

Registered Office: A - 603, Shapath IV, S. G. Road, Ahmedabad-380 015, Gujarat, INDIA. Tel.: +91-79-40307050 - 59 www.freshtrop.com info@freshtrop.com CIN: L15400GJ1992PLC018365

Date: 2nd September, 2023

To,
The BSE Limited
Listing Department
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400001

SUB: <u>SUBMISSION OF THE 31<sup>ST</sup> ANNUAL REPORT OF THE COMPANY FOR THE</u> FINANCIAL YEAR 2022-23

REF: FRESHTROP FRUITS LIMITED - SECURITY CODE - 530077 — SECURITY ID - FRSHTRP

Dear Sir/Madam.

Pursuant to Regulation 34(1) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith, a copy of the 31<sup>st</sup> Annual Report of the Company for the Financial Year 2022-23, along with the Notice of the 31<sup>st</sup> Annual General Meeting ('AGM') of the Company.

Further, the 31<sup>st</sup> AGM of the Company will be held on Thursday, 28<sup>th</sup> September, 2023, at 4.00 PM. (IST), through video conferencing ('VC') or other audio-visual means ('OAVM').

Further, in terms of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management & Administration) Rules, 2014, as amended, the remote e-voting period will commence from Monday, 25<sup>th</sup> September 2023 (9:00 a.m., IST) and end on Wednesday, 27<sup>th</sup> September, 2023 (5:00 p.m., IST). During this period, Members of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date i.e. 21<sup>st</sup> September, 2023 may cast their vote by remote e-voting. Members attending the AGM who have not cast their vote by remote e-voting shall be eligible to cast their vote through e-voting during the AGM. The Annual Report of the Company is also available on the website of the Company at <a href="https://www.freshtrop.com">www.freshtrop.com</a>.

Kindly take the above information on your record.

Thanking you,

Yours faithfully,

FOR, FRESHTROP FRUITS LIMITED

#### KALPANA SUMAN COMPANY SECRETARY AND COMPLIANCE OFFICER M. NO.: A71241

Encl.: As Above

Unit-I
Gat No. 171, Vill. Jaulke,
Mumbai-Agra Rd.
Post Ozar, Tal. Dindori,
Dist. Nasik-422 207, Maharashtra, INDIA
Tel.: + 91-2557-279 172

Unit-II Survey No. 1366, Savlaj-Wayfale Rd. Post Siddhewadi, Tal. Tasgaon, Dist. Sangli-416 311, Maharashtra. INDIA Unit-IV Gat No. 598/1, Vill. Janori, Tal. Dindori, Dist. Nasik-422 206 Maharashtra, INDIA Tel.: +91-70289 16091 +91-2550-667 800



31st Annual Report 2022-2023

FRESHTROP FRUITS LIMITED







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# **ANNUAL REPORT 2022 - 2023**

#### **CORPORATE INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Ashok V. Motiani Chairman & Managing Director

Mrs. Nanita A. Motiani Whole-Time Director

Mr. Mayur J. Shah
Non-Executive/Independent Director
Mr. Anil Sharma
Non-Executive/Independent Director
Mr. Ashok Murajani
Non-Executive/Independent Director
Mr. Ramchandra Joshi
Non-Executive/Non-Independent Director

#### **KEY MANAGERIAL PERSONNEL**

Mr. Sanjay Prajapati Chief Financial Officer

Mr. Rohit Rawat Company Secretary up to 31-05-2023
Ms. Kalpana Suman Company Secretary w.e.f 01-06-2023

**STATUTORY AUDITORS** M/S. FP & Associates,

**Chartered Accountants** 

SECRETARIAL AUDITOR Manoj Hurkat & Associates

Practicing Company Secretaries

BANKERS Axis Bank Limited

Citibank, N.A.

**REGISTERED OFFICE** A-603, Shapath IV, Opp. Karnavati Club,

S.G. Road, Ahmedabad - 380 015

PLANT - I Gat No. 171, Village Jaulke,

Mumbai Agra Road, Tal.: Dindori,

Dist.: Nasik-422 207, Maharashtra, India.

**PLANT - II** Survey No. 1366, Savlej-Wayfale Road,

Post Siddhewadi, Tal.: Tasgaon,

Dist.: Sangli-416 311, Maharashtra, India.

PLANT - IV Gat No. 598/1, Village Janori. Tal.: Dindori,

Dist.: Nasik-422 206, Maharashtra, India.

#### FRESHTROP FRUITS LIMITED

(CIN: L15400GJ1992PLC018365)

#### NOTICE

**NOTICE** is hereby given that the 31st Annual General Meeting ("AGM") of the Members of **FRESHTROP FRUITS LIMITED** will be held on Thursday 28th September 2023 at 4.00 P.M. through Video Conferencing ("VC")/Other Audio-Visual Means ("OAVM") to transact the following business:

#### **ORDINARY BUSINESS:**

- To receive and adopt audited financial statements of the Company for the financial year 2022-23 and to pass the following resolution, with or without modification, as an ORDINARY RESOLUTION:
  - "RESOLVED THAT the audited financial statements of the Company for the financial year 2022-23 comprising of Balance Sheet as on 31st March, 2023 and Statement of Profit & Loss and cash flow statement for the Financial year ended on 31st March, 2023 together with all annexure and attachment thereto including the Directors' Report and Auditors' Report thereon, which have already been circulated to the Members and as laid before this meeting, be and are hereby approved and adopted."
- 2. To appoint a director in place of Mrs. Nanita Ashok Motiani (DIN: 00787809), who retires by rotation and being eligible, offers herself for re appointment and to pass following resolution, with or without modification, as an **ORDINARY RESOLUTION**:
  - "RESOLVED THAT the retiring Director, Mrs. Nanita Ashok Motiani (DIN: 00787809), be and is hereby re-appointed as a Director of the Company who is liable to retire by rotation.

#### **SPECIAL BUSINESS:**

3. To approve increase in remuneration of Mr. Ashok V Motiani (DIN: 00124470), Managing Director of The Company for the period from 1st October, 2023 to 30th September, 2024:

To consider and if thought fit, to pass with or without modification, the following resolution as **SPECIAL RESOLUTION:** 

"RESOLVED THAT pursuant to the provisions of Sections 196, 197 and 203 read with Schedule V and all other applicable provisions of the Companies Act, 2013 ("the Act") and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and those contained in the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 including any statutory modification(s) or re-enactment thereof, for the time being in force and subject to such other requisite approvals, as may be required in this regard, the approval of members of the Company be and is hereby accorded for increase in the remuneration payable to Mr. Ashok V Motiani (DIN: 00124470) as Managing Director of the Company, for the remaining period of one year viz., from 1st October, 2023 to 30th September, 2024, on the terms and conditions and as recommended by the Nomination and Remuneration Committee and approved by the Board of Directors of the Company;

**RESOLVED FURTHER THAT** the remuneration as set out in the explanatory statement forming part of this resolution payable to Mr. Ashok V Motiani, Managing Director is subject to the terms and conditions as follows:

- 1. Subject to the superintendence, direction and control of the Board of Directors of the Company, Mr. Ashok V Motiani, Managing Director of the Company shall be entrusted with day to day affairs of the Company and also such other duties and responsibilities as may be entrusted to him by the Board of Directors from time to time.
- 2. The Managing Director shall not be liable to retire by rotation subject to provisions of the Act



- 3. The Managing Director shall be entitled to receive the remuneration and perquisites as stated below even in the event of inadequacy or absence or profit by the Company in any year.
- 4. The Managing Director shall be paid remuneration and perquisites as under:
  - a) Salary: A Salary of Rs. 15,00,000/- per month with liberty to the Board to increase or decrease the salary within the limits laid down under Para A of Section II of Part II of Schedule V of the Companies Act of 2013.
  - b) Commission: Commission upto @ 2% of the net profit of the Company calculated as laid down in Section 198 of the Companies Act, 2013 as may be granted by the Board of Directors of the Company for each financial year.
  - c) Bonus: Discretionary bonus as may be decided by Nomination and Remuneration Committee/Board of Directors, depending upon the performance of the appointee, working of the Company and other relevant factors subject to maximum of Rs. 30 Lakh p.a.
  - d) Perquisites: The Managing Director may be paid perquisites including but not limited to the following:
    - Contribution to the Provident Fund, Family Benefit Fund, Superannuation Fund as per Rules of the Company.
    - Gratuity not exceeding half a month salary of each completed year of service.
    - Earned Privilege leaves: as per rules of Company including leave encashment
    - The Company shall provide a Car for the Company's business and if no car is provided, re-imbursement of the conveyance shall be as per actual on the basis of claims made by her.
    - Free use of telephone at residence as well as use of mobile.

Provided however that the overall remuneration including all the perquisites shall not exceed the limits laid down under provisions of Para A of Section II of Part II of Schedule V of the Companies Act of 2013, even if the same is in excess of limits under Regulation 17(6)(e) of the SEBI (LODR) Regulations, 2015;

"RESOLVED FURTHER THAT the extent and scope of salary and perquisites as specified in this resolution may be altered or varied by the Board of Directors in accordance with the relevant provisions of the Companies Act, 2013 for the payment of managerial remuneration in force during the tenure of the Managing Director without the matter being referred to the Company in General Meeting again."

"RESOLVED FURTHER THAT any one of the Directors of the Company be and are hereby authorised to do all such acts, deeds, matters and things as may be necessary, desirable and expedient to give effect to this resolution."

Date: 11th August, 2023

By order of the Board For Freshtrop Fruits Limited

**Registered Office** 

A-603, Shapath IV,

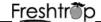
Opp. Karnavati Club, S. G. Road,

Ahmedabad - 380015

**Ashok Motiani** 

Chairman & Managing Director

(DIN: 00124470)



#### NOTES:

- The Ministry of Corporate Affairs ("MCA") has vide its General Circular No. 20/2020 dated May 1. 5, 2020 read with General Circular No. 14/2020 dated April 8, 2020, General Circular No. 17/ 2020 dated April 13, 2020, General Circular No. 02/2021 dated January 13, 2021, General Circular No. 21/2021 dated December 14, 2021, General Circular No. 2/2022 dated May 5. 2022, General Circular No. 10/2022 dated December 28, 2022 (collectively referred to as "MCA Circulars") and Securities and Exchange Board of India ('SEBI') vide its Circular Nos. SEBI/ HO/CFD/CMD1/CIR/P/2020/79 dated May 12, 2020, SEBI/HO/CFD/CMD2/CIR/P/2021/11 dated January 15, 2021, SEBI/HO/CFD/CMD2/CIR/P/2022/62 dated May 13, 2022 and SEBI/HO/CFD/ PoD-2/P/ CIR/2023/4 dated January 5, 2023 (collectively referred to as "SEBI Circulars"), have permitted the holding of AGM through Video Conferencing ("VC") or Other Audio-Visual Means ("OAVM"), without the physical presence of the Members at a common venue vide the above MCA circulars and provided relaxation to companies from dispatching physical copy of annual report vide above SEBI circulars. In compliance with the provisions of the Companies Act, 2013 ("Act"), amended provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"), MCA Circulars and Secretarial Standard on General Meetings issued by The Institute of Company Secretaries of India ('SS-2'), the AGM of the Company will be held through VC / OAVM. The venue of the meeting shall be deemed to be the Registered Office of the Company situated at A-603, Sapath -IV, Opp Karnavati Club, S G Highway NA Ahmedabad Gujarat-380015.
- 2. Members of the Company under the category of Institutional Investors / Corporate Members are encouraged to attend and vote at the AGM through VC. Institutional Investors/ Corporate Members intending to authorize their representatives to participate and vote at the meeting are requested to send a certified copy of the Board resolution / authorization letter to the Company at its registered email address to or upload on the VC portal / e-voting portal or to e-mail to the Scrutiniser at manojhurkat@hotmail.com with a copy marked to evoting@nsdl.com.
- 3. Participation of members through VC will be reckoned for the purpose of quorum for the AGM as per Section 103 of the Act.
- 4. The Company has fixed Thursday, 21st September 2023 as Cut-off date for determining entitlement for remote e-voting as well as e-voting of shareholders holding shares in physical or dematerialized form.
- 5. The Register of Members and Share Transfer Books for the Equity Shares of the Company shall remain closed from Thursday, 21st September 2023 to Thursday, 28th September 2023 both days inclusive, in connection with the AGM.
- 6. The relevant explanatory statement pursuant to Section 102 of the Companies Act, 2013, in respect of Special Businesses, as set out above is annexed hereto.
- 7. Members are requested to note that the Company's equity shares are under compulsory demat trading for all class of investors and are therefore advised in their own interest to dematerialise their physical shareholding to avoid inconvenience and for better servicing by the Company.
- 8. In accordance with Regulation 40 of the SEBI Listing Regulations, as amended, the Company had stopped accepting any fresh transfer requests for securities held in physical form. Members holding shares of the Company in physical form are requested to kindly get their shares converted into demat/electronic form to get inherent benefits of dematerialization. Members may please note that SEBI vide its Circular No. SEBI/HO/MIRSD/MIRSD\_RTAMB/P/ CIR/2022/8 dated January 25, 2022 has mandated the listed companies to issue securities in demat form only, while processing service requests viz. Issue of duplicate securities certificate; claim from Unclaimed Suspense Account; Renewal/ Exchange of securities certificates; Endorsement; Sub-division/Splitting of securities certificate; Consolidation of securities certificates/folios;



Transmission and Transposition. Accordingly, Shareholders are requested to make service requests by submitting a duly filled and signed Form ISR-4, the format of which is available on the Company's website at www.freshtrop.com in Investor section. It may be noted that any service request can be processed only after the folio is KYC compliant.

- 9. Since this AGM is being held through VC/ OAVM, pursuant to MCA Circulars, physical attendance of the Members has been dispensed with. Accordingly, the facility for appointment of proxies by the Members will not be available for the AGM. Hence the Proxy Form, Attendance Slip and Route Map are not annexed to this Notice.
- 10. The SEBI has mandated the submission of Permanent Account Number (PAN) by every participant in the securities market. Members holding shares in electronic form are, therefore, requested to submit their self-attested PAN to their DP(s) with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their self-attested PAN details to the Company / Registrar along with Form ISR 1.
- 11. As per the provisions of Section 72 of the Act and Rule 19(1) of the Companies (Share Capital and Debentures) Rules, 2014, Members holding shares in physical form may file nomination in the prescribed Form SH 13 with Registrar. In respect of shares held in demat form, the nomination form may be filed with the respective DP. As per SEBI Circular No. SEBI/HO/MIRSD/MIRSD-PoD-1/P/ CIR/2023/37 dated March 16, 2023, the common and simplified norms for processing investor's service request by RTAs and norms for furnishing PAN, KYC details and Nominations with various forms are made available at the Company's website at www.freshtrop.com in Investor section for easy access.
- Pursuant to the provisions of the Companies Act, 2013 and Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, the requisite details of unpaid and unclaimed amounts lying with the Company has been uploaded on Company's website at www.freshtrop.com and website of Ministry of Corporate Affairs. Further, the investor-wise details of amounts and shares, which have already been transferred by the Company to IEPF, are available on the website of the Company i.e. www.freshtrop.com. Further, the unclaimed final dividend for the financial year 2015-16 will be due for transfer to IEPF in November, 2023 in terms of the provisions of the Companies Act, 2013. Member(s) are advised to claim unpaid/unclaimed dividend amounts if any, in respect of final dividend for FY 2015-16 by contacting Company at the Registered Office or the Registrar and Share Transfer Agent of the Company M/s. Bigshares Services Private Limited at Office No S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai 400093 Phone: 022-62638200, e-mail id: investor@bigshareonline.com / shwetas@bigshareonline.com.
- 13. Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and MCA Circulars, the Company is providing facility of remote e-voting to its Members in respect of the business to be transacted at the AGM. For this purpose, the Company has entered into an agreement with National Securities Depository Limited (NSDL) for facilitating voting through electronic means, as the authorized e-Voting agency. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the AGM will be provided by NSDL.
- 14. Pursuant to the Circular No. 14/2020 dated April 08, 2020, issued by the Ministry of Corporate Affairs, the facility to appoint proxy to attend and cast vote for the members is not available for this AGM. However, Body Corporates are entitled to appoint authorized representatives to attend the AGM through VC/OAVM and participate there at and cast their votes through e-voting.
- 15. In compliance with the aforementioned MCA and SEBI Circulars, Notice of the AGM along with the Annual Report 2022-23 is being sent only through electronic mode to those Members

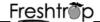


whose email addresses are registered with the Company/ Depository Participant. Members may note that the Notice and Annual Report 2022-23 will also be available on the Company's website **www.freshtrop.com** in Investor section, website of the Stock Exchanges i.e. BSE Limited at www.bseindia.com and on the website of National Securities Depository Limited (NSDL) https://www.evoting.nsdl.com.

- 16. The Members can join the AGM through VC/OAVM mode 15 minutes before the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice and shall be closed after expiry of 15 minutes from the scheduled time. The facility of participation at the AGM through VC/OAVM will be made available to 1000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the AGM without restriction on account of first come first served basis.
- 17. To support the 'Green Initiative', Members who have not yet registered their email addresses are requested to register the same with their DPs in case the shares are held by them in electronic form and with Bigshare Services Private Limited in case the shares are held by them in physical form.
- 18. Shareholders holding shares in physical mode and who have not updated their email addresses with the Company are requested to update their email addresses by sending a duly signed request letter to the Registrar and Transfer Agents of the Company Bigshare Services Private Limited by providing Folio No. and Name of shareholder. Shareholders holding shares in dematerialized mode are requested to register / update their email addresses with the relevant Depository Participants.
- 19. In case of joint holders, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote at the AGM.
- 20. Members who would like to express their views/ask questions as a speaker at the Meeting may pre-register themselves by sending a request from their registered e-mail address mentioning their names, DP ID and Client ID/folio number, PAN and mobile number at secretarial@freshtrop.com from Monday, 11th September 2023 (10.00 a.m. IST) to Wednesday, 20th September 2023 (4.00 p.m. IST). Only those Members who have pre-registered themselves as a speaker will be allowed to express their views/ask questions during the AGM. The Company reserves the right to restrict the number of speakers depending on the availability of time for the AGM.
- 21. The Board of Directors in their Meeting held on 11th August 2023 appointed Mr. Manoj Hurkat, Practicing Company Secretary, Ahmedabad of M/s Manoj Hurkat & Associates (Membership No.4287 & CP No. 2574) or failing him any other Practicing Company Secretary, as may be appointed by authorised officials, as a Scrutinizer for overseeing the remote e-voting process in a fair and transparent manner.
- 22. The Scrutinizer shall submit his report to the Chairman, or any other person authorised by him. Results declared along with report of the Scrutinizer shall be placed on the website of the Company www.freshtrop.com and on the website of NSDL https://www.evoting.nsdl.com and Website of Stock exchange at www.bseindia.com, immediately after declaration of result by the Chairman or any person authorized by him in this behalf.

### THE INSTRUCTIONS FOR MEMBERS FOR REMOTE E-VOTING AND JOINING GENERAL MEETING ARE AS UNDER:-

The remote e-voting period begins on Monday 25th September, 2023 at 9:00 A.M. and ends on Wednesday 27th September 2023 at 5:00 P.M. The remote e-voting module shall be disabled by NSDL for voting thereafter. The Members, whose names appear in the Register of Members /



Beneficial Owners as on the record date (cut-off date) i.e. Thursday 21st September 2023, may cast their vote electronically. The voting right of shareholders shall be in proportion to their share in the paid-up equity share capital of the Company as on the cut-off date, being Thursday 21st September 2023.

#### How do I vote electronically using NSDL e-Voting system?

The way to vote electronically on NSDL e-Voting system consists of "Two Steps" which are mentioned below:

#### Step 1: Access to NSDL e-Voting system

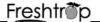
# A) Login method for e-Voting and joining virtual meeting for Individual shareholders holding securities in demat mode

In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts in order to access e-Voting facility.

Login method for Individual shareholders holding securities in demat mode is given below:

Type of shareholders	Login Method
Individual Shareholders holding securities in demat mode with NSDL.	1. Existing IDeAS user can visit the e-Services website of NSDL Viz. https://eservices.nsdl.com either on a Personal Computer or on a mobile. On the e-Services home page click on the "Beneficial Owner" icon under "Login" which is available under 'IDeAS' section, this will prompt you to enter your existing User ID and Password. After successful authentication, you will be able to see e-Voting services under Value added services. Click on "Access to e-Voting" under e-Voting services and you will be able to see e-Voting page. Click on company name or e-Voting service provider i.e. NSDL and you will be re-directed to e-Voting website of NSDL for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.
	<ol> <li>If you are not registered for IDeAS e-Services, option to register is available at https://eservices.nsdl.com. Select "Register Online for IDeAS Portal" or click at https:// eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp</li> </ol>
	3. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/Member' section. A new screen will open. You will have to enter your User ID (i.e. your sixteen digit demat account number hold with NSDL), Password/OTP and a Verification Code as shown on the screen. After successful authentication, you will be redirected to NSDL Depository site wherein you can see e-Voting page. Click on company name or e-Voting service provider i.e. NSDL and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.

Type of shareholders	Login Method			
	<ol> <li>Shareholders/Members can also download NSDL Mobile App "NSDL Speede" facility by scanning the QR code mentioned below for seamless voting experience.</li> </ol>			
	NSDL Mobile App is available on			
	App Store Google Play			
Individual Shareholders holding securities in demat mode with CDSL	1. Users who have opted for CDSL Easi / Easiest facility, can login through their existing user id and password. Option will be made available to reach e-Voting page without any further authentication. The users to login Easi /Easiest are requested to visit CDSL website www.cdslindia.com and click on login icon & New System Myeasi Tab and then user your existing my easi username & password.			
	2. After successful login the Easi / Easiest user will be able to see the e-Voting option for eligible companies where the evoting is in progress as per the information provided by company. On clicking the evoting option, the user will be able to see e-Voting page of the e-Voting service provider for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting. Additionally, there is also links provided to access the system of all e-Voting Service Providers, so that the user can visit the e-Voting service providers' website directly.			
	3. If the user is not registered for Easi/Easiest, option to register is available at CDSL website <b>www.cdslindia.com</b> and click on login & New System Myeasi Tab and then click on registration option.			
	4. Alternatively, the user can directly access e-Voting page by providing Demat Account Number and PAN No. from a e-Voting link available on www.cdslindia.com home page. The system will authenticate the user by sending OTP on registered Mobile & Email as recorded in the Demat Account. After successful authentication, user will be able to see the e-Voting option where the evoting is in progress and also able to directly access the system of all e-Voting Service Providers.			
Individual Shareholders (holding securities in demat mode) login through their depository participants	You can also login using the login credentials of your demat account through your Depository Participant registered with NSDL/CDSL for e-Voting facility. upon logging in, you will be able to see e-Voting option. Click on e-Voting option, you will be redirected to NSDL/CDSL Depository site after successful authentication, wherein you can see e-Voting feature. Click on company name or e-Voting service provider i.e. NSDL and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period or joining virtual meeting & voting during the meeting.			



**Important Note:** Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at abovementioned website.

Helpdesk for Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. NSDL and CDSL.

Login type	Helpdesk details
Individual Shareholders holding securities in demat mode with NSDL	Members facing any technical issue in login can contact NSDL helpdesk by sending a request at evoting@nsdl.co.in or call at 022 - 4886 7000 and 022 - 2499 7000
Individual Shareholders holding securities in demat mode with CDSL	Members facing any technical issue in login can contact CDSL helpdesk by sending a request at helpdesk.evoting@cdslindia.com or contact at toll free no. 1800 22 55 33

B) Login Method for e-Voting and joining virtual meeting for shareholders other than Individual shareholders holding securities in demat mode and shareholders holding securities in physical mode.

#### How to Log-in to NSDL e-Voting website?

- 1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile.
- 2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/Member' section.
- 3. A new screen will open. You will have to enter your User ID, your Password/OTP and a Verification Code as shown on the screen.

Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at https://eservices.nsdl.com/ with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

4. Your User ID details are given below:

	nner of holding shares Demat (NSDL or CDSL) or Physical	Your User ID is:		
a)	For Members who hold shares in demat account with NSDL.	8 Character DP ID followed by 8 Digit Client ID		
		For example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12******.		
b)	For Members who hold shares in demat account with CDSL.	16 Digit Beneficiary ID For example if your Beneficiary ID is 12*************** then your user ID is 12************************************		
c)	For Members holding shares in . Physical Form	EVEN Number followed by Folio Number registered with the company		
		For example if folio number is 001*** and EVEN is 101456 then user ID is 101456001***		

- Password details for shareholders other than Individual shareholders are given below:
  - a) If you are already registered for e-Voting, then you can user your existing password to login and cast your vote.
  - b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
  - c) How to retrieve your 'initial password'?
    - (i) If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
    - (ii) If your email ID is not registered, please follow steps mentioned below in process for those shareholders whose email ids are not registered.
- 6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:
  - a) Click on "Forgot User Details/Password?"(If you are holding shares in your demat account with NSDL or CDSL) option available on www.evoting.nsdl.com.
  - b) Physical User Reset Password?" (If you are holding shares in physical mode) option available on www.evoting.nsdl.com.
  - c) If you are still unable to get the password by aforesaid two options, you can send a request at evoting@nsdl.co.in mentioning your demat account number/folio number, your PAN, your name and your registered address etc.
  - d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.
- 7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
- 8. Now, you will have to click on "Login" button.
- 9. After you click on the "Login" button, Home page of e-Voting will open.

#### Step 2: Cast your vote electronically and join General Meeting on NSDL e-Voting system.

#### How to cast your vote electronically and join General Meeting on NSDL e-Voting system?

- 1. After successful login at Step 1, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle and General Meeting is in active status.
- 2. Select "EVEN" of company for which you wish to cast your vote during the remote e-Voting period and casting your vote during the General Meeting. For joining virtual meeting, you need to click on "VC/OAVM" link placed under "Join General Meeting".
- 3. Now you are ready for e-Voting as the Voting page opens.
- 4. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
- 5. Upon confirmation, the message "Vote cast successfully" will be displayed.



- 6. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
- 7. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

#### **General Guidelines for shareholders**

- 1. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to manojhurkat@hotmail.com with a copy marked to evoting@nsdl.co.in. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) can also upload their Board Resolution / Power of Attorney / Authority Letter etc. by clicking on "Upload Board Resolution / Authority Letter" displayed under "e-Voting" tab in their login.
- 2. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on www.evoting.nsdl.com to reset the password.
- 3. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Shareholders available at the download section of **www.evoting.nsdl.com** or call on: 022 4886 7000 and 022 2499 7000 or send a request to (Pallavi Mhatre) at **evoting@nsdl.co.in**

Process for those shareholders whose email ids are not registered with the depositories for procuring user id and password and registration of e mail ids for e-voting for the resolutions set out in this notice:

- 1. In case shares are held in physical mode please provide Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) by email to secretarial@freshtrop.com.
- 2. In case shares are held in demat mode, please provide DPID-CLID (16 digit DPID + CLID or 16 digit beneficiary ID), Name, client master or copy of Consolidated Account statement, PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) to secretarial@freshtrop.com. If you are an Individual shareholders holding securities in demat mode, you are requested to refer to the login method explained at step 1 (A) i.e. Login method for e-Voting and joining virtual meeting for Individual shareholders holding securities in demat mode.
- 3. Alternatively, shareholder/members may send a request to evoting@nsdl.co.in for procuring user id and password for e-voting by providing above mentioned documents.
- 4. In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are required to update their mobile number and email ID correctly in their demat account in order to access e-Voting facility.

#### THE INSTRUCTIONS FOR MEMBERS FOR e-VOTING ON THE DAY OF THE AGM ARE AS UNDER:

- 1. The procedure for e-Voting on the day of the AGM is same as the instructions mentioned above for remote e-voting.
- 2. Only those Members/ shareholders, who will be present in the AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system in the AGM.



- 3. Members who have voted through Remote e-Voting will be eligible to attend the AGM. However, they will not be eligible to vote at the AGM.
- 4. The details of the person who may be contacted for any grievances connected with the facility for e-Voting on the day of the AGM shall be the same person mentioned for Remote e-voting.

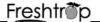
#### INSTRUCTIONS FOR MEMBERS FOR ATTENDING THE AGM THROUGH VC/OAVM ARE AS UNDER:

- 1. Member will be provided with a facility to attend the AGM through VC/OAVM through the NSDL e-Voting system. Members may access by following the steps mentioned above for Access to NSDL e-Voting system. After successful login, you can see link of "VC/OAVM link" placed under "Join General meeting" menu against company name. You are requested to click on VC/OAVM link placed under Join General Meeting menu. The link for VC/OAVM will be available in Shareholder/Member login where the EVEN of Company will be displayed. Please note that the members who do not have the User ID and Password for e-Voting or have forgotten the User ID and Password may retrieve the same by following the remote e-Voting instructions mentioned in the notice to avoid last minute rush.
- 2. Members are encouraged to join the Meeting through Laptops for better experience.
- 3. Further Members will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- 4. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- 5. Shareholders who would like to express their views/have questions may send their questions in advance mentioning their name demat account number/folio number, email id, mobile number at secretarial@freshtrop.com. The same will be replied by the company suitably.

Date: 11th August, 2023

Registered Office A-603, Shapath IV, Opp. Karnavati Club, S. G. Road, Ahmedabad – 380015 By order of the Board For Freshtrop Fruits Limited

Ashok Motiani Chairman & Managing Director (DIN: 00124470)



#### **EXPLANATORY STATEMENT**

(Pursuant to Section 102 of the Companies Act, 2013)

#### ITEM NO. 3:

Mr. Ashok Motiani is a well-qualified person and is a prominent and successful Industrialist with a wide and varied experience in the fruit industry. Due to his foresightedness and hard work, the Company is achieving greater heights. Your directors foresee a bright future of the Company under his management. Considering his valuable efforts and on recommendation of Nomination and Remuneration Committee, the Board of Directors at their meeting held on 29th June,2021 re-appointed Mr. Ashok Motiani as the Managing Director of the Company for the period of 3 years with effect from 1st October 2021, after obtaining due approval of the members of the company at the 29th AGM. Accordingly, the present term of Mr. Ashok Motiani will be expiring on 30th September 2024.

Keeping in view the above and Industrial standards and with a recommendation of Nomination and Remuneration Committee, the Board of Directors of the Company has, in its meeting held on 11th August, 2023, unanimously recommended the increase in the remuneration of Mr. Ashok Motiani, Chairman cum Managing Director of the Company from Rs. 10,00,000/- per month to Rs. 15,00,000/- per month, for the remaining tenure of his appointment i.e. w.e.f. 1st October, 2023 to 30th September 2024 and consequently amount of bonus payable has been increased from upto Rs. 24 Lacs p.a. to Rs. 30 Lacs p.a..

The Board recommends the adoption of the Special Resolution contained in Item no. 3 of the notice. Mr. Ashok Motiani, Managing Director and Mrs. Nanita Motiani Whole-time Director are deemed to be concerned or interested in the said resolution. No other Director, key managerial personnel or their relatives are concerned or interested except up to their extent of shareholding in passing of Special Resolution as set out at Item No. 3 of the notice convening the 31st Annual General Meeting. The above proposal is in the interest of the Company and the Directors recommend the Resolution in Item No. 3 of the Notice for approval of the Members.

Additional information as per sub Para (B) of Para 1 of Section II of Part II of Schedule V of the Companies Act, 2013 is given hereunder (For Item Number 3):

I.	General Information:	
(1)	Nature of Industry:	Freshtrop Fruits Ltd. is engaged in the business of exports of fresh fruits and vegetables to leading Supermarket chains in various parts of Europe, Russia & Far-east as well as in Domestic Market. The Company is producing Fruit Pulp & Concentrate for both the Domestic & International Customers. The Company has also taken up project for cold extracted fruit and vegetable juices and nut milks.
(2)	Date or expected date of commencement of Commercial production:	The Company was incorporated on 30th September 1992 and had already commenced its business.
(3)	In case of new Companies, expected date of commencement of activities as per project approved by financial institutions appearing in the prospectus.	Not Applicable



	(Amount in Lakh					t in Lakhs)
(4)	Financial performance based on given indicators	2018-19	2019-20	2020-21	2021-22	2022-23
	Turnover	16016.97	15299.36	14306.89	17117.91	24,265.24
	Net profit/ (loss) as per Statement of Profit & Loss	1374.40	461.92	948.56	735.62	846.34
	Amount of Dividend paid	Nil	Nil	Nil	Nil	Nil
	Rate of Dividend declared	Nil	Nil	Nil	Nil	Nil
	Earnings before taxes	1789.68	601.80	1300.94	1032.06	1,096.91
	% of EBT to turnover	11.17%	3.93%	9.09%	6.02%	4.52%
(5)	Foreign investments or collaborations, if any.	NIL				
II.	Information about the appointee I:	(Item No.	3)			
(1)	Background details	Name: Shri Ashok V. Motiani Age:73 years Designation: Chairperson Cum Managing Director Father's name: Shri Vishindas Manghanmal Motiani Nationality: Indian Date of Birth: 04/12/1949 Date of the first Appointment on the Board: 30/09/1992 Qualifications: B. Tech (IIT, Mumbai) Experience: 31 Years				
(2)	Past remuneration	During the year, Mr. Ashok V. Motiani was paid remuneration upto @ 5% of the net profit of the Company i.e. Rs. 1,64,37,583.				
(3)	Recognition or awards	NIL				
(4)	Terms and condition of Appointment	As mentioned in item No. 3 of the Notice for the Annual General Meeting				
(5)	Job profile and his suitability	Mr. Ashok Motiani plays a major role in providing leadership and strategic inputs to the Company.				
		The Managing Director shall be entrusted with day to day affairs of the Company and also such other duties and responsibilities as may be entrusted to him by the Board of Directors from time to time.				
(6)	Remuneration proposed in case of inadequacy of profits, minimum remuneration	The Company intends to pay double the amount prescribed under Section II of Part II of Schedule V of the Companies Act, 2013 and hence it is proposed to pass the special resolution in this regard.				
(6)	Comparative remuneration profile with respect to industry, size of the Company, profile of the position and person (in case of expatriates the relevant details would be w.r.t. the country of his origin)	Compared to the remuneration with respect to the industry, size of the Company etc. the remuneration proposed to be paid to him is just adequate.				



(8)	Pecuniary relationship directly or indirectly with the Company, or relationship with the managerial personnel, if any.	Mr. Ashok V Motiani, Chairman & Managing Director is spouse of Mrs. Nanita A Motiani, Whole Time Director of the Company.
(9)	Number of Board Meetings attended during the year	4 (Four)
(10)	No. of equity shares held in the Company	15,46,398 Equity shares
IV.	Other information:	
(1)	Reasons of loss or inadequate profits	Our business activities are largely dependent on agricultural produce which is dependent on vagaries of nature
(2)	Steps taken or proposed to be taken for improvement.	Have set up multi locational packing and post-harvest handling facilities for fresh fruit export business. Increased the number of fruits being processed for better capacity utilization and reduced dependence on vagaries of nature for processing business. The Company has also diversified into manufacturing of beverages to even out the seasonable nature of business of the Company.
(3)	Expected increase in productivity and profits in measurable terms	The capacity utilization of the plant should increase by over 20% resulting in a revenue increase of over 25% and profit before tax increase by 20 to 30% barring unforeseen circumstances.

Date: 11th August, 2023

Registered Office A-603, Shapath IV, Opp. Karnavati Club, S. G. Road,

Ahmedabad – 380015

By order of the Board For Freshtrop Fruits Limited

**Ashok Motiani** Chairman & Managing Director (DIN: 00124470)



#### Annexure - A

Additional Information of Directors recommended for appointment/re-appointment in terms of Secretarial Standards on General Meeting (SS-2) and regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 :

Name of Director	Nanita A. Motiani
Age:	71 years
Date of Birth	04/04/1953
Date of the first Appointment on the Board	29/01/1997
DIN	00787809
Expertise in Specific functional area	Human Resources, General administration, Insurance, compliances
Qualification	Master of Science
Directorships held in other Companies	PURETROP FOODS PRIVATE LIMITED
Terms and conditions of appointment or reappointment along with details of remuneration sought to be paid and the remuneration last drawn by such person, if applicable	Appointment as Executive Director whose term of office is liable to retire by rotation
Number of Board Meetings attended during the year	4 (Four)
Details of last drawn remuneration	Rs. 58,00,000 for F.Y. 2022-23
Memberships/ Chairmanships of committees of Board of Directors of Company	She is Member of Audit Committee and Stake Holder Relationship Committee. She is Chairperson of CSR Committee.
Memberships/ Chairmanships of committees of Board of Directors of other Companies in which he is director	NIL
No. of equity shares held in the Company	855442
Disclosure of relationship between directors inter-se	Mrs. Nanita Motiani is wife of Mr. Ashok Motiani, Chairman and Managing Director of the Company

Date: 11th August, 2023

Registered Office A-603, Shapath IV,

Opp. Karnavati Club, S. G. Road,

Ahmedabad - 380015

By order of the Board For Freshtrop Fruits Limited

**Ashok Motiani** 

Chairman & Managing Director

(DIN: 00124470)

#### DIRECTORS' REPORT

#### DEAR MEMBERS,

Your directors take immense pleasure in presenting to you the 31st Annual Report along with the audited financial statements of your Company for the financial year ended on 31st March 2023.

#### FINANCIAL PERFORMANCE SUMMARY:

The financial statements of the Company have been prepared in accordance with the Indian Accounting Standards ("IND AS") notified under the Companies (Indian Accounting Standards) Rules, 2015 prescribed under Section 133 of the Companies Act, 2013.

The summary of the financial performance of your Company for the Financial Year ended March 31, 2023 is highlighted below:

Rs. in lakh

Particular	2022-23	2021-22
Revenue from operations	24,618.88	17,410.12
Other Income	107.91	458.70
Total Income	24,726.79	17,868.81
Total Expenses	23,629.88	16,836.75
Profit Before Tax	1,096.91	1,032.06
Tax Expenses		
- Current Tax	320.00	326.31
- Deferred Tax	(69.43)	(29.87)
Profit After Tax	846.34	735.62
Other Comprehensive income (net of tax)	4.58	17.52
Total Comprehensive Income for the period / year	850.92	753.15
Earning Per Equity Share (EPS) for the period (Face Value of 10)		
Basic	8.03	6.86
Diluted	8.03	6.86

#### **REVIEW OF OPERATIONS:**

The year under report did not start very well for your company this year. The 2022 season of exports of grapes was one of the worst seasons we have had in the last 10 years. The sea freight was astronomically high. Ukraine-Russia war started in the middle of the season and the Euro currency dropped significantly against the Indian Rupee. Fortunately, the situation reversed during the 2023 season and we were able to recover in the last quarter of this year. The processing business which is a year-round business assisted in this recovery. Overall, the company delivered healthy revenue growth and was able to maintain profitability amidst significant inflationary headwinds. During the year under review the revenue of the Company increased from Rs. 17,410.12 Lakhs to Rs. 24,618.88 Lakhs, an increase of 41.41% and the profit after tax increased from Rs 735.62 Lakhs to Rs. 846.34 Lakhs an increase of 15.05%. The increase in revenue was mainly due to very high Sea freight rates in the liter part of the financial year. The currency changes also assisted in improving profitability.

#### MANAGEMENT DISCUSSION AND ANALYSIS ("MDA"):

Pursuant to and in compliance with the provisions of Regulation 34(2)(e) of the Listing Regulations, MDA for the Financial Year ended on March 31, 2023, the operating context and the performance



highlights have been comprehensively discussed in Management Discussion and Analysis Report forming an integral part of this Integrated Annual Report as "Annexure A".

#### TRANSFER TO RESERVES:

During the year under review, the entire amount of profits of Rs. 846.34 Lakhs for FY 2022-23 is transferred as retained earnings and not transferred to General Reserve.

#### **DIVIDEND:**

Your directors do not recommend any Dividend for the financial year ended on 31st March 2023 in order to conserve resources of the Company. The Company will retain the earnings for use in future operations and projects and strive to increase the net worth of Stakeholders of the Company.

#### **DEPOSIT:**

Your Company has not accepted any deposits covered under Chapter V of the Companies Act, 2013, i.e. within the meaning of Section 2(31) of the Companies Act, 2013 read with Rule 2(1)(c) of the Companies (Acceptance of Deposits) Rules, 2014 and as such there are no such overdue deposits outstanding as on 31st March, 2023.

#### **DIRECTORS' RESPONSIBILITY STATEMENT:**

Pursuant to Section 134(5) of the Companies Act, 2013, the Board of Directors, to the best of their knowledge and ability, state the following:

- a. That in the preparation of the annual financial statements, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any.
- b. That such accounting policies have been selected and applied consistently and judgement and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as of 31st March 2023 and of the profit of the Company for the year ended on that date.
- c. That proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- d. That the annual financial statements have been prepared on a going concern basis.
- e. That proper internal financial controls were in place and that the financial control was adequate and were operating effectively.
- f. That proper system to ensure compliance with the provisions of all applicable laws were in place and were adequate and operating effectively.

#### **SHARE CAPITAL:**

Authorized Share Capital of the Company is Rs. 15,00,00,000/- (Rupees Fifteen Crore Only) divided in to 1,50,00,000 (One Crore Fifty Lakh) Equity Shares of Rs. 10/- (Rupees Ten only) each.

Issued, Subscribed and Paid-up share capital of the Company is Rs. 9,89,49,020/- (Rupees Nine Crore Eighty-Nine Lakhs Forty-Nine Thousand Twenty only) divided into 98,94,902 (Ninety-Eight Lakh Ninety-Four Thousand Nine Hundred Two) Equity Shares of Rs. 10/- (Rupees Ten Only) each.

#### **Buy Back of Securities**

During the year, the Board of Directors of the Company at their meeting held on 7th December 2022 had approved the Buy-back of fully paid-up equity shares having face value of Rs. 10/- each from the members of the Company (except promoters, promoter group and persons in control of the Company) at a price not exceeding Rs. 115/- per Equity Share ("Maximum Buyback Price") and for an aggregate amount not exceeding Rs. 800 Lakhs (Rupees Eight Hundred Lakhs only) being 9.89% of the total paid-up share capital and free reserves of the Company based on the audited financial statements of the Company as on March 31, 2022 (being the date of last audited financial statements of the Company) from the open market through Stock Exchange mechanism, in accordance with the



provisions of SEBI (Buyback of Securities) Regulations, 2018 and the Companies Act, 2013 and Rules made thereunder ("Buyback") at the Maximum Buyback Price and for the Maximum Buyback Size. The indicative maximum number of Equity Shares to be bought back was to be 6,95,652 equity shares ("Maximum Buyback Shares") (comprising 6.51 % of the paid-up capital). Under the Buyback, the Company approved to utilize at least 50% of the amount earmarked as the maximum Buyback Size for the Buyback i.e., Rs. 400 lakhs ("Minimum Buyback Size").

Pursuant to the aforesaid Buyback offer, the Company has bought back 7,93,094 equity shares at aggregate amount of Rs. 7,96,95,161/- at average price of Rs. 100.49 per equity shares at the end of Buyback period. The Buyback period commenced from 20th December 2022 and ended on 7th February 2023. Post buyback, the paid-up capital of the Company stands reduced to Rs. 9,89,49,020/- divided into 98,94,902 Equity shares of Rs. 10/- each.

#### **DIRECTORS AND KEY MANAGERIAL PERSONNEL:**

As at March 31, 2023, the Board consists of six directors comprising of one executive Chairman and Managing Director, one Executive Whole-Time Director, one Non-Executive and Non-Independent Director and three Non-Executive Independent Directors. Other statutory details are provided in the Corporate Governance Report, which forms a part of this Annual Report.

There was no change in the Directors of the Company during the year under review.

Moreover, the Company has appointed Ms. Kalpana Suman as Company Secretary and Compliance Officer of the Company w.e.f. 1st June, 2023 in place of Mr. Rohit Rawat, who has tendered his resignation as Company Secretary and Compliance Officer of the Company w.e.f. 31st May, 2023.

#### Re-appointment

In accordance with the provisions of Companies Act, 2013 and Articles of Association of the Company, Mrs. Nanita Ashok Motiani (DIN: 00787809) is liable to retire by rotation at the ensuing Annual General Meeting of the Company and being eligible, offer herself for re-appointment. The Board recommends the appointment of Mrs. Nanita Ashok Motiani as Director of the Company retiring by rotation. Details of the proposal for the appointment / reappointment of Directors along with their shareholding in the Company as stipulated under Secretarial Standard 2 and Regulation 36 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, is mentioned in the Notice of the Annual General Meeting.

#### **Independent Directors**

The Company has received necessary declarations from all the Independent Directors of the Company confirming that they meet the criteria of independence prescribed under the Act and the Listing Regulations.

The Independent Directors met once on 28th May, 2022, without the attendance of Non-Independent Directors and members of the Management. The Independent Directors reviewed the performance of non-independent directors and the Board as a whole; the performance of the Chairperson of the Company, taking into account the views of Executive Directors and Non-Executive Directors and assessed the quality, quantity and timeliness of flow of information between the Company Management and the Board that is necessary for the Board to effectively and reasonably perform their duties.

Regarding proficiency, the Company has adopted requisite steps towards the inclusion of the names of all Independent Directors in the data bank maintained with the Indian Institute of Corporate Affairs, Manesar ('IICA'). Accordingly, all the Independent Directors of the Company have registered themselves with IICA for the said purpose. In terms of Section 150 of the Act read with the Companies (Appointment & Qualification of Directors) Rules, 2014, as amended vide Notification No. GSR.774(E), dated 18.12.2020, since all the Independent Directors of the Company have served as Directors for a period of more than three (3) years on the Board of Listed Company as on the date of inclusion of their names in the database except Mr. Ashok C. Murajani, they are not required to undertake online proficiency self-assessment test. Moreover, Mr. Ashok C. Murajani has informed the Company that he has successfully qualified the online proficiency self-assessment test.



#### **Familiarization Program for Independent Directors**

All Independent Directors are familiarized with the Company, their roles, rights and responsibilities, nature of the industry and operations of your Company. The Independent Directors were regularly updated on the industry and market trends, plant processes and the operational performance of the Company through presentations. In compliance with the requirements of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Company has put in place a familiarization program for Independent Directors. The details of familiarization programs are explained in the Corporate Governance Report.

#### **Performance Evaluation**

Pursuant to the provisions of the Companies Act, 2013 and Regulation 17(10) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, the Board has carried out an annual performance evaluation of its own performance, the Directors individually as well as the evaluation of the working of Board Committees viz. Audit Committee, Nomination & Remuneration Committee, Stakeholders' Relationship Committee. The details of Board evaluation process have been provided under the Corporate Governance Report.

#### Policy On Directors' Appointment and Remuneration

The Company's policy on directors' appointment, remuneration and other matters provided in Section178 (3) of the Companies Act, 2013 is available on the website of the Company i.e. **www.freshtrop.com**.

#### **Number Of Board Meetings**

The Board of Directors met 5 (five) times during the year on 28th May 2022, 9th August 2022, 14th November 2022, 7th December 2022, and 11th February 2023 during the year under review. The details of Board meetings and the attendance of the Directors are provided in the Corporate Governance Report which forms part of this Report.

The maximum interval between any two meetings was well within the maximum allowed gap of 120 days.

Committees of the Board

The Board of Directors has the following Committees:

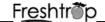
- 1. Audit Committee
- 2. Nomination and Remuneration Committee
- 3. Stakeholders' Relationship Committee
- 4. Corporate Social Responsibility Committee

The details of the Committees along with their composition, number of meetings held and attendance at the meetings are provided in the Corporate Governance Report.

#### **VIGIL MECHANISM/WHISTLE BLOWER POLICY:**

Vigil Mechanism/Whistle Blower Policy As per provisions of Section 177(9) of the Companies Act, 2013 read with Regulation 22(1) of SEBI Listing Regulations, your Company has adopted a Whistle Blower Policy, to provide a formal vigil mechanism to the Directors and employees to report their grievances / concerns about instances of unethical behavior, actual or suspected fraud or violation of Company's Code of Conduct. The Policy provides for adequate safeguards against victimization of employees who avail of the mechanism and also provides for direct access to the Chairman of the Audit Committee in certain cases. It is affirmed that no personnel of your Company have been denied access to the Audit Committee. The functioning of the vigil mechanism is reviewed by the Audit Committee from time to time.

The details of the policy as well as its weblink are contained in the Corporate Governance Report and website of the Company https://freshtrop.com/investors/#investor-relations.



#### **INSURANCE:**

The assets of the Company are adequately insured against the loss of fire and other risks which are considered necessary by the management.

## INFORMATION REGARDING CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO:

The information relating to conservation of energy, technology absorption and Foreign Exchange earnings and outgo as stipulated under Section 134(3)(m) of the Companies Act, 2013 read with the Companies (Accounts) Rules, 2014 is set out herewith as "Annexure B" forming part of this report.

#### **CORPORATE SOCIAL RESPONSIBILITY:**

The details of Corporate Social Responsibility (CSR) carried out by the Company are appended in the "Annexure C" to the Directors' Report.

The particulars of the CSR committee constituted by the Company pursuant to the provisions of Section 135 of the Companies Act, 2013 and the Rules forming part of the same are included in the Corporate Governance Report annexed and form part of this Annual Report.

#### **MAINTENANCE OF COST RECORDS:**

The provisions pertaining to maintenance of Cost Records as specified by the Central Government under sub-section (1) of Section 148 of the Companies Act, 2013, are not applicable to the Company.

#### INTERNAL FINANCIAL CONTROL SYSTEM AND THEIR ADEQUACY:

The Company has an Internal Control System, commensurate with the size, scale and complexity of its operations. The scope of the audit activity is broadly guided by the annual audit plan approved by the top management and audit committee. The Internal Auditors routinely test these systems and significant audit observations, if any, and follow up actions thereon are reported to the Audit Committee. The Company has in place adequate internal financial controls with reference to financial statements

#### **CORPORATE GOVARNANCE:**

A separate report on Corporate Governance compliance as stipulated by Listing Regulations forms part of this Annual Report along with the required Certificate as "ANNEXURE I" from a Practicing Company Secretary regarding compliance of the conditions of Corporate Governance as stipulated as "Annexure D".

In compliance with Corporate Governance requirements, your Company has formulated and implemented a Code of Business Conduct and Ethics for all Board members and senior management personnel of the Company, who have affirmed the compliance thereto.

The Compliance Certificate from Managing Director and Chief financial Officers as required under regulation 17(8) of SEBI (LODR)2015 is annexed as "Annexure II".

#### **CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS:**

In accordance with the SEBI (LODR) (Amendment) Regulations, 2018; a certificate has been received from M/s. Manoj Hurkat & Associates, Practicing Company Secretaries, that none of the Directors on the Board of the Company has been disqualified or debarred to act as Director. The same is annexed as "Annexure E" to the directors' report.

#### **INVESTOR EDUCATION AND PROTECTION FUND (IEPF):**

In accordance with the applicable provisions of Companies Act, 2013 (hereinafter referred to as "the Act") read with Investor Education and Protection Fund (Accounting, Audit, Transfer and Refund) Rules, 2016 (hereinafter referred to as the "IEPF Rules"), all dividends which are unclaimed or unpaid for a period of more than 7 years, from the date of transfer of the same into unpaid/unclaimed dividend account and shares pertaining to it, are required to transfer into demat account of iepf authority therefor to comply with the said requirement the company has transferred the unpaid/unclaimed dividend, declared in the FY 2014-15, amounting to Rs. 3,62,990/- and 15,168 shares on 29/11/2022 and 26/11/2022 respectively.

#### PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS:

Pursuant to Section 186 of the Companies Act, 2013 disclosure on particulars relating to Loans, Advances, Guarantees and Investments are provided as part of the financial statements.



#### **CERTIFICATION AND RECOGNITION:**

During the year under review, the Company has obtained the following certifications pertaining to the Highest International Standard of Food Safety and Hygiene:

- 1. **ISO 22000 ISO 22000 -** is international standard developed by the International Organization for Standardization dealing with food safety, it is systematic and proactive approach to identification of food safety hazards, development and implementation of control measures.
- 2. **SGF International E.V. -** This certifies participation of the Company voluntary self-control safe guide in the fruit juice segment for enhancing customer and consumer safety.
- 3. **SEDEX (Supplier Ethical Data Exchange) -** SEDEX is world's largest collaborative platforms for sharing responsible sourcing data on supply chains; the company is member of SEDEX.
- **4. Halal Certificate** Halal Products are "universal" products not only suitable for Muslims consumption, but it is also ensuring the safety of nation's food supply and we acquired this certificate to export our products in Islamic Countries.
- 5. BRC Certificate the BRC certificate for Food Safety as requirements of the EU General Product Safety, the BRC certificate is for Nashik (Unit I) Pack house and Sangli (Unit II) Pack house.
- 6. FDA The Food and Drug Administration ensuring the safety of food supply in US Market.
- 7. APEDA Pack House The APEDA Recognition for pack house will be granted for multiple produce for which appropriate facilities and procedural compliances as per the importing countries. APEDA Pack house has Recognition for Nashik (Unit I) and Sangli (Unit II) as Pack house.
- **8. Global GAP Certificate -** it is a voluntary set worldwide standard for agriculture producer for adoption of safe and sustainable practices.
- **9. Walmart Supply Chain Security -** is the accumulation of controls throughout the supply chain process that enhance the security of the supply chain during the transportation of finished, we follow the same for Unit I and Unit II.
- **10. Fairtrade Certificate -** Fair trade is an alternative approach to conventional trade based on a partnership between producers and traders, businesses, and consumers.
- 11. FSSAI License Food Safety and Standards Authority of India, is the food regulatory body of India, The FSSAI registration becomes mandatory in order to ensure safe, and smooth operations of the food business. FSSAI food license helps the government, as well as the consumers, feel assured that the regulation of the storage, production, distribution, and the sales has been carried out in a way that the food products are fit for consumption. FSSAI License is for Nasik (Unit I) Pack house and Sangli (Unit II) Pack house and Nashik processing unit (Unit IV).
- **12. Amfori BSCI -** The Amfori BSCI is based on the labor standards of the International Labour Organization (ILO) as well as on national regulations. This initiative aims at continuously improving the social performance of suppliers, ultimately enhancing working conditions in factories worldwide.
- 13. Two Star Export House Export House Status Holders are business leaders who have excelled in international trade and have successfully contributed to the country's foreign trade. Status Holders are expected to contribute to India's exports and provide guidance and handholding to new entrepreneurs.
- 14. AEO Certification The AEO Certification enables Customs administration to identify the safe and compliant business entity to provide them a higher degree of assured facilitation. This segmentation method enables Customs resources to focus on less non-compliant or risky businesses for control. Thus, the AEO certification intends to secure the international supply



chain by permitting recognition to trustworthy operators and encouraging best practices at all levels in the international supply chain.

#### PARTICULARS OF EMPLOYEES:

The information required pursuant to Section 197 of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of employees of the Company, will be provided upon request. In terms of Section 136 of the Companies Act, 2013, the Report and Accounts are being sent to the members and others entitled thereto, excluding the information on employees' particulars which is available for inspection by the members at the Registered Office of the Company during business hours on working days of the Company upto the date of the ensuing Annual General Meeting. If any member is interested in inspecting the same, such member may write to the Company Secretary in advance.

#### **AUDITORS' & AUDITORS' REPORT:**

#### A) STATUTORY AUDITOR:

Pursuant to the provisions of Section 139 of the Act read with Rules made thereunder, as amended from time to time, M/s F P & Associates, Chartered Accountants (Firm Registration Number - 0143262W), "the Auditor" were appointed as statutory auditors of the Company for second term of 5 years at the 30th AGM held on 26th September 2022, from the conclusion of that 30th AGM till the conclusion of the 35th Annual General meeting of the company on such remuneration (including fees for certification) and reimbursement of out of pocket expenses for the purpose of audit as may be fixed by the Chairman and Managing Director of the Company in consultation with the said Statutory Auditor.

Notes to the financial statements referred in the Auditors Report are self-explanatory and therefore do not call for any comments under Section 134 of the Act. The Auditors' Report is enclosed with the financial statements in this Annual Report.

No fraud has been reported by the Auditor under Section 143(12) of the Companies Act, 2013 requiring disclosure in the Board's Report.

#### B) SECRETARIAL AUDITOR:

Pursuant to the provisions of Section 204 of the Act read with the Rules made thereunder, your Company had appointed Mr. Manoj Hurkat, Practicing Company Secretary to undertake the Secretarial Audit of the Company. The Secretarial Audit Report for financial year 2022-23 is annexed which forms part of this report as "Annexure F". There were no qualifications, reservation or adverse remarks in the Secretarial Audit Report of the Company for the FY 2022-23.

#### C) INTERNAL AUDITOR:

Your Company has re-appointed Mr. Kalpesh Parikh as Internal Auditors of the Company to carry out the internal audit of various operational areas of the Company for the financial year 2023-24.

#### PREVENTION OF SEXUAL HARASSMENT AT WORKPLACE:

As per the requirement, The Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013 read with rules made thereunder, Your Company has constituted Internal Complaints Committee which is responsible for redressal of complaints related to sexual harassment. During the year under review, there were no complaints pertaining to sexual harassment. The Company is compliant of all applicable provisions of the said Act.

#### **ANNUAL RETURN:**

Pursuant to Section 92(3) read with Section 134(3)(a) of the Companies Act read with the Rules made thereunder, the Annual Return in form MGT-7 as on 31 March 2023 is available on the Company's website at https://freshtrop.com/investors/ - b3fc28860a2ba15b4.

#### **RELATED PARTY TRANSACTIONS:**

All the related party transactions entered into during the financial year 2022-23 were on an arm's



length basis and were in the ordinary course of business. Your Company has not entered into any transactions with related parties which could be considered material in terms of Section 188 of the Companies Act, 2013. Accordingly, the disclosure of related party transactions as required under Section 134(3) (h) of the Companies Act, 2013 in Form AOC 2 is not applicable.

#### **RISK MANAGEMENT POLICY:**

The Company has a Risk Management Policy to ensure appropriate risk management within its systems and culture. The Board of Directors and the Audit Committee of the Company periodically reviews the Risk Management Policy of the Company. The provisions of Regulation 21 of SEBI (LODR) Regulations, 2015 relating to Risk Management Committee are not applicable to the Company.

## DETAILS OF SIGNIFICANT & MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNAL:

There are no significant and material orders passed during the year by the regulators or courts or tribunals impacting the going concern status of the Company and operations of the Company in future

#### **COMPLIANCE OF APPLICABLE SECRETARIAL STANDARDS:**

During the year under review, your Company has complied with all the applicable Secretarial Standards with respect to Board and General Meeting issued by the Institute of Company Secretaries of India ("ICSI").

#### **ACKNOWLEDGMENT:**

Your directors place on records their appreciation of the sincere and devoted services, rendered by all employees of the company and the continued support and confidence of the customers. The Board expresses special thanks to progressive farmers of Maharashtra who have worked hard to achieve International Standards in the quality of their produce. The Board also expresses its sincere thanks to Axis Bank Ltd, CITI Bank and their officers, Agricultural and Processed Food Products Export Development Authority (APEDA), Ministry of Food Processing Industry (MFPI) and all other well-wishers, for their timely support.

Date: 11th August 2023,

**Registered Office** 

A-603, Shapath IV, Opp. Karnavati Club, S. G. Road, Ahmedabad – 380015 By order of the Board For Freshtrop Fruits Limited

Ashok Motiani

Chairman & Managing Director

(DIN: 00124470)



# ANNEXURE - A ANNEXURE TO THE DIRECTOR'S REPORT MANAGEMENT DISCUSSION AND ANALYSIS

The discussion hereunder covers the financial results of Freshtrop Fruits Limited for the financial year 2022-23 and its business outlook for the future. Certain statements in the 'Management Discussion and Analysis Report' section may be forward looking and are stated as required by applicable laws and regulations. Many factors may affect the actual results, which could be different from what the Directors envisage in terms of the future performance and outlook.

#### ▶ GLOBAL MARKET

The global economy is gradually recuperating from the challenges posed by the COVID-19 pandemic and the Russia-Ukraine conflict. The fiscal year 2023 commenced with heightened inflationary levels owing to geopolitical uncertainties. However, a notable shift has been observed in the latter half of the year, with inflation moderating. A steady recovery is underway, characterized by stabilizing inflation and renewed confidence among consumers and investors. Emerging market and developing economies (EMDEs) are experiencing growth across diverse sectors, underpinned by governmental investments in infrastructure and manufacturing.

The trajectory of the global economy hinges on the efficacy and pace of fiscal and monetary policy actions implemented to stimulate economic expansion. Governments and central banks worldwide are poised to accelerate economic growth through strategic and need-based measures. These actions are aimed at fostering targeted growth, bolstering sectors in need, and steering the global economy towards sustainable expansion.

#### A. FRESH FRUITS

The Global Fresh Fruits Market, which was valued at USD 551.1 billion in 2021, is expected to exhibit substantial growth in the coming years. Projected to reach USD 757.65 billion by 2030, the market is poised to grow at a Compound Annual Growth Rate (CAGR) of 3.6% during the forecast period (2023-2030). This growth can be attributed to several factors, including the increasing consumption of fresh fruits and liquids, heightened health awareness, and rising expenditures on fresh food products. Innovations in packaging techniques are anticipated to contribute to market expansion.

The market's momentum is underpinned by an escalating appetite for fresh fruits and associated beverages. Augmented health consciousness and a heightened awareness of the multifaceted benefits of fruits across both developing and developed economies are pivotal catalysts. The nascent food sector's evolution, coupled with an augmented financial allocation to premium fresh consumables, stands poised to be instrumental in propelling market expansion.

Elevated trade and production volumes of fresh fruits serve as pivotal enablers of the market's rapid expansion. This momentum is further invigorated by pioneering packaging strategies, encompassing innovations such as modified environment packaging and edible coatings. These advances not only preserve freshness but also extend product shelf life, thereby imparting impetus to market growth.

Europe emerges as the swiftly evolving bastion of the fresh fruits market. Heightened consumption of premium food offerings in Germany, the United Kingdom, France, and other European nations, fueled by the compelling nutritional value of fresh fruits, is projected to serve as a propellant for market expansion within the region.

Asia Pacific commands prominence in the fresh fruit market, with China, India, and Japan constituting robust consumer bases. An upswing in disposable income and population expansion further fortifies the region's preeminence. Notably, health-conscious consumers will catalyze market growth in the ensuing years.

While the market exhibits promising growth, certain hindrances must be addressed. Stringent governmental mandates governing export and import activities, in conjunction with the escalated cost structure of fresh fruits, are noteworthy hurdles inhibiting the market's unfettered expansion.



#### B. PROCESSED FOOD:

The global fruit & vegetable processing market demonstrated a value of USD 310 billion in 2021 and is projected to ascend to USD 530 billion by 2028, exhibiting a robust Compound Annual Growth Rate (CAGR) of 7.5%. This growth can be attributed to the pivotal role of fruits in the culinary landscape, their integration as essential components in processed foods, and the increasing research directed towards their health benefits. Techniques aimed at preserving the nutritional and sensory attributes sought by consumers are contributing to the market's expansion.

Fruits stand as significant culinary constituents, both as autonomous food entities and as essential components in an array of processed foods. Extensive research underscores their pivotal role in fostering human health, accompanied by an ongoing exploration of techniques to uphold the nutritional and sensory attributes that discerning consumers seek. Fruit processing serves as a strategic avenue for enhancing storage durability and elevating the overall quality of these consumables. This transformative process significantly contributes to preserving vital vitamins, nutritional profiles, and the distinctive flavor profiles that define these offerings. Processed fruit products are adeptly preserved in formats such as pulp, fruit pieces, or juices, securely contained within cans.

The industry's growth narrative has been bolstered by notable surges in the sales of frozen foods, recording a substantial surge in the later part of the year. Similarly, canned soup sales experienced an impressive year-on-year escalation. The upswing in demand for comfort foods, including fruit juices, has substantively contributed to the expansion of the processed fruit sector.

#### **▶** INDIAN MARKET

The Indian economy has demonstrated notable resilience in the face of global economic challenges, remaining relatively insulated from geopolitical uncertainties and high inflation. Amid these circumstances, India has emerged as one of the most rapidly growing major economies on a global scale. The fiscal year 2023 witnessed a commendable growth rate of 7%, as per the second advance estimates of the National Statistical Office (NSO).

In pursuit of sustained economic growth, the Indian government has initiated several pivotal measures. Noteworthy among these are the PM Gati Shakti (National Master Plan), the National Monetization Plan (NMP), and the Production Linked Incentive (PLI) scheme. These strategic initiatives are poised to invigorate various sectors and contribute to the country's economic expansion.

#### A. FRESH FRUIT

India's grape exports reached a pinnacle of \$335 million in 2018-19. However, various factors including pandemic-induced lockdowns, global logistics challenges, and climatic fluctuations have impacted the trajectory. Despite challenges, grape exports have displayed resilience. The European market, a vital trade partner, has been harnessed effectively through robust traceability systems, bolstered by blockchain technology. APEDA's strategic focus extends towards diversifying markets, enhancing value addition, and navigating through dynamic global conditions.

Against this backdrop, India's grape exports for the fiscal year 2022-23 project an optimistic outlook in both volume and value, driven by European demand and abundant supply. This growth trajectory persists despite challenges like delayed seasons and geopolitical factors.

#### B. PROCESSED FOOD:

India is a significant producer of diverse fruits and vegetables; the sector constitutes approximately 28% of the nation's overall agricultural output. Given the perishable nature of these commodities and their limited shelf life, the food processing industry emerges as an indispensable conduit for their preservation and transformation. This domain encompasses activities such as crafting fruit and vegetable juices, jams, pickles, and processing fresh and frozen variants, effectively extending their utility and value.



The increasing emphasis on health awareness presents a promising avenue for growth. The surging demand for organic, unadulterated, and exotic fruits and vegetables is driving the trajectory of the fruit and vegetable processing sector. Consumers exhibit a preference for premium products that retain their inherent nutritional, mineral, and calcium attributes. The evolution of dietary preferences over the years and the escalating traction of veganism have been instrumental in propelling the fruit and vegetable processing industry. Moreover, the presence of both retail and e-commerce platforms has further bolstered the accessibility and affordability of processed fruits and vegetables, contributing to the sector's growth. The synergy of technology, strategic market penetration, and supply chain optimization positions the Indian food processing industry for sustained growth and resilience in the face of fluctuating global dynamics.

Recognizing the strategic significance of the food processing sector, the Government of India (GoI) has accorded it a high-priority status, augmenting its promotion through diverse fiscal incentives and reliefs. The government's proactive stance includes fostering investments, granting industrial licenses, facilitating joint ventures, foreign collaborations, and export-oriented units. A pivotal initiative, the Nivesh Bandhu portal, consolidates Central and State Government policies and incentives, fostering an investor-friendly environment for stakeholders in the food processing sector.

#### **▶** OPPORTUNITIES

#### Health Awareness Driving Growth:

More people focusing on their health is creating a good opportunity for growth. People want fruits and vegetables that are organic, not changed, and unique. This is making the fresh fruit and vegetable sector grow. People like buying higher-quality things that still have all the good stuff in them like vitamins and minerals

#### **Demand for Premium Products:**

People prefer buying high-quality things that retain all the good stuff like vitamins and minerals. Over time, people's diets have changed and more people are becoming vegans. During the pandemic people wanted foods that make them feel comfortable, products like fruit juices became really popular. This is helping the fruit and vegetable processing industry grow.

#### Retail and Online Stores Helping:

Both regular stores and online shops are making it easier for people to buy processed fruits and vegetables. This is making these products more available and affordable.

#### ▶ CHALLENGES

#### A. FRESH FRUIT

Lack of awareness amongst Indian farmers regarding the judicious and timely use of chemicals has been a major impediment. To add to this, the governmental control on small manufacturers of bio pesticide is very low, this results in some farmers thinking that they are using bio pesticides but they could end up having detections of undesired chemical residues.

The unpredictability of the weather and lack of sufficient rural infrastructure result in inconsistent supply of acceptable quality of fruits for export.

Very small land holdings of the farmers in India could result in not getting consistent supply of high quality produce in desired quantities.

#### B. PROCESSED FOOD

The key challenges identified for the food processing sector are as follows:

- I. **Inconsistency in availability of quality raw materials:** The fruits are not grown for the purpose of food processing but are only the left over from the fresh markets.
- II. **Poor supply chain linkages:** India's agriculture market has a long and fragmented supply chain that results in high wastage and high costs, especially due to seasonality, perishability, and variability of produce.

- III. Lack of adequate infrastructure: Though the Government has initiated various measures for the development of infrastructure facilities for the food processing industry, it is still not sufficient to meet the growing needs of the sector.
- IV. Fresh Investments: Despite various fiscal facilities provided by various authorities and creation of separate fund a few years ago, the sector has been facing a resource crunch. Though the foreign investment has picked up, it still doesn't match the requirements of the industry.
- V. Lack of adequate skilled manpower: Difficulties in travel after the Corona Virus Pandemic have made it difficult to get skilled and experienced manpower for the processing sector.

#### GROWTH DRIVERS

#### Demand for Convenient Food Driving Expansion:

In countries like China, India, and Brazil, people are changing their preferences. They want easy-to-eat food They're choosing foods that are already prepared, which is different from what they used to eat. This change has happened over the last 20 years.

#### Pandemic's Impact on Sales:

During the COVID-19 pandemic, people started buying more essential things for their homes, like canned foods and things that last long. A report from "Food Processing" in December 2020 talked about how people bought a lot more canned soups and other pantry items. Frozen food sales went up by 40% in March, and canned soup sales went up by 200% compared to the year before.

#### ► PERFORMANCE REVIEW:

Freshtrop Fruits Limited started its journey in 1996. Over the years, the Company has emerged as one of the leading exporters of fruits. Your Company has demonstrated remarkable agility in capitalizing on the pockets of opportunities available during the year. The sustained focus on driving operational efficiencies has ensured that the plants operate at consistently high utilization levels. During the period under review, the Company set new production and sales benchmarks for several leading products steered by encouraging demand scenario.

The Company has strengthened its position in the international markets by maintaining strong customer relationships and equally strong connect with the growers. Regular investments in technology and manufacturing process have resulted in steady growth of the food processing business.

#### A. FRESH FRUIT

This segment has been the major part of our business so far. However, exports in terms of quantity have remained constant for the last six years. Though the revenue from this segment increased from Rs 11,112 to 13,885 Lakhs an increase of 24.96%, the profit before tax and interest from this segment reduced from Rs.1594 to Rs.713 Lakhs a reduction of 55.27%. High sea freight in the initial part of this financial year has had an adverse impact on the results of this year. Historically Q 1 of a financial year contributes the most to the profitability of our company. The sea freight from Mumbai to Rotterdam, which had gone up from \$2,000 for a 40 ft refer container during the 2020 season to over \$7,500 for the 2022 season, reduced significantly to \$2,500 during the 2023 season. Most of the 2022 season negatives were appropriately addressed by the company. China resumed imports of grapes from India, Shipping to Russia also resumed making it possible to export to that country and the Indian rupee depreciated against the Euro and the US\$. Q 4 thus helped us recover the initial setback and we could finally end the financial year with reasonable returns.

#### B. PROCESSED FOOD

The revenue from the food processing segment continues to increase. It grew from Rs. 6298 lakhs to Rs. 10,734 lakh an increase of 70.44%, This helped us spread the fixed costs resulting into increase in profit before tax and interest by 9 times to Rs. 917.73 Lakh against loss of Rs.114.66 Lakh in previous year.



The growth of revenue in this business has come mainly from exports. Post Corona the preferences of the consumers have changed. Some of our products are seeing additional demand while some other products are showing a decline. The sales to some geographies have reduced while they increased to some other. Here too logistics played an important role, reduction in these costs in the later part of the year helped in improving the profitability.

#### ► FINANCIAL PERFORMANCE

The financial performance of the Company is described in the Director's Report under the head "Financial Result" and "Review of Operations".

#### **Key Financial Ratios:**

The key financial ratios for Financials are as per the below table:

Particular	Changes	2022-23	2021-22
Sales Volume (Lakhs)			
Domestic		830.84	1,798.09
Exports		12,714.24	15,612.02

Sr.	Particular	Changes	2022-23	2021-22
1	Total Revenue (Amount in lacs)		24,726.79	17,868.82
2	EBITDA (Amount in lacs)		1713.72	1,577.56
3	PBT (Amount in lacs)		1,096.91	1,032.06
4	PAT (Amount in lacs)		846.34	735.62
5	Net Worth (Amount in lacs)		7,890.44	8,113.73
6	ROE % (Net Profit after tax / Average Shareholder's Equity)		10.20	9.09
7	Working Capital Ratio (Current Assets / Current Liabilities)	Times	1.62	1.53
8	Fixed Assets Turnover Ratio (Net Sales / Average Fixed Assets)	Times	2.44	1.76
9	Debt Service Coverage Ratio (Earning available for debt service / Debt Service)	Times	1.79	2.43
10	Inventory Turnover Ratio (Sales / Average Inventory)	Times	3.76	3.14
11	Debtors Turnover Ratio (Credit Sales / Average Account Receivable)	Times	6.81	5.21
12	Interest Coverage Ratio (EBITDA / Interest expenses)	Times	15.50	25.83

#### Reasons for significant changes:

The sea freight that had increased excessively in the post Covid 19 pandemic showed signs of reversal in the second half of this financial year. The effect of the Russi-Ukraine war also reduced as the world accepted the situation and decided to move on. The new normal got established and Indian Economy gained due to preferences of many international buyers and multi-national companies moved from China to India.

#### ▶ GROWTH STRATEGY

#### • Expanding market presence in existing markets

The Company strives to leverage its wide distribution network to expand deeper within existing



geographies. Additionally, the organization is reinforcing its market reach in those regions where it already exists, chiefly through brand-building initiatives.

#### Revamping the product segments

The Company is creating a cost-effective supply chain to meet the growing demand for value-added products through ongoing innovation, product portfolio expansion and customer satisfaction.

#### Enhancing manufacturing facilities

The Company employs best practices to enhance capacity utilization, operational metrics and profitability. Driven by the desire to continuously outperform, the company constantly upgrades its machinery and equipment with latest innovations and technological developments world over. The Company intends to use its Capex funds for the procurement, maintenance and improvement of its current processing plant and cold chain facilities.

#### Privileging the farmers

In order to increase farmers' income, improve their socio-economic status and improve the raw material availability for the company, the company tries to purchase fruits directly from farmers this helps reduce the wastage in transit while also helping them improve the yield.

#### MATERIAL DEVELOPMENT IN HUMAN RESOURCES AND INDUSTRIAL RELATION FRONT:

The Company treasures its human capital as its most important asset. It continues to foster a supportive work culture where all its personnel feel secure and appreciated. Aiming to attract, develop and retain talent in a dynamic operating environment, the Company's human resources policies also promote trust, transparency and cooperation. The employee recognition program is a vital part of the Company. Regular communication with top management helps identify and reward top performers across functions. An objective appraisal system based on KPIs is in place to incentivize employees. The Company currently has a workforce comprising about 150 people on permanent employment and another about 1000 people on seasonal temporary basis. The industrial relations were cordial throughout the year with no incidence of strike or lockouts.

#### ► FUTURE OUTLOOK:

The Company intends to enhance the quality of its services in locations where it already operates. Being aware of the shifting demographic factors such as changing lifestyles, rising disposable incomes and the transition towards leading a healthier lifestyle, the Company is considering investments in value-added products and direct procurement of raw materials from the growers.

#### **▶** CAUTIONARY NOTE:

The MDA section includes forward-looking statements that highlight the potential future prospects of the company. These statements are accompanied by inherent risks and uncertainties that may cause actual results to diff er materially. Additionally, the macro-environmental changes and the unpredictable nature of global events, such as the Pandemic, unforeseen challenges for the Company and its operating environment. The information provided in the report is based on assumptions derived from both internal and external sources, and these assumptions may change over time, leading to corresponding adjustments in the estimates provided. It's important to note that these forward looking statements reflect the Company's current intentions, beliefs, or expectations and are valid as of the date they were made. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise

Reference: Ministry of agricultural government of India, Agricultural and processed food products export development (APEDA), Media report, journals and press release: informatics journal, Business wire news journal, The Federation of Indian Chambers of Commerce and Industry (FICCI), National Horticulture.



# ANNEXURE - B ANNEXURE TO THE DIRECTOR'S REPORT

# PARTICULARS OF ENERGY CONSERVATION, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO REQUIRED UNDER THE COMPANIES (ACCOUNTS) RULES, 2014

#### A. CONSERVATION OF ENERGY

Energy cost is one of the major cost components of our processing business, it also results in creating significant carbon footprints which have a direct impact on our raw materials, the agricultural produce. Its conservation continues to be an active focus area of the company. Conservation of the natural properties which includes the nutritional values, the taste and the flavor, require our finished products to be stored at very low temperatures to avoid any contamination or development of any harmful microbial load. The refrigeration capacity of the plant has to be increased to address this requirement. However efficient utilization of the energy has been a high priority for your Company. Your Company has been focusing on efficient energy conservation practices as one of the key components of its responsible energy strategy. Your Company has also taken initiatives in order to conserve energy which is in line with our focus of conservation of natural resources.

#### **Energy Consumption:**

Total energy consumption and energy consumption per unit of production are as under:

Particular			2022-23	2021-22
Electricity				
a)	Purchased			
	Units	KWH	38,16,906	2,790,564
	Total amount	Rs	3,49,02,786	24,073,030
	Rate / Unit	Rs	9.14	8.63
b)	Own Generation through Diesel Generator Set			
	Units			
	Quantity	Ltrs	45,879	24,370
	Total Amount	Rs	45,18,224	2,253,028
	Rate / Unit	Rs	98.48	92.45
c)	Coal and other Fuels			
	Units	Kgs	13,34,340	1,020,000
	Total Amount	Rs	1,68,97,608	11,829,499
	Rate / Unit	Rs	12.66	11.60

#### (i) The steps taken or impact on conservation of energy:

- a. Installed LED lights to reduce power consumption.
- b. Replaced cooling tower fan with higher energy efficiency fan
- c. Installed water sprinkler.
- d. Replacement of inefficient light fitting with the efficient energy conservation light fitting in the plant.



- e. Installation of sun roof top for conservation of energy
- f. Installation of turbo fans

#### (ii) Steps taken for utilizing alternate sources of energy:

Reduced conventional energy and enhanced use of green, clean and renewable energy for reduced environmental impact and increased sustainability. Solar plants installation in under consideration at processing sites and other locations and gradually increasing use of solar power.

#### (iii) Capital investment on energy conservation equipment:

Company has invested moderately on energy conservation equipment across all units.

#### B. TECHNOLOGY ABSORPTION

#### i. The efforts made towards technology absorption:

Your Company is engaged in technology absorption to enhance its operations. Initiatives include infrastructure modernization by upgrading processing plants, software for efficient supply chain management encompassing demand forecasting, inventory control, logistics optimization, and route planning. Additionally, robust IT infrastructure and ERP systems have been implemented, enabling seamless data management, real-time monitoring, and smooth inter-departmental coordination, enhancing decision-making processes.

- ii. Benefits derived like product yield improvement, cost reduction, product development or import substitution: Reduction of cost and improved product quality
- iii. Information regarding technology imported, during the last 3 years: Nil
- iv. Expenditure incurred on Research and Development: Nil

#### C. FOREIGN EXCHANGE EARNINGS AND OUTGO

Foreign Exchange earnings during the year amounts to Rs.2,305,744,166 /- (Previous Year Rs. 1,721,524,689) and Foreign Exchange outgo during the year was Rs. 352,402,134/- (Previous Year Rs. 318,336,640).

Date: 11th August 2023,

Registered Office A-603, Shapath IV, Opp. Karnavati Club, S. G. Road, Ahmedabad – 380015 By order of the Board For Freshtrop Fruits Limited

#### **Ashok Motiani**

Chairman & Managing Director (DIN: 00124470)

or programs

# ANNEXURE - C ANNEXURE TO THE DIRECTOR'S REPORT

A brief outline of Company's CSR Policy, including overview of products or programs proposed to be undertaken and a reference to the web-link to the CSR Policy and projects

REPORT ON CSR ACTIVITIES

The Company has framed a CSR Policy in compliance with the provisions of Section 135 of the Companies Act, 2013 and the same is placed on the website of the Company and the web link for the same is at: www.freshtrop.com

The Company has outlined the following thrust areas in the CSR Policy:

- i) Healthcare / Medical Facility
- ii) Skill Development / Empowerment
- iii) Community Development
- iv) Education / Knowledge Enhancement
- v) Infrastructure Development
- vi) Environment Protection
- vii) Others as may be decided

The Board of Directors on the recommendation of CSR Committee approved the CSR spending by providing financial support and other assistance for specific activities/projects to various NGOs/Trusts and some amount was spent directly.

#### 2. The Composition of the CSR Committee

A Committee of the directors titled 'Corporate Social Responsibility Committee' was constituted by the Board with the following members:

- a) Mrs. Nanita Motiani. Chairperson
- b) Mr. Mayur Shah, Member
- c) Mr. Anil Sharma, Member

Sr. No.	Name of Director	Designation/ Nature of Directorship	No of meeting of CSR Committee held during the year	No of meeting of CSR Committee attended during the year
1	Mrs. Nanita Motiani	Chairperson	1	1
2	Mr. Mayur Shah	Member	1	1
3	Mr. Anil Sharma	Member	1	1

3. Provide web-link of Composition of CSR committee, CSR Policy of the Company and CSR projects approved by the Board are disclosed on the website of the Company:

The same is placed on the website of the Company and the web link for the same is www.freshtrop.com

- 4. Provide the executive summary along with web-link(s) of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social responsibility Policy) Rules, 2014, if applicable: Not Applicable
- 5. a) Average net profit of the Company as per section 135(5): Rs. 9,31,42,198/
  - b) Two percent of average net profit of the Company as per section 135(5): Rs. 18,62,844/-
  - c) Surplus arising out of the CSR Projects or Programs or Activities of the previous financial years: Not applicable

- d) Amount required being set-off for the financial year, if any: Rs. 91,674/-
- e) Total CSR Obligation for the Financial Year [b+c-d]: Rs. 17,71,170/-
- 6. (a) Amount spent on CSR Projects (both Ongoing project and other than Ongoing project): Rs. 18,46,500/-
  - (b) Amount Spent in Administrative Overhead: Not Applicable
  - (c) Amount spent on Impact assessment, if applicable: Not Applicable
  - (d) Total amount spent for the financial year (6a+6b+6c): Rs. 18,46,500/-
  - (e) CSR amount spent or unspent for the financial year:

Total Amount		Amount Unspent (in Rs.)				
spent for the financial year (in Rs.)	Total amount transferred to unspent CSR Account as per section 135(6)		Amount transferred to any fund specified under Schedule VII as per second proviso to section 135(5)			
	Amount	Date of Transfer	Name of fund	Amount	Date of Transfer	
18,46,500/-			Not Applicable			

# (f) Excess amount for set off, if any: Rs. 75,330

Sr. No.	Particulars	Amount (in Rs.)
(i)	Two percent of average net profit of the company as per section 135(5)	18,62,844/-
(ii)	Net CSR obligation for the financial year (Rs.18,62,844/ - Rs. 91,674/-)	17,71,170/-
(iii)	Total amount spent for the financial year	18,46,500/-
(iv)	Excess amount spent for the financial year[(iii)-(ii)]	75,330/-
(v)	Surplus arising out of the CSR projects or programs or activities of the previous financial year, if any	
(vi)	Amount available for set off in succeeding financial years [(iii)-(iv)]	75,330/-

**Note 1:** The Net CSR obligation for the company is Rs. 17,71,170, as mentioned in point 6(f). This point is not part of the statutory format and has been voluntarily added to reflect the correct calculation on excess amount available for set-off. The excess amount for set-off should be calculated by subtracting the total amount spent on CSR projects from the total CSR obligation.

#### 7. (a) Details of Unspent CSR Amount for the preceding three financial years:

Sr. No.	Preceding Financial Year.	Amount transferred to Unspent	Amount spent in the reporting	nt in the specified under Schedule VII as per			Amount remaining to be spent in	
		CSR Account under section 135(6) (in Rs.)	Financial Year (in Rs.)	Name of the Fund	Amount (in Rs.)	Date of transfer	succeeding Financial year (in Rs.)	
1	2019-20	-	-	1	1	-	-	
2	2020-21	22,50,000/-	9,90,000 /-	-	1	-	12,60,000/-	
3	2021-22	NA	10,90,835/-	-	-	-	1,69,165/-	
	TOTAL	NA	20,80,835/-	-	-	-	1,69,165/-	

8. Whether any capital assets have been created or acquired through Corporate Social Responsibility amount spent in the Financial Year:

Yes ✓ No

If yes, enter the number of capital assets created / acquired: Not Applicable

Furnish the details relating to such asset(s) so created or acquired through CSR spent in the Financial Year: Not Applicable

9. Specify the reason(s), if the company has failed to spend two percent of the net profit as per section 135(5): Not Applicable

Date: 11th August 2023,

**Registered Office** 

A-603, Shapath IV, Opp. Karnavati Club, S. G. Road, Ahmedabad – 380015 By order of the Board For Freshtrop Fruits Limited

**Ashok Motiani** 

Chairman & Managing Director

(DIN: 00124470)



# ANNEXURE - D ANNEXURE TO THE DIRECTOR'S REPORT CORPORATE GOVERNANCE REPORT

The Security and Exchange Board of India (SEBI) has stipulated Corporate Governance standards for Listed Companies vide Regulations 17 to 27 and 46 of SEBI (Listing obligations and Disclosure Requirement) Regulations, 2015.

Corporate Governance is corporate discipline, extended, transparency, integrity and accountability toward all stakeholders. Corporate Governance help to achieve excellence to enhance stakeholders' value by focusing on long term value creation by timely disclosed the information's.

#### 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

The Company's philosophy on Corporate Governance envisages attainment of highest level of transparency, integrity, fairness and accountability in all facets of its functioning and its interactions with shareholders, employees, government, regulatory bodies and community at large. We believe that Corporate Governance is a journey for constantly improving sustainable value creation and through the Governance policy and mechanism in the Company and hence your Company gives equal importance for maintain and improve the quality of its products by carried out continues product development and stringent quality control norms as per international standard.

At Freshtrop Fruits, we are committed to doing things the right way which means taking business decisions and acting in a way that is ethical and is in compliance with applicable legislation.

The Company has established systems, policies and actions which are fully compliant with the requirements stipulated by the Security and Exchange board of India from time to time under the SEBI (Listing Obligations and Disclosure Requirements) regulations 2015. Your company's systems and policies designed to further the objectives of Good Corporate Governance of the Company.

#### 2. BOARD OF DIRECTORS:

#### a) Composition

The Board of Directors of your Company is a balanced Board, comprising Executive, Non-Executive Directors and Independent Director with half of the Board of the Company comprising Independent Directors. At the end of the year, the Board consists of six Directors comprising of one Executive Chairman and Managing Director, one Executive Whole-Time Director, one Non-Executive and Non-Independent Director and three Non-Executive Independent Directors. The appointment of all three non-executive Independent Directors are in conformity with the provisions of Section 149 of the Companies Act, 2013 and Regulation 17 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and none of the Director of the Company is on the Board of more than 7 listed companies as an Independent Director.

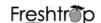
Further, the Independent Directors have affirmed that they satisfy the criteria laid down under Section 149(6) of the Companies Act, 2013 (Act) and Regulation 25 and other applicable Regulations of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 SEBI (LODR), as amended from time to time.

The Board of Directors provides leadership and guidance to the Company's management and directs, supervises and controls the performance of the Company. Non-executive and Independent Directors consist of professionals drawn from diverse fields that bring wide range of skill and experience to the Board.

#### **Board Meeting**

The Board generally meets once in each quarter and the gap between any two board meetings was not more than 120 days. During the year under review, the Board met five times on 28th May 2022, 09th August 2022, 14th November 2022, 7th December 2022 and 11th February 2023.

Agenda papers containing the necessary information/ documents are made available to the Board to discharge its responsibility effetely and take effective decisions. The information as specified in Regulation 17(7) of the SEBI (LODR) Regulation 2015 is regularly made available



to the board. The Stock Exchanges were informed about the outcome of the Board Meeting as soon as the meeting concludes.

The meetings of the Board and its various Committees were held at the Registered Office of the Company situated at Ahmedabad.

Details of the composition of the Board, the Board meetings held during the year, attendance of Directors at Board meetings and other related matters are as under:

Name of Directors	Designation	Total no. of board meeting during the year	No. of Board Meeting attended	Attendance at the last AGM
Mr. Ashok V Motiani	Chairman and Managing Director	5	5	YES
Mrs. Nanita A Motiani	Whole Time Director	5	5	YES
Mr. Mayur J Shah	Non-Executive / Independent Director	5	5	YES
Mr. Anil Sharma	Non-Executive / Independent Director	5	5	YES
Mr. Ramchandra Joshi	Non-Executive / Non-Independent Director	5	5	YES
Mr. Ashok Murajani	Non-Executive / Independent Director	5	5	YES

# b) The Composition of the board of directors and Committee membership(s) in other Companies:

In terms of the provisions of Section 164 and 184 of the Act and Regulation 17A and 26 of the SEBI Listing Regulations, the Directors provided necessary disclosures regarding the position held by them on the board and / or committees of other public and/ or private companies, for time to time.

The details of each of the director along with the number of Directorship / Committee membership and their shareholding in the Companies as on March 31, 2023 are provide herein below.

Sr.	Name	Category	No. of Directorships / Committee Memberships / Chairmanships (Including Freshtrop Fruits Limited)				
			Directors	hips under	Section 165	Commit	tees
			Pub Compa		Private Companies	Chairperson	Members
			Listed	Unlisted			
1	Mr. Ashok Motiani	Chairman and Managing Director	1	-	-	-	-
2	Mrs. Nanita Motiani	Whole Time Director	1	-	1	1	1
3	Mr. Mayur Shah	Non-Executive / Independent Director	1	ı	-	2	1
4	Mr. Anil Sharma	Non-Executive / Independent Director	1	ı	1	1	2
5	Mr. Ramchandra Joshi	Non-Executive / Non- Independent Director	1	-	-	1	-
6	Mr. Ashok Murajani	Non-Executive / Independent Director	1	-	-	-	2



Membership and Chairmanship in Audit Committee and Stakeholder Relationship Committee of all public limited companies, whether listed or not, including Freshtrop Fruits Limited Except Mr. Mayur Shah and Mr. Ashok Murajani, no other Non-Executive Director or their relatives hold any shares in the Company. As on March 31,2023, Mr. Mayur Shah holds 5,625 shares and Mr. Ashok Murajani holds 1800 shares of the Company.

#### c) Disclosure of Relationship Between Directors Inter-Se

None of the Directors are related inter se except Mr. Ahsok V Motiani and Mrs. Nanita A. Motiani being Husband and Wife.

#### d) Skills / Expertise / Competencies of Directors

As per the amended regulations of SEBI (LODR) Regulations, 2015, the Board is required to review the core skills / expertise /competencies identified by the Board as required in the context of its business & sectors to function effectively. The Board of Directors have identified the below mentioned skills / expertise / competencies in the context of the business and the sector in which the Company is operating, for the Company to function effectively.

Name of the Director	Qualification	Expertise in Specific Functional Areas
Mr. Ashok Motiani	B. Tech (IIT Mumbai)	Fresh Fruit business including processing thereof, Finance, Strategy, Marketing, Corporate Governance and Legal matters.
Mrs. Nanita Motiani	Master of Science	Human Resources, General administration, Insurance, compliances
Mr. Anil Sharma	Food Technologist	He is a lifetime member of Association of food scientist and technologist, CFTRI, Mysore and executive member of all India Food Preserver association.
		He is having vast Experience with a fruit Juice concentrate manufacturing, dehydration, canning and bottling blending and aseptic packing of beverages.
Mr. Mayur Shah	Commerce Graduate	Expertise in the field of public relation, legal, capital markets and financing.
Mr. Ramchandra Joshi	Commerce Graduate, LLB	Vast Experience in public relation, legal and administration matters
Mr. Ashok Murajani	S.S.C	Expertise in the field of Procurement, Trading, Supply and Accounts.

# e) Code of Conduct

In Compliance with Part-D under Schedule V of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; the Board has adopted the code of conduct for the Board of Directors and senior management personnel of the Company. This code of conduct is comprehensive code which is applicable to all Directors and senior management personnel. A copy of the same has been put on the Company's website www.frehstrop.com. In accordance with the provisions of Regulation 26(6) of the Listing Regulations, the Key Managerial Personnel, Director(s), Promoter(s) and Employees including Senior Management Personnel of the Company have affirmed that they have not entered into any agreement for themselves or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of the Company.

A declaration signed by the Chairman and Managing Director to this effect is attached at the end of this report as "Annexure II". The Board has also adopted separate code of conduct with respect to duties of Independent Directors as per the provision of the Companies Act 2013.



## f) Separate meeting of Independent Director

Pursuant to Schedule IV of the Companies Act, 2013 and the Rules made thereunder and Regulation 25 (3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, all the Independent Directors of the Company met once during the year, without the attendance of Non-Independent Directors and Members of the Management. The Independent Directors reviewed performance of Non-Independent Directors, Chairman of the Company and the performance of the Board as a whole. The Independent Directors also matter pertaining to the company affairs and put forth their views to lead independent director. The details of familiarisation programmes imparted to independent directors is disclosed on the website of the Company at www.freshtrop.com in investor section.

# g) Disclosure regarding appointment / re-appointment

Mrs. Nanita Ashok Motiani, Director is retiring at the ensuring Annual General meeting and being eligible, has offered herself for reappointment. There is no change in the senior management of the Company.

#### 3. COMMITTEES OF THE BOARD

The board of director currently has following committees to look into statutory matters of the company:

- 1. Audit committee
- 2. Nomination and Remuneration committee
- 3. Stakeholder's Relationship Committee
- 4. Corporate social Responsibility Committee

The Board Committees play a vital role in ensuring sound Corporate Governance Practices. The Committees are constituted to handle specific activities and ensure speedy resolution of the diverse matters. The Committees are set up under the formal approval of the Board to carry out clearly defined roles which are considered to be performed by members of the Board, as a part of good governance practice. The Board supervises the execution of its responsibilities by the Committees and is responsible for their actions. The Minutes of the Committees are placed before the Board for its review.

#### > AUDIT COMMITTEE:

The Audit Committee constituted in accordance with the provisions of Section 177 of the Companies Act, 2013 and Regulation 18 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

The Audit Committee comprises of three members and all of them are Independent Directors. The Chairman of the Audit Committee is an Independent Director.

During the year under review, the audit committee met 4 times on 28.05.2022, 09.08.2022, 14.11.2022 and 11.02.2023. The intervening gap between two meetings didn't exceed 120 days.

The details of the members along with the attendance of the members of the committee at the meetings are as under:

Name	Category	No. Of Meeting Held	No. of Meeting attended
Mr. Mayur Shah	Independent Director	4	4
Mr. Anil Sharma	Independent Director	4	4
Mr. Ashok Murajani	Independent Director	4	4

The Chairman of the Audit Committee was present at the last Annual General Meeting held on 26th September 2022 to respond shareholders queries.



#### Brief Description of terms of reference of the Audit Committee:

The terms of reference and role of the audit committee as decided by the Board of Directors are in accordance with provisions of Section 177 of the Companies Act, 2013 and SEBI Regulations as under:

- a) Oversight of the company's financial reporting process and the disclosure of its financial
- b) information to ensure that the financial statements are correct, sufficient and credible; Recommendation for appointment, remuneration and terms of appointment of auditors of the company;
- c) Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- d) Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
  - a. Matters required being included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013.
  - b. Changes, if any, in accounting policies and practices and reasons for the same
  - Major accounting entries involving estimates based on the exercise of judgment by management
  - d. Significant adjustments made in the financial statements arising out of audit findings
  - e. Compliance with listing and other legal requirements relating to financial statements
  - f. Disclosure of any related party transactions
  - g. Qualifications in the draft audit report
- e) Reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- f) Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- g) Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- h) Approval or any subsequent modification of transactions of the company with related parties;
- i) Scrutiny of inter-corporate loans and investments;
- j) Valuation of undertakings or assets of the company, wherever it is necessary;
- k) Evaluation of internal financial controls and risk management systems;
- I) Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- m) Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- n) Discussion with internal auditors of any significant findings and follow up there on;



- Reviewing the findings of any internal investigations by the internal auditors into matters
  where there is suspected fraud or irregularity or a failure of internal control systems of
  a material nature and reporting the matter to the board;
- p) Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- q) To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors:
- r) To review the functioning of the Whistle Blower Mechanism (Vigil Mechanism);
- s) Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate;
- t) Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.
- u) A statement of all transactions with related parties, including their basis shall be placed before the Audit Committee for formal approval / ratification with explanations where there are interested transactions.
- v) Details of material individual transactions with related parties which are not in the normal course of business shall be placed before the audit committee.
- w) Details of material individual transactions with related parties or others, which are not an arm's length basis should be placed before the Audit Committee, together with Manager's justification for the same.

#### > NOMINATION AND REMUNERATION COMMITTEE

The Nomination and Remuneration Committee comprises of 3 members and all are Independent Directors. Accordingly, the Company has complied with the requirements of Regulation 19 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 relating to composition of Nomination and Remuneration Committee.

During the year under review, the Nomination and Remuneration committee met once on 28.05.2022.

The details of the members along with the attendance of the members of the committee at the meetings are as under:

Name	Category	No. of Meeting Held	No. of Meeting attended
Mr. Mayur Shah	Independent Director	1	1
Mr. Anil Sharma	Independent Director	1	1
Mr. Ashok Murajani	Independent Director	1	1

The power role and terms of reference of committee covers the area as contempt under the SEBI listing regulations and Section 178 of the Companies Act 2013.

#### The brief terms of reference of Nomination & Remuneration committee are as under:

- a) To formulate criteria for determining qualification, positive attributes & Independence of Director and recommend boarding a policy relating to remuneration for the Directors, KMP and other employees.
- b) For every appointment of an Independent Director, the Nomination and Remuneration Committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. The person recommended to the Board for



appointment as an Independent Director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:

- i. use the services of an external agencies, if required;
- ii. consider candidates from a wide range of backgrounds, having due regard to diversity; and
- iii. consider the time commitments of the candidates
- To formulate criteria for evaluation of performance of Independent Directors and Board:
- d) To devise a policy on diversity of Board of Directors;
- e) To identify persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal;
- f) Whether to extend or continue the term of appointment of the Independent Director, on the basis of the report of performance evaluation of Independent Directors;
- g) To perform any other functions as may be assigned to Committee by the Board from time to time.
- h) To recommend to the board, all remuneration, in whatever form, payable to senior management

#### Performance evaluation

The Board has prepared performance evaluation policy for evaluating performance of Individual Directors including Chairman of the Company, Board as a whole and its Committees thereof. The criteria of the Board evaluation include Board composition, talents, experience and knowledge, and discussions at the Board Meeting, frequency of the Board Meeting, feedback and suggestion given to the management, participation in the discussion etc. The performance of Non-Independent Directors and the Board as a whole, after taking views of the Executive and Non-Executive Directors were evaluated by the Independent Directors at its Meeting held on May 28, 2022 and also by the Board at its meeting.

#### **Director remuneration**

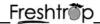
Remuneration paid or payable to Chairman and Whole-time director the FY 2022-23 is as under:

Name Remuneration (Including Perquisites) (In Rs.)	
Mr. Ashok Motiani	1,64,37,583.00
Mrs. Nanita Motiani	58,00,000.00

There was no other pecuniary relationship or transaction of Non - Executive Directors via a vis The Company.

# Sitting Fees and Commission on net profit paid or payable to Non-Executive Directors for the Financial Year 2022-23 is as under:

Name	Sitting Fees (In Rs.)
Mr. Mayur Shah	40,000
Mr. Anil Sharma	40,000
Mr. Ramchandra Joshi	40,000
Mr. Ashok Murajani	40,000



# Details of shares of the company held by directors as on March 31, 2023 are as under:

Name	No. of Share held
Mr. Ashok Motiani	15,46,398
Mrs. Nanita Motiani	8,55,442
Mr. Mayur Shah	5,625
Mr. Ashok Murajani	1800
Mr. Anil Sharma	Nil
Mr. Ramchandra Joshi	Nil

#### Criteria of making payments to Non-Executive Directors:

The Non-Executive Directors are paid remuneration by way of Sitting Fees and reimbursement of actual expenses for attending the Board/ Committee Meeting.

#### > STAKEHOLDERS RELATIONSHIP COMMITTEE

In terms of the provisions of Section 178 of the Companies Act, 2013 and Regulation 20 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has constituted Stakeholders' Relationship Committee to look into the mechanism of redressal of grievances of shareholders and investors of the Company. The Stakeholders' Relationship Committee has three members comprising of two non-executive directors and one executive director.

During the year under review, the Stakeholders relationship committee met one times on 28.05.2022.

# The details of the members along with the attendance of the members of the committee at the meetings are as under:

Name	Category	No. of Meeting Held	No. of Meeting attended
Mr. Mayur Shah, Chairman	Non- Executive, Independent Director	1	1
Mr. Anil Sharma	Non-Executive, Independent Director	1	1
Mrs. Nanita Motiani	Whole Time Director	1	1

#### The brief terms of reference of Stakeholders Relationship Committee are as under:

- a) Resolving the grievances of the security holders of the listed entity including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc
- b) Review of measures taken for effective exercise of voting rights by shareholders.
- c) Review of adherence to the service standards adopted by the listed entity in respect of various services being rendered by the Registrar & Share Transfer Agent.
- d) Review of the various measures and initiatives taken by the listed entity for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the company.
- e) To consider and resolve the grievance of security holders of the company.

Compliant Received	During the year		At the end
(Opening Balance)	Received Resolved		
Nil	0	0	Nil



#### > CORPORATE SOCIAL RESPONSIBILITY (CSR) COMMITTEE:

Pursuant to Section 135 of the Companies Act, 2013, the Company has constituted Corporate Social Responsibility Committee, inter alia, to formulate Corporate Social Responsibility (CSR) Policy, to recommend the amount of expenditure to be incurred on social activities and to monitor the CSR Policy.

During the year under review, the committee met one times on 28.05.2022

The composition of the Committee as well as the particulars of attendance at the Committee meetings during the year and other related details is given in the table below:

Name	Category	No. of Meeting Held	No. of Meeting attended
Mrs. Nanita Motiani, Chairman	Whole time Director	1	1
Mr. Mayur Shah	Independent Director	1	1
Mr. Anil Sharma	Independent Director	1	1

#### Terms of reference:

- a) To formulate and recommended to the board, a corporate social responsibility policy which shall indicate the activities to be undertaking by the company as specified in schedule VII of the companies act 2013 and the rules made their under.
- b) To recommend the amount of expenditure to be incurred on the CSR activates
- c) To monitor the implementation of framework of CSR Policy.
- d) To carry out any other function as mandated by the board from time to time and/or enforced by any statutory notification, amendment or modifications, as may be applicable or as may be necessary or appropriate for performance of its duties.

#### **CSR Policy**

The policy on CSR is available on the website of the company at www.freshtrop.com under the investor segment.

#### 4. GENERAL BODY MEETINGS

#### Annual general meeting

Details of the AGM held during last three years are as under:

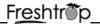
Financial Year	Date and time	Venue	No. of Special resolution passed
2019-20	23.09.2020 (12.30 P.M.)	Through Video Conferencing	1
2020-21	28.09.2021 (4.00 P.M.)	Through Video Conferencing	2
2021-22	26.09.2022 (4.00 P.M)	Through Video Conferencing	Nil

No Extra Ordinary General Meeting was held during the financial year 2022-23.

No special resolution was passed through postal ballot during the financial year 2022-23.

## 5. MEANS OF COMMUNICATION WITH SHAREHOLDERS

During the year, quarterly financial results and audited annual financial results on standalone basis were submitted to the Stock Exchange soon after the Board meeting approved these and were published in leading newspapers viz The Business Standard in all editions of English language and Jai-hind in Gujarati language. These were also promptly placed on the Company's website www.freshtrop.com. The Company sends soft copies of Annual Report to those



shareholders who's E-mail IDs are registered with the Depository Participants and / or with the Company's Registrars and Transfer Agents, unless opted by them to get the physical copy, to support the "Green Initiative in Corporate Governance", of the Ministry of Corporate Affairs.

#### 6. GENERAL SHAREHOLDER INFORMATION

#### a) Company Registration and office details

1	CIN	L15400GJ1992PLC018365
2	Registered Office	A-603, Shapath IV, Opp. Karnavati Club, S.G. Road, Ahemdabad - 380015
3	Listing Stock Exchange	Bombay Stock Exchange Limited (BSE) Phiroze Jeejeebhoy Towers, Dalal street, Mumbai - 400001
4	Stock Code	BSE Script Code: 530077
5	Type of Security and No. of paid up shares	Equity Shares, 98,94,902 equity shares of Rs. 10/- each fully paid
6	Registrar & Share transfer agent	BIGSHARE SERVICES PVT. LTD.  Office No S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093  Email: investor@bigshareonline.com, Contact: 022 – 62638200  Website: www.bigshareonline.com

#### b) Date, Day, time and venue of the 30th Annual general meeting:

Thursday, 28th September 2023 at 4.00 PM

The Company is conducting Annual General Meeting through Video Conference / Other Audio-Visual Means pursuant to the MCA and SEBI Circulars and the Registered Office of the Company shall be deemed venue for the AGM.

## c) Book closure date

The Register of Members and Share Transfer Books of the Company will remain closed from Thursday, 21st September 2023 to Thursday, 28th September 2023, both days inclusive.

#### d) Financial year:

Financial year is from 1st April to 31st March of every year and financial result will be declared as per following schedule.

#### e) Tentative Financial Calendar for the year 2023-24.

Quarterly Result	Tentative Schedule
Quarter ending June 30, 2023	On or before August 14, 2023
Quarter ending September 30, 2023	On or before November 14, 2023
Quarter ending December 31, 2023	On or before February 14, 2024
Annual Financial Result of 2023-24	Within 60 days from March 31, 2024

#### f) Dividend

The Company has not declared any dividend for the financial year 2022-23.

#### g) Confirmation of payment of Listing Fees:

The annual listing fees for the year 2022-23 and 2023-24 to BSE Limited has been paid within prescribed time limit.



#### h) Unclaimed dividends to be transferred to Investor Education and Protection Fund

	Sr.No.	Financial Year	Date of Declaration	Due for transfer on
[:	2.	2015-16	21-09-2016	05-11-2023

Members who have not enchased their dividends warrants or those who have not received the dividend warrants so far, are requested to seek issuance for duplicate dividend warrant. Otherwise, all above said dividend to be transferred to investor education and protection fund on above said due dates.

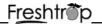
# i) Share transfer system:

SEBI vide its Notification No. SEBI/LAD-NRO/GN/2018/24 dated June 08, 2019 notified that except in case of transmission or transposition of securities, requests for effecting transfer of securities shall not be processed unless the securities are held in dematerialized form with a depository and came into effect from April 01, 2019. The Board has delegated the authority for approving transmission, etc. of the Company's securities to the Chairperson & Managing Director/Executive Director. A summary of transmission of securities of the Company so approved by the Chairperson & Managing Director/ Executive Director are placed at every Stakeholder's Relationship Committee. The Company obtains from a Company Secretary in Practice yearly certificate of compliance with the share transfer formalities as required under Regulation 40(9) of SEBI (Listing Obligations & Disclosure Requirement) Regulations 2015 and files a copy of the said certificate with Stock Exchange.

#### i) Market Price Data:

The monthly high / low and the volume of the Company's shares trades at BSE Limited and the monthly high/low of the said exchange are as under:

Month	BSE S	Sensex	Freshtrop Fru	its Limited
	High	Low	High (Rs.)	Low (Rs.)
Apr – 2022	60,845.10	56,009.07	121.00	100.00
May - 2022	57,184.21	52,632.48	119.65	100.00
June - 2022	56,432.65	50,921.22	108.00	93.70
July - 2022	57,619.27	52,094.25	105.00	93.50
Aug – 2022	60,411.20	57,367.47	110.00	82.50
Sep - 2022	60,676.12	56,147.23	89.10	71.00
Oct - 2022	60,786.70	56,683.40	76.30	70.00
Nov – 2022	63,303.01	60,425.47	82.00	71.00
Dec - 2022	63,583.07	59,754.10	99.90	75.20
Jan – 2023	61,343.96	58,699.20	119.90	91.35
Feb - 2023	61,682.25	58,795.97	118.00	101.00
Mar - 2023	60,498.48	57,084.91	109.90	98.00



#### k) Distribution of Shareholding as on March 31, 2023

No. of Shares	Shareholders		Shar	es
	Nos.	% of Total	Nos.	% of Total
1-500	4943	86.19	581548	5.88
501-1000	354	6.17	280595	2.84
1001-2000	198	3.45	305199	3.08
2001-3000	75	1.31	191660	1.94
3001-4000	26	0.45	91900	0.93
4001-5000	27	0.47	128923	1.30
5001-10000	56	0.98	393627	3.98
10001 - Above	56	0.98	7921450	80.05
Total	5735	100.00	98949020	100.00

#### 1) Detail of credit ratings obtained by the entity

As instructed by the bank, the Company don't require credit ratings. Hence the company has withdrawn previous credit rating obtain from Crisil and hence the Company has not obtained any credit rating during the year.

#### m) Commodity price risk or foreign exchange risk and hedging activities:

The company's functional currency is Indian Rupees (INR), and it generates revenue both within India and through exports abroad, facing foreign exchange risk from transactions in USD, EURO, and GBP. To manage this risk, the company employs sensitivity analysis and hedging using forward exchange contracts. The primary goal is to stabilize cash flows and profits by mitigating currency volatility. The company avoids using derivatives for speculation, focusing solely on hedging. Foreign exchange risks arise from payable expenses and export transactions in USD, EURO, and GBP.

# n) Dematerialization of Shares and Liquidity:

Trading in the Company's shares is permitted only in dematerialization form for all investors. The Company has established connectivity with CDSL and NSDL through the Registrar, M/s Bigshare Services Private Limited, Mumbai, whereby the investors have the option to dematerialize their shares with either of the depositories. As on 31st March 2023, 98.48% of the paid-up share capital has been dematerialized.

#### o) Address for Correspondence:

Shareholders correspondence should be addressed to the Company's Registrar and Share Transfer Agent at the address mention above (Point No.6).

Shareholder may also contact the compliance officer, Freshtrop Fruits Limited, A-603, Shapath -IV, Opp. Karnavati Club, S.G. Road, Ahmedabad - 380015.

Phone: 079 - 40307050-57 Email: secretarial@freshtrop.com

Shareholders holding shares in the electronic mode should address all their correspondence to their respective depository participates

# p) Plant locations:

Plant I: Gat No. 171, Village Jaulke, Mumbai Agra Road,

Tal: Dindori, Dist. Nasik - 422207.

Plant II : Survey No. 1366, Savlej - Wayfale Road, Post: Siddhewadi,

Tal: Tasgaon, Dist: Sangli - 416311.

Plant IV: Gat No. 598/1, Village Janori, Tal: Dindori, Dist: Nasik - 422206.



#### 7. OTHER DISCLOSURES

### a) Disclosures on Materially Significant Related Party Transactions

All transactions entered into with Related Parties as defined under the Companies Act, 2013 and Regulation 23 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 during the financial year were in the ordinary course of business and on an arm's length basis. There were no materially significant transactions with Related Parties during the financial year which were in conflict with the interest of the Company. Suitable disclosure as required by the Indian Accounting Standards (Ind AS) has been made in the notes of the Financial Statements.

The Company has no material significant transactions with its related parties that may have a potential conflict with the interest of the Company during the Financial Year 2022-23. The details of transaction between the Company and the related parties are given for information in the Notes to Accounts to the Balance Sheet as at 31st March 2023. The policy on Related Party Transactions is hosted on the website of the Company under the web link www.freshtrop.com.

#### b) Compliance with mandatory and non-mandatory requirements:

The Company has complied with the applicable mandatory requirements of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Company has adopted following non-mandatory requirements of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

# c) Subsidiary Companies

The Company does not have any subsidiary.

#### d) Whistle Blower Policy

The Company has adopted a whistle blower policy and has established the necessary vigil mechanism for the employees and Directors to report consents about unethical behavior. No person has been denied access to the Chairman of the Audit Committee. The said policy is hosted on the website of the Company at https://www.freshtrop.com/policies.php. During the year under review there was no case of whistle blower.

#### e) Details of total fees paid to statutory auditors

During the financial year 2022-23, FP & Associates, the Statutory Auditors of the Company were paid fees for audit and providing other services as per below details:

Name of the Company	Fees Paid		Total
	For Statutory Audit   For Providing Other Services		
Freshtrop Fruits Limited	10,00,000	3,00,000	13,00,000

#### f) Prevention of Sexual Harassment Policy

The Company has in place a policy to look after the matters of Sexual Harassment in line with the requirements of the Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act, 2013.

The details of complaints related to sexual harassment are provided below:

Sr.	Particulars	No. of
No.		Complaints
1	Number of complaints filed during the financial year 2022-23	Nil
2	Number of complaints disposed of during the financial year 2022-23	Nil
3	Number of complaints pending as on end of the financial year 2022-23	Nil

The Company has in place a policy to look after the matters of Sexual Harassment in line with the requirements of the Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act, 2013.



In terms of the provisions of the Listing Regulations, the Company is required to transfer the shares issued pursuant to the public issues or any other issue, the certificates of which remained unclaimed, to an Unclaimed Suspense Account. These shares are being held by the Company in Demat form on behalf of the beneficial owners of the said shares. During the Financial Year ended on March 31, 2023, the Company has opened Unclaimed Suspense Account and no shares were required to be transferred to the Suspense Escrow Demat Account in accordance with SEBI Circular No. SEBI/HO/MIRSD/MIRSD\_ RTAMB/P/ CIR/2022/8 dated January 25, 2022, pertaining to issuance of securities in dematerialized form in case of Investor Service Requests.

#### **DISCLOSURE:**

- a) There was no transaction of material nature between the company and its directors or management and their relatives or promoters that may have potential conflict with the interest of the company. The details of the related party transactions are disclosed in the financial section of this Annual Report
- b) In the preparation of the financial statements, the company has followed the accounting policies and practices as prescribed in the accounting standards.
- c) Management Discussion and Analysis report is set out in a separate section included in this annual report and forms part of this report.
- d) The Company has complied with all the mandatory requirements of the Listing Regulations as well as guidelines of the SEBI. Further, no penalties strictures were imposed on the company by Stock Exchange or SEBI or any stator authority, on any matter related to capital market, during the year under review.
- e) No treatment different from accounting standards, prescribed by the Institute of Chartered Accountants of India, has been followed in the preparation of the financial statements.
- f) A Certificate has been obtaining from M/s. Manoj Hurkat & Associate, Practicing Company Secretary as "Annexure E" that none of the Directors on the Board of the Company have been debarred or disqualified from being appointed or continuing as a director of Companies by the Security and Exchange Board of India/ Ministry of Corporate Affairs or by any other statutory Authority.
- g) There were no instances of rising of fund through preferential allotment or qualified institutions placement as specified under Regulation 32(7A) of the Listing Regulation.
- h) In terms of the amendments made to the Listing Regulations, the Board of Directors confirms that during the year, it has accepted all recommendations received from its mandatory committees.

#### **DECLARATION BY THE MANAGING DIRECTOR**

I, Ashok Motiani, Chairman and Managing Director of the Freshtrop Fruits Limited, hereby declare that all members of the board of directors and the senior members personnel have affirmed compliance with the code of Conduct, applicable to them as laid down by the Board of Directors in terms of Regulations 26(3) of SEBI (LODR) Regulations, 2015.n by the Board of Directors in terms of Regulations 26(3) of SEBI (LODR) Regulations, 2015.

**Date:** 30th May, 2023

By order of the Board For Freshtrop Fruits Limited

Registered Office

**Ashok Motiani** 

A-603, Shapath IV, Opp. Karnavati Club, S. G. Road,

Chairman & Managing Director

Ahmedabad – 380015

(DIN: 00124470)



ANNEXURE-I

#### CORPORATE GOVERNANCE COMPLIANCE CERTIFICATE

To,

The Members

#### FRESHTROP FRUITS LIMITED

(CIN: L15400GJ1992PLC018365) A-603, Shapath IV, Opp. Karnavati Club, S G Highway, Ahmedabad – 380015

We have examined all relevant records of **FRESHTROP FRUITS LIMITED** ("Company") for the purpose of certifying compliance of the conditions of Corporate Governance as prescribed under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Listing Regulations") for the financial year ended on 31st March, 2023. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of certification.

The compliance of the conditions of Corporate Governance is the responsibility of the management. Our examination was limited to the procedure and implementation thereof.

On the basis of our examination of the records produced, explanations and information furnished, we certify that the Company has complied with all the mandatory conditions of the Corporate Governance, as stipulated in Regulations 17 to 27 and clauses (b) to (i) of Regulation 46 (2) and Paragraphs C, D and E of Schedule V of the Listing Regulations during the year ended 31st March, 2023.

This certificate is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

#### For MANOJ HURKAT & ASSOCIATES

Practicing Company Secretaries FRN: P2011GJ025800

#### MANOJ R. HURKAT

Partner

Date: 30th May, 2023 FCS No.: 4287, COP No.: 2574
Place: Ahmedabad UDIN: F004287E000371687

ANNEXURE-II

# **CERTIFICATION BY**

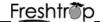
# MANAGING DIRECTOR AND CHIEF FINANCIAL OFFICER COMPLIANCE CERTIFICATE

We, Ashok Motiani, Managing Director and Sanjay Prajapati, Chief Financial Officer of Freshtrop Fruits Limited, to the best of our knowledge and believes certify that:

We have reviewed financial statements and the cash flow statement for the year ended March 31, 2023 and that to the best of their knowledge and belief:

- 1. These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading.
- 2. These statements together present a true and fair view of the listed entity's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- 3. To the best of their knowledge and belief, no transactions entered into by the listed entity during the years which are fraudulent, illegal or violative of the listed entity's code of conduct.
- 4. We accept responsibility for establishing and maintaining internal controls for financial reporting and that they have evaluated the effectiveness of internal control systems of the listed entity pertaining to financial reporting and they have disclosed to the auditors and the audit committee, deficiencies in the design or operation of such internal controls, if any, of which they are aware and the steps they have taken or propose to take to rectify these deficiencies.
- 5. We further certify that we have indicated to the auditors and the Audit committee:
  - a) There have been no significant changes in internal control over financial reporting during the year;
  - b) There have been no significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - c) Instances of significant fraud of which they have become aware and the involvement therein, if any, of the management or an employee having a significant role in the listed entity's internal control system over financial reporting.

Date: 30<sup>th</sup> May 2023 **Ashok Motiani Sanjay Prajapati** Place: Ahmedabad Managing Director Chief Financial Officer



# ANNEXURE-E ANNEXURE TO THE DIRECTOR'S REPORT CERTIFICATE OF NON DISQUALIFICATION OF DIRECTORS

(Pursuant to Regulation 34(3) read with Clause 10(i) of Part C of Schedule V of The SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To

The Members

#### FRESHTROP FRUITS LIMITED

(CIN: L15400GJ1992PLC018365) A-603, Sapath - IV, Opp Karnavati Club, S G Highway Ahmedabad - 380051

We have examined the relevant registers, records, forms, returns and disclosures received from the Directors of FRESHTROP FRUITS LIMITED ("Company") produced before us by the Company for the purpose of issuing this Certificate, in accordance with Regulation 34(3) read with Clause 10(i) of Part C of Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations").

In our opinion and to the best of our information and according to the verifications (including Director Identification Number [DIN] status at the portal www.mca.gov.in) as considered necessary and explanations furnished to us by the Company and its officers, we hereby certify that none of the Directors on the Board of the Company as stated below for the financial year ended on 31st March, 2023 have been debarred or disqualified from being appointed or continuing as Directors of the Company by the Securities and Exchange Board of India/Ministry of Corporate Affairs or such other statutory Authority.

Sr.No.	Name of Director	DIN	Date of appointment in the Company
1.	Ashok Vishindas Motiani	00124470	30/09/1992
2.	Nanita Ashok Motiani	00787809	19/01/1997
3.	Mayur Jashvantlal Shah	00124633	12/07/2003
4.	Anil Sharma	06688634	13/08/2013
5.	Ramchandra Gaurishankar Joshi	00231568	01/04/2020
6.	Ashok Chandumal Murajani	09217026	29/06/2021

Ensuring the eligibility for the appointment/continuity of every Director on the Board is the responsibility of the management of the Company. Our responsibility is to express an opinion on the same based on our verification. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

# For MANOJ HURKAT & ASSOCIATES

Practicing Company Secretaries FRN: P2011GJ025800

# MANOJ R. HURKAT

Partner

Date: 30th May, 2023 FCS No.: 4287, COP No.: 2574
Place: Ahmedabad UDIN: F004287E000371654



# ANNEXURE - F ANNEXURE TO THE DIRECTOR'S REPORT SECRETARIAL AUDIT REPORT

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To

The Members

#### FRESHTROP FRUITS LIMITED

(CIN: L15400GJ1992PLC018365) A-603, Sapath - IV, Opp. Karnavati Club, S G Highway Ahmedabad - 380051

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **FRESHTROP FRUITS LIMITED** (hereinafter called the "Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on our verification of the books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2023 complied with the statutory provisions listed hereunder and also that the Company has proper board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2023 according to the provisions of:

- I. The Companies Act, 2013 (the Act) and the Rules made thereunder;
- II. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the Rules made thereunder;
- III. The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- IV. The Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- V. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') to the extent applicable to the Company:
  - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018;
  - d) The Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021;
  - e) The Securities and Exchange Board of India (Issue and Listing of Non- Convertible Securities) Regulations, 2021;
  - f) The Securities and Exchange Board of India (Registrar to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with clients;
  - g) The Securities and Exchange Board of India (Delisting of Equity shares) Regulations, 2021;
  - h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 2018;



We have also examined compliance with the applicable clauses of the following:

- I. Secretarial Standards issued by The Institute of Company Secretaries of India.
- II. The SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015;

We hereby report that during the period under review, the Company has complied with the applicable provisions of the Act, Rules, Regulations, Guidelines, Standards etc. mentioned above.

VI. We further report that having regard to the compliance system prevailing in the Company and on examination of the relevant documents and records in pursuance thereof, on test-check basis, the Company has complied with the provisions of The Food Safety and Standards Act, 2006 and Rules made thereunder, as is specifically applicable to the Company.

#### We further report that:

- a) The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. There were no changes in the composition of the Board took place during the period under review.
- b) Adequate notice is given to all Directors to schedule the Board Meetings at least seven days in advance. Agenda and detailed notes on agenda were also sent to all Directors and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
- c) Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes.

We further report thatthere are adequate systems and processes in the company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period, the following events /actions have taken place which have major bearing on the affairs of the Company in pursuance of the above referred laws, rules, regulations, guidelines, standards etc.:

The Board of Directors of the Company at their meeting held on 7th December, 2022 have approved the Buy-back of fully paid up equity shares having face value of Rs. 10/- each, from the members of the Company (except promoters, promoter group and persons in control of the Company) at a price not exceeding Rs. 115/- per Equity Share ("Maximum Buyback Price"), and for an aggregate amount not exceeding Rs. 8.00 Crores ("Maximum Buyback Size"), which was less than 10% of the paidup capital and free reserves of the Company as on March 31, 2022, from the open market through Stock Exchange mechanism, in accordance with the provisions of SEBI (Buyback of Securities) Regulations, 2018 and the Companies Act, 2013 and Rules made thereunder ("Buyback"). At the Maximum Buyback Price and for the Maximum Buyback Size, the indicative maximum number of Equity Shares to be bought back was to be 6.95.652 equity shares ("Maximum Buyback Shares") (comprising 6.51 % of the paid-up capital). Under the Buyback, the Company approved to utilize at least 50% of the amount earmarked as the maximum Buyback Size for the Buyback i.e. Rs. 4.00 Crores ("Minimum Buyback Size"). Pursuant to the aforesaid Buyback offer, the Company has bought back 7,93,094 equity shares at aggregate amount of Rs. 7,96,95,161/- at average price of Rs. 100.49 per equity shares at the end of Buyback period. The Buyback period commenced from 20th December, 2022 and ended on 7th February, 2022. Post Buyback, the Paid up share capital of the Company is Rs. 9,89,49,020 divided into 98,94,902 equity shares of Rs. 10/- each.

#### For MANOJ HURKAT & ASSOCIATES

Practicing Company Secretaries FRN: P2011GJ025800

#### MANOJ R. HURKAT

Partner

Date : 30th May, 2023 FCS No.: 4287, COP No.: 2574
Place : Ahmedabad UDIN: F004287E000371643

**Note:** This Report is to be read with our letter of even date which is annexed as Annexure A and form an integral part of this Report.

ANNEXURE-A

To,

The Members

#### FRESHTROP FRUITS LIMITED

(CIN: L15400GJ1992PLC018365) A-603, Shapath IV, Opp. Karnavati Club, S G Highway, Ahmedabad – 380015

#### Our report of even date is to be read along with this letter:

- 1. Maintenance of Secretarial record is the responsibility of the Management of the Company. Our responsibility is to express an opinion on these Secretarial records based on our audit.
- We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in Secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and Books of Accounts and cost records of the Company.
- 4. We have obtained the Management representation about the compliance of laws, rules and regulations and happening of events, secretarial records and other factual position which cannot be otherwise verified etc. wherever required or necessary.
- 5. The compliance of the provision of corporate and other applicable laws, rules, regulations, standards is the responsibility of Management. Our examination was limited to the verification of the same on test basis.
- 6. The Secretarial audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.
- 7. The Secretarial audit was conducted in accordance with Auditing Standards issued by the Institute of Company Secretaries of India and in a manner which evolved such examinations and verifications as considered necessary and adequate for the said purpose.

## For MANOJ HURKAT & ASSOCIATES

Practicing Company Secretaries FRN: P2011GJ025800

MANOJ R. HURKAT

Partner

FCS No.: 4287, COP No.: 2574 UDIN: F004287E000371643

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Date: 30th May, 2023 Place: Ahmedabad



#### INDEPENDENT AUDITOR'S REPORT

# TO THE MEMBERS OF FRESHTROP FRUITS LIMITED

#### Report on the Audit of the Standalone Financial Statements

#### **Opinion**

We have audited the accompanying standalone financial statements of Freshtrop Fruits Limited("the Company") which comprise the Balance Sheet as at March 31, 2023, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equityand the Statement of Cash Flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner sorequired and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2023, its profit and total comprehensive income, changes in equity and its cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit of Standalone financial statements in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Act. Our responsibilities under those Standards are further described in the *Auditor's Responsibilities for the Audit of the Standalone Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### **Key Audit Matters**

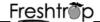
Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined the matter described below to be the key audit matter to be communicated in our report.

Sr. No.	Key audit matters	How our audit addressed the key audit matter
1	Revenue recognition (Refer notes 2.13 and 25 to the Standalone Financial Statements)Revenue is one of the key profit drivers and is therefore susceptible to misstatement. Cut-off is the key assertion in so far as revenue recognition is concerned, since an inappropriate cut-off can result in material misstatement of results for the year.	Our audit procedures with regard to Revenue recognition included testing controls, automated and manual, around dispatches/ deliveries, inventory reconciliations and circularization of receivable balances, substantive testing for cut-offs and analytical review procedures.

## Information Other than the Standalone Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the standalone financial statements and our auditor's report thereon. The other information is expected to be made available to us after the date of this auditor's report.



Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

When we read the other information, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance as required under SA 720 'The Auditor's responsibilities Relating to Other Information'.

#### Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, changes in equityand cash flows of the Company in accordance with the Ind As and other accounting principles generally accepted in India, including the accounting Standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the company's financial reporting process.

#### Auditor's Responsibilityfor the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to



events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2020 (the "Order"), issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by Section 143(3) of the Act, based on our audit we report that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b. In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c. The Balance Sheet, the Statement of Profit and Loss including Other Comprehensive Income, and the Cash Flow Statement and Statement of Changes in Equity dealt with by this Report are in agreement with the books of account.
  - d. In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015, as amended.
  - e. On the basis of the written representations received from the directors as on 31st March, 2023 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2023 from being appointed as a director in terms of Section 164 (2) of the Act
  - f. With respect to the adequacy of the internal financial controls with reference to Standalone financial statements of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's Internal Financial Controls with reference to standalone financial statements.
  - g. With respect to the matter to be included in the Auditors' Report under Section 197(16) of the Act:



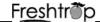
In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 read with Schedule V of the Act.

- h. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has no pending litigations as on 31st March, 2023 in its standalone financial statements.
  - ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education & Protection Fund by the Company.
  - iv. (a) The Management has represented that, to the best of its knowledge and belief, as disclosed in the note 47 (vii) to the accounts, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person or entity, including foreign entity ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
    - (b) The Management has represented, that, to the best of its knowledge and belief, as disclosed in the note 47 (viii) to the accounts, no funds have been received by the Company From any person or entity, including foreign entity ("Funding Parties"),with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identifies in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries; and
    - (c) Based on the audit procedure that has been considered reasonable and appropriate In the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (a) and (b) above, contain any material misstatement.
  - v. The Company has not declared or paid any dividend during the year.
  - vi. Proviso to Rule 3(1) of the Companies (Accounts) Rules, 2014 for maintaining books of account using accounting software which has a feature of recording audit trail (edit log) facility is applicable to the Company w.e.f. 1st April, 2023, and accordingly, reporting under Rule 11(g) of Companies (Audit and Auditors) Rules, 2014 is not applicable for the financial year ended 31st March, 2023

For F P & Associates Chartered Accountants Firm Registration No: 143262W

Place : Ahmedabad F. S. SHAH
Date : May 30, 2023 Partner

UDIN: 23133589BGTQWS1483 Membership No.: 133589



#### ANNEXURE A TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to the paragraph 1 under "Report on Other Legal and Regulatory Requirements" section of our report of even date)

To the best of our information and according to the explanations provided to us by the Company and the books of account and records examined by us in the normal course of audit, we state that:

- i. a) (A) The Company has maintained proper records showing full particulars including quantitative details and situation of its Property, Plant and Equipment and relevant details of right-of-use assets;
  - (B) The Company has maintained proper records showing full particulars of Intangible Assets.
  - b) The Property, Plant and Equipment were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the Property, Plant and Equipment at reasonable intervals having regard to the size of the company, nature and value of its assets. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
  - c) The title deeds of all the immovable properties (other than immovable properties where the Company is the lessee and the lease agreements are duly executed in favour of the lessee) disclosed in the standalone financial statements are held in the name of the Company.
  - d) The Company has not revalued any of its Property, Plant and Equipment (including right-of-use assets) or intangible assets during the year.
  - e) No Proceedings have been initiated during the year or are pending against the Company as at March 31, 2023 for holding any benami property under the Benami Transactions (Prohibition) Act, 1988 (as amended in 2016) and rules made thereunder. Hence reporting under Clause (i)(e) of paragraph 3 of the Order is not applicable.
- ii. a) The physical verification of inventory has been conducted at reasonable intervals by the management during the year. In our opinion, the coverage and procedure of such verification by the management is appropriate; There has been no discrepancies of 10% or more in the aggregate for each class of inventory were noticed during the year.
  - b) On the basis of our examination of the records of the company, the Company has been sanctioned/renewed working capital limits in excess of five crore rupees, in aggregatefrom banks on the basis of security of current assets. In our opinion, the quarterly returns or statements filed by the Company with such banks are in agreement with the books of account of the Company.
- iii. According to the information and explanations given to us and on the basis of our examination of the records of the Company, the Company has not provided any guarantee or security or granted any advances in the nature of loans, secured or unsecured, to companies, firms, limited liability partnership or any other parties during the year. The Company has made investments in companies and alternative investment schemes, granted interest free unsecured loans to its employees during the year, in respect of which the requisite information is as below. The Company has not made any investments in or granted any loans, secured or unsecured, to firms and limited liability partnership.
  - (a) (A) The Company does not have any subsidiaries, joint ventures or associates.
    - (B) Based on the audit procedures carried on by us, and as per the information and explanation given to us, the Company has granted interest free loans to its employees as below:



Particulars	Loans Rs. (in Lakhs)
Aggregate amount granted/ provided during the year-Others	4.95
Balance outstanding as at balance sheet in respect of the above cases-Others	9.21

The Company has not provided any guarantee or security to companies, firms, limited liability partnerships or other parties.

- (b) Based on the audit procedures conducted by us, in our opinion the investments made and the terms and conditions of the grant of unsecured loans are prima facie, not prejudicial to the interest of the Company.
- (c) On the basis of our examination of the records of the Company, in the case of unsecured loans given to its employees, in our opinion the repayment of principal has been stipulated and the repayments have been regular. Further, the Company has not given any advance in the nature of loan to any party during the year.
- (d) On the basis of our examination of the records of the Company, there is no overdue amount for more than ninety days in respect of loans given to its employees. Further, the Company has not given any advances in the nature of loans to any party during the year.
- (e) On the basis of our examination of the records of the Company, there is no loan granted falling due during the year, which has been renewed or extended or fresh loans granted to settle the overdues of existing loans given to same parties. Further, the Company has not given any advances in the nature of loans to any party.
- (f) On the basis of our examination of the records of the Company, the Company has not granted any loans or advances in the nature of loans either repayable on demand or without specifying any terms or period of repayment.No loans were granted during the year to Promoters, related parties as defined in clause (76) of section 2 of the Companies Act, 2013.
- iv. The Company has not granted any loans or provided any guarantees or security to the parties covered under Section 185 of the Companies Act. The Company has complied with the provisions of Sections 186 of the Companies Act in respect of investments made or loans or guarantees or security provided by it, as applicable.
- v. The Company has not accepted any deposit or amounts which are deemed to be deposits. Hence reporting under Clause 3(v) of the Order is not applicable.
- vi. In our opinion and according to the information and explanations given to us, the requirement for maintenance of cost records pursuant to the Companies (Cost Records and Audit) Rules, 2014 specified by the Central Government of India under Section 148 of the Companies Act, 2013 are not applicable to the Company for the year under audit.
- vii. a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company has generally been regular in depositing the undisputed statutory dues including Goods and Services Tax, provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and any other material statutory dues applicable to it with the appropriate authorities.

According to the information and explanations given to us, no undisputed amounts payable in respect of Goods and Services Tax, provident fund, employees' state insurance, income-tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and any other material statutory dues were in arrears as at 31st March, 2023 for a period of more than six months from the date they became payable.



 According to the information and explanations given to us, details of dues towards IncomeTax and Service Tax which have not been deposited by the Company on account of disputes are as follows,

Name of the Statute	Nature of the Dues	Amount (in Rs)	Period to which amount relates	Forum where dispute is pending
Finance Act, 1994	Service Tax & Penalty	4,32,44,054	Various Years 2006-07 to 2011-12	C.S.T- Service Tax Ahmedabad
Income Tax Act, 1961	Income Tax	17,14,460	A.Y.2014-15	Commissioner of Income tax Ahmedabad

According to the information and explanations given to us, there are no dues of Sales tax, Excise Duty, Custom Duty, Value Added Tax, Goods and Service tax and Cess which have not been deposited with the appropriate authorities on account of any dispute.

- viii. There were no transactions relating to previously unrecorded income that have been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (43 of 1961).
- ix. a) In our opinion, the Company has not defaulted in the repayment of loans or other borrowings or in the payment of interest thereon to any lender during the year.
  - b) The Company has not been declared willful defaulter by any bank or financial institution or government or any government authority.
  - c) The Company has not taken any term loan during the year and hence, reporting under clause (ix)(c) of paragraph 3 of the order is not applicable.
  - d) On an overall examination of the financial statements of the Company, funds raised on short-term basis have, prima facie, not been used during the year for long-term purposes by the Company.
  - e) The Company does not have any subsidiaries, joint venture or associate Accordingly, Reporting under clause (ix)(e) of paragraph 3 of the order is not applicable.
  - f) The Company does not have any subsidiaries, joint venture or associate Companies. Accordingly, Reporting under clause (ix)(f) of paragraph 3 of the order is not applicable.
- x a) The Company has not raised moneys by way of initial public offer or further public offer (including debt instruments) during the year and hence reporting under clause (x)(a) paragraph 3 of the order is not applicable.
  - b) During the year, the Company has not been made any preferential allotment or private placement of the shares or convertible debentures (fully or partly or optionally) and hence reporting under clause (x)(b) paragraph 3 of the Order is not applicable.
- xi. a) No fraud by the Company and no material fraud on the Company has been noticed or reported during the year.
  - b) No report under sub-section (12) of Section 143 of the Companies Act has been filed in Form ADT-4 as prescribed under rule 13 of Companies (Audit and Auditors) Rules, 2014 with the Central Government, during the year and upto the date of this report.
  - c) According to the information and explanations given to us, The Company has not been received any whistle blower complaints during the year.
- xii. The Company is not a nidhi Company. Accordingly, reporting under Clauses (xii) of paragraph 3 of the Order is not applicable.
- xiii. In our opinion the Company is in compliance with Section 177 and 188 of the Companies Act,



where applicable, for all transactions with the related parties and the details of related party transactions have been disclosed in the standalone financial statements as required by the applicable Accounting Standards.

- xiv. a) In our opinion, the Company has an adequate internal audit system commensurate with the size and the nature of its business.
  - b) The reports of the internal auditors for the period under audit have been considered by us.
- xv. In our opinion during the year the Company has not entered into any non-cash transaction with the Directors or Persons connected with its Directors and covered under Section 192 of the Act. Accordingly, the provisions of Section 192 of the Companies Act, 2013 are not applicable to the Company.
- xvi. a) The Company is not required to be registered under Section 45- IA of the Reserve Bank of India Act, 1934. Accordingly, reporting under Clause (xvi)(a) and (b) of paragraph 3 of the Order is not applicable to the Company.
  - b) The Company is not a Core Investment Company (CIC) as defined in the regulations made by the Reserve Bank of India. Accordingly, clause 3(xvi)(c) of the Order is not applicable.
  - c) In our opinion, there is no core investment company within the Group (as defined in the Core Investment Companies (Reserve Bank) Directions, 2016) and accordingly reporting under Clause (xvi)(d) of paragraph 3 of the Order is not applicable.
- xvii. The Company has not incurred cash losses during the financial year and in the immediately preceding financial year.
- xviii. There has been no resignation of the statutory auditors of the Company during the year.
- xix. On the basis of financial ratios, ageing and expected dates of realization of financial assets and payment of financial liabilities, other information accompanying the financial statements and our knowledge of the Board of Directors and Management plans and based on our examination of the evidence supporting the assumptions, nothing has come to our attention, which causes us to believe that any material uncertainty exists as on date of the audit report indicating that Company is not capable of meeting its liabilities exists at the date of balance sheet as and when they fall due within a period of one year from the date of balance sheet date. We, however, state that this is not an assurance as to the future viability of the Company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assurance that all liabilities falling due within a period of one year from the date of balance sheet date, will get discharged by the Company as and when they fall due.
- xx. The Company has fully spent the required amount towards Corporate Social Responsibility (CSR) and there are no unspent CSR amount for the year requiring a transfer to a Fund specified in Schedule VII to the Companies Act or special account in compliance with the provision of sub-section (6) of section 135 of the said Act. Accordingly, reporting under clause (xx) of the Order is not applicable for the year
- xxi. The Company does not have any subsidiaries or associates or joint ventures. Accordingly, reporting under Clauses (xxi) of paragraph 3 of the Order are not applicable to the Company.

For F P & Associates Chartered Accountants Firm Registration No: 143262W

Place : Ahmedabad F. S. SHAH
Date : May 30, 2023 Partner

UDIN: 23133589BGTQWS1483 Membership No.: 133589



#### ANNEXURE B TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 2(f) under "Report on Other Legal and Regulatory Requirements" section of our report of even date)

Report on the Internal Financial Controls under Clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 (the "Act")

We have audited the internal financial controls with reference to Standalone Financial Statements of Freshtrop Fruits Limited (the "Company") as of 31<sup>st</sup>March 2023 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's Management and the Board of Directors of the Company is responsible for establishing and maintaining internal financial controls with reference to Standalone Financial Statements based on the internal control with reference to Standalone Financial Statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of the Company's business, including adherence to Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's Internal Financial Controlswith reference to Standalone Financial Statements of the Company based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered accountants of India and the Standards on Auditing prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of Internal Financial Controlswith reference to Standalone Financial Statements. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate Internal Financial Controlswith reference to Standalone Financial Statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the Internal Financial Controls system with reference to Standalone Financial Statements and their operating effectiveness. Our audit of Internal Financial Controlswith reference to Standalone Financial Statements included obtaining an understanding of Internal Financial Controlswith reference to Standalone Financial Statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's Internal Financial Controlswith reference to Standalone Financial Statements.

# Meaning of Internal Financial Controls with reference to Standalone Financial Statements

A Company's Internal Financial Controlswith reference to Standalone Financial Statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.



A Company's Internal Financial Controlswith reference to Standalone Financial Statements includes those policies and procedures that:

- (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls with reference to Standalone Financial Statements

Because of the inherent limitations of Internal Financial Controls with reference to Standalone Financial Statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the Internal Financial Controls with reference to Standalone Financial Statements, to future periods are subject to the risk that Internal Financial Controls with reference to Standalone Financial Statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, adequate internal financial controls with reference to Standalone Financial Statements and such internal financial controls with reference to Standalone Financial Statements were operating effectively as at 31<sup>st</sup>March 2023, based on the criteria for internal financial controls with reference to Standalone Financial Statements established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India.

For F P & Associates Chartered Accountants Firm Registration No: 143262W

Place : Ahmedabad Date : May 30, 2023

UDIN: 23133589BGTQWS1483

Partner

F. S. SHAH

Membership No.: 133589



# **BALANCE SHEET AS AT 31st MARCH, 2023**

(INR in Lakhs)

Particulars	Notes	As at 31 <sup>st</sup> March, 2023	As at 31 <sup>st</sup> March, 2022
ACCETO		31" Warch, 2023	31" Warch, 2022
ASSETS			
Non-Current Assets	1 4	4,763.40	5,057.70
Property, plant and equipment Capital work in progress	1 7	4,763.40	11.24
Intangible assets	7	2.38	8.37
Right-of-Use of Assets	4 4 5 6	5.68	8.29
Financial assets			
(i) Investment*	7	0.00	213.02
(ii) Other financial asset	l 9	49.71	41.32
Other non-current assets	10	25.00	25.00
Income Tax Assets (Net)	11	-	140.72
Total Non-Current Assets		4,846.18	5,505.67
Current Assets	12	6 504 04	6 400 FO
Inventories Financial Assets	12	6,594.04	6,490.59
	7	227.41	266.84
(i) Investments (ii) Trade receivables	13	3,820.44	3,411.64
(iii) Cash and cash equivalents	l 14	367.79	501.82
(iv) Other Bank Balances	14 15 8 9	16.13	42.38
(v) Loans_	8	9.21	11.73
(ví) Other Financial asset	9		18.69
Other current assets	10	826.26	649.18
Total Current Assets		11,861.27	11,392.88
Total Assets		16,707.45	16,898.54
EQUITY AND LIABILITIES			
Equity	40	000.40	4 000 00
Equity share capital Other Equity	16 17	989.49 7,255.29	1,068.80 7,289.32
	17	8,244.78	8,358.12
Total Equity Liabilities		0,244.76	6,336.12
Non-Current Liabilities			
Financial Liabilities			
l (i) Borrowings	18	545.66	599.00
(ii) Other financial liabilities	19	28.00	-
l (iii) Lease Liability	20	3.27	5.86
Deferred tax liabilities (Net)	20 37 24	415.25	484.04
Provisions	24	0.91	3.92
Total Non-Current Liabilities		993.08	1,092.82
Current Liabilities			
Financial Liabilities	40	1 500 17	1 001 74
(i) Borrowings (ii) Leașe Liability	18	1,569.17 2.59	1,801.74 2.42
(iii) Trade Payable	20 21	2.59	2.42
Due to Micro and Small Enterprises	-	_	_
Due to Others		4,174.18	4,323.09
(iv) Other financial liabilities	19	757.84	933.29
Other current liabilities	22	815.72	374.48
Income Tax Liabilities (Net)	19 22 23 24	139.53	10.50
Provisions	4	10.55	12.59
Total Current Liabilities		7,469.58	7,447.60
Total Liabilities		8,462.66	8,540.42
Total Equity and Liabilities		16,707.45	16,898.54
Significant Accounting Policies	2 & 3		

Numbers are below one thousand under the rounding off convention adopted by the company and accordingly not reported.

The accompanying notes are integral part of the financial statements.

As per our report of even date attached

For, F P & Associates Chartered Accountants FRN: 143262W

(F. S. Shah) Partner M.No. 133589

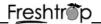
Place : Ahmedabad Date : May 30, 2023

For and on behalf of the Board of Directors

(Ashok Motiani) Managing Director DIN 00124470 (Nanita Motiani) Executive Director DIN 00787809

(Rohit Rawat) Company Secretary (Sanjay Prajapati) Chief Financial officer

Place:Ahmedabad Date: May 30, 2023



# STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED ON 31st MARCH, 2023

(INR in Lakhs)

Particulars	Notes	Year Ended	Year Ended
		31.03.2023	31.03.2022
Revenue from Operations			
Revenue from Operations	25	24,618.88	17,410.12
Other Income	26	107.91	458.70
Total Income (A)		24,726.79	17,868.81
Expenses			
Cost of materials consumed	27	16,115.39	11,897.61
Changes in inventories of finished goods	28	(12.85)	(1,865.66)
Employee Benefit Expenses	29	1,709.48	1,429.45
Finance costs	30	151.74	85.04
Depreciation and amortisation expenses	31	506.28	484.43
Other Expenses	32	5,159.83	4,805.89
Total Expenses (B)		23,629.88	16,836.75
Profit Before Tax (A-B)		1,096.91	1,032.06
Tax Expenses	33		
Current Tax		320.00	326.3
Adjustments for the current tax of prior periods		-	
Deferred Tax		(69.43)	(29.87)
		250.57	296.44
Profit After Tax for the Period		846.34	735.62
Other Comprehensive Income			
Items that will not be reclassified to profit or loss			
Remeasurements of post-employment			
benefit obligations		9.53	5.62
Income tax relating to these items Items that will be reclassified to profit or loss		(2.40)	(1.56
Effective portion of gains and loss on			
designated portion of hedging instruments			
in a cash flow hedge		(3.41)	25.72
Income tax relating to these items		0.86	(12.25
Other Comprehensive Income for the Period,			,
net of tax		4.58	17.52
Total Comprehensive Income for the Period		850.92	753.15
Earning per Equity Share (EPS) for Profit for the Period (Face Value of Rs 10)			
Basic (Rs.)	42	8.03	6.86
Diluted (Rs.)	42	8.03	6.86
Significant Accounting Policies	2 & 3		
- Cigimoditi 1000unung 1 Onoles	2 0 5		

As per our report of even date attached

The accompanying notes are integral part of the Financial Statements.

For, F P & Associates Chartered Accountants FRN: 143262W

**(F. S. Shah)** Partner M.No. 133589

Place: Ahmedabad Date: May 30, 2023 For and on behalf of the Board of Directors

(Ashok Motiani) Managing Director DIN 00124470

(Rohit Rawat) Company Secretary

Place:Ahmedabad Date: May 30, 2023

(Nanita Motiani) Executive Director DIN 00787809

(Sanjay Prajapati) Chief Financial officer



# STATEMENT OF CASH FLOW FOR THE YEAR ENDED ON 31st MARCH, 2023

(INR in Lakhs)

	, , , , , , , , , , , , , , , , , , ,		
Particulars	For the Period ended 31.03.2023	For the Period ended 31.03.2022	
Cash Flow from Operating Activities			
Profit before Taxes	1,096.91	1,032.06	
Adjustments for:	,	,	
Depreciation and Amortisation	506.28	475.49	
(Profit)/Loss on sale of Investments	(45.23)	(19.59)	
(Profit)/Loss on sale of Assets	(3.45)	(0.65)	
Unrealised Foreign Exchage Loss / (Gain)	4.22	(90.26)	
Bad Debts/ Advances written off	0.29	0.09	
Finance Cost Interest/Dividend/Rent received	151.74 (4.61)	85.04 (20.70)	
Operating Profit before Working Capital Changes	1,706.18	1,461.48	
	1,700.10	1,401.40	
Changes in Current Assets and Current Liabilities	(274.46)	(67.20)	
(Increase) / Decrease in Trade Receivables (Increase) / Decrease in Inventories	(374.16) (103.45)	(67.30) (1,887.31)	
(Increase) / Decrease in financial assets	39.26	287.84	
(Increase) / Decrease in Other assets	(177.08)	189.56	
Increase / (Decrease) in Trade and other Payable	14.19	1,185.70	
Increase / (Decrease) in provisions	(5.05)	3.29	
Cash generated from Operations	1,099.89	1,173.26	
Income Taxes paid	39.10	(400.85)	
Net Cash Flow from Operating Activities (A)	1,138.99	772.40	
Cash Flow from Investing Activities Purchase of PPE including Capital Work In Progress			
and capital advances	(294.29)	(344.60)	
Sale proceed of Fixed Assets	(6.50)	3.58	
Interest/Dividend/Rent received	4.61	20.70	
Sale proceed of Current Investment	1,195.24	1,645.45	
Purchase of Current Investments	(900.00)	(1,334.55)	
Net Cash Flow from/ (used in) Investing Activities (B)	(0.94)	(9.42)	
Cash Flow from Financing Activities	(== ==)		
Increase / (Decrease) in Non Current Borrowings	(53.33)	444.08	
Increase / (Decrease) in Current Borrowings	(77.80) (151.74)	(673.76) (85.04)	
Finance Cost Expenses relating to buy-back of equity shares	(918.15)	(254.92)	
Buyback of Equity Share Capital	(79.31)	(23.48)	
Bank deposit in escrow account	-	-	
Net Cash Flow from Financing Activities (C)	(1,280.34)	(593.12)	
Net Increase / (Decrease) in Cash and Cash			
Equivalents (A+B+C)	(142.29)	169.86	
Cash and Cash Equivalents at the beginning of the period	501.82	325.54	
Unrealised Gain/(Loss) on foreign currency Cash and			
Cash Equivalents	8.26	6.42	
Cash and Cash Equivalents at the end of the period	367.79	501.82	



### STATEMENT OF CASH FLOW FOR THE YEAR ENDED ON 31st MARCH, 2023

### Notes to Statement of Cash Flow

(a) The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Indian Accounting Standard (Ind-As-7)- Statement of Cash Flow.

### (b) Cash and cash equivalent includes-

(INR in Lakhs)

Particulars	As at 31st	As at 31st
	March, 2023	March, 2022
Cash and Cheques on Hand	3.12	1.15
Balances with Scheduled Banks		
in Current Accounts	1.09	10.
in Exchange Foreign Currency Account	363.57	489.77
Cash and Cash Equivalent in Cash Flow Statement	367.79	501.82

As per our report of even date attached

For and on behalf of the Board of Directors

For, F P & Associates Chartered Accountants FRN: 143262W

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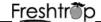
(F. S. Shah) Partner M.No. 133589

Place: Ahmedabad Date: May 30, 2023 (Ashok Motiani) Managing Director DIN 00124470

(Rohit Rawat) Company Secretary

Place:Ahmedabad Date: May 30, 2023 (Nanita Motiani) Executive Director DIN 00787809

(Sanjay Prajapati) Chief Financial officer

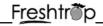


### STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED ON 31st MARCH 2023

(INR in Lakhs)

### A. EQUITY SHARE CAPITAL

Particulars	As at 31st March, 2023	As at 31st March, 2022
Balance at the beginning of the Reporting period	1,068.80	1,092.28
Changes in Equity Share capital to prior period errors	-	-
Restated balance at the beginning of the current reporting period	1,068.80	1,092.28
Changes in Equity Share Capital during the year	(79.31)	(23.48)
Balance at the end of the Reporting period	989.49	1,068.80



### **B. OTHER EQUITY**

(INR in Lakhs)

Particulars			Reserves &	Surplus		Other reserves	Total Other
	Capital reserve	Capital Redemp- tion Reserve	Securities Premium Reserve	General Reserve	Retained Earnings reserve	Cash flow hedging	Equity
Balance as at April 1, 2021 (A)	89.50	122.22	-	-	6,535.35	(4.27)	6,742.80
Addition during the year:							
Profit for the year	-	-	-	-	735.62	-	735.62
Taxes of Earlier Years	-	-	-	-	-	-	-
Items of OCI for the year, net of tax:							
Remeasurement benefit of defined benefit plans	-	-	-	-	4.06	-	4.06
Effective portion of gains and loss on designated portion of hedging instruments in a cash flow hedge (net of tax)	-	-	•	-	-	13.46	13.46
Total Comprehensive Income for the year 2021-22 (B)	-	-	-	-	739.68	13.46	753.15
Reductions during the year:							
Buy back of Equity Shares (Refer Note 16d)	-	23.48	-	-	(159.10)	-	(135.62)
Buy Back Related Expenses	-	-	-	-	(71.01)	-	(71.01)
Total (C)	-	23.48	-		(230.11)	-	(206.63)
Balance as at 31st March, 2022 (D)=(A+B+C)	89.50	145.70			7,044.93	9.19	7,289.32
Addition during the year: Profit for the year	-	-	-	-	846.34	-	846.34
Items of OCI for the year, net of tax:  Remeasurement benefit of defined benefit pla  Effective portion of gains and loss on	ns -	-	-	-	7.13	-	- 7.13
designated portion of hedging instruments in a cash flow hedge (net of tax)	-	-	-	-	-	(15.38)	(15.38)
Total Comprehensive Income for the year 2022-23 (E)	-	-		-	853.47	(15.38)	838.10
Reductions during the year:							
Buy back of Equity Shares (Refer Note 16d)	-	79.31	-	-	(796.95)	-	(717.64)
Buy Back Related Expenses	-	-	-	-	(154.48)	-	(154.48)
Total (F)		79.31	•	•	(951.43)		(872.12)
Balance as at 31st March, 2023 (G)=(D+E+F)	89.50	225.01	-	-	6,946.97	(6.18)	7,255.29

As per our report of even date attached

For, F P & Associates

Chartered Accountants FRN: 143262W

(F. S. Shah)

Partner

M.No. 133589

Place: Ahmedabad Date: May 30, 2023 For and on behalf of the Board of Directors

(Ashok Motiani)

Managing Director

DIN 00124470

(Rohit Rawat) Company Secretary

Place:Ahmedabad Date: May 30, 2023 (Nanita Motiani) Executive Director

DIN 00787809

(Sanjay Prajapati)

Chief Financial officer



### 1. CORPORATE INFORMATION

Freshtrop Fruits Limited ("The Company") is a public company domiciled in India and incorporated under provisions of the Companies Act, 1956. The company is primarily engaged in the business of exports of fresh fruits and vegetables to leading supermarket chains in various parts of Europe, Russia & Hong Kong as well as in Domestic Market. The company is producing Fruit Pulp & Concentrate for both the Domestic & International Customers. The company also produces cold processed juice for the domestic customers.

### 2. SIGNIFICANT ACCOUNTING POLICIES:

### 2.1 Basis of preparation of financial statements

### (i) Compliance with Ind AS

These financial statements have been prepared in accordance with Indian Accounting Standards (hereinafter referred to as the 'Ind AS') as notified under Section 133 of the Companies Act, 2013 ("Act) read with the Companies (Indian Accounting Standards) Rules, 2015 as amended and other relevant provisions of the Act.

These financial statements have been prepared and presented under the historical cost convention, on the accrual basis of accounting except for certain financial assets and financial liabilities (including Derivative Instrument) that are measured at fair values and Defined benefit planned assets measured at fair valueat the end of each reporting period, as stated in the accounting policies set out below. The accounting policies have been applied consistently over all the periods presented in these financial statements.

### (ii) Use of estimates and judgments

The estimates and judgments used in the preparation of the financial statements are continuously evaluated by the Company and are based on historical experience and various other assumptions and factors (including expectations of future events) that the Company believes to be reasonable under the existing circumstances. Differences between actual results and estimates are recognized in the period in which the results are known/materialized.

The said estimates are based on the facts and events, that existed as at the reporting date, or that occurred after that date but provide additional evidence about conditions existing as at the reporting date.

### (iii) Current / Non Current Classification

All assets and liabilities have been classified as current or noncurrent as per the Company's normal operating cycle and other criteria set out in the Schedule III to the Companies Act, 2013. Based onthe nature of products and the time between acquisition of assets for processing and their realization in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current/non-current classification of assets and liabilities.

### (iv) Rounding of amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest lacs as per the requirement of Schedule III, unless otherwise stated.

### 2.2 Property Plant and Equipment

### Recognition and measurement

Freehold land is carried at historical cost. All the other items of Property, Plant and Equipment are stated at cost, net of recoverable taxes, less accumulated depreciation and accumulated impairment losses, if any.

The cost of Property, Plant and Equipment comprises of its purchase price or construction cost,



any costs directly attributable to bringing the asset into the location and condition necessary for it to be capable of operating in the manner intended by management, the initial estimate of any decommissioning obligation, if any, and borrowing costs for assets that necessarily take a substantial period of time to get ready for their intended use. Subsequent costs are included in the asset's carrying amount only when it is probable that future economic beneûts associated with the item will ûow to the company and the cost of the item can be measured reliably.

Capital work-in-progress is stated at cost. All the direct expenditure related to implementation including incidental expenditure incurred during the period of implementation of a project, till it is commissioned, is accounted as Capital work-in-progress (CWIP) and after commissioning the same is transferred / allocated to the respective item of property, plant and equipment.

Pre-operating costs, are expensed to the Statement of Profit and Loss as and when incurred.

If significant parts of an item of Property, Plant and Equipment have different useful lives and cost, then they are accounted for as separate items (major components) of property, plant and equipment.

Any gain or loss on disposal of an item of property, plant and equipment is recognized in Statement of Profit and Loss.

### 2.3 Intangible asset

### Recognition and measurement

Intangible assets are initially measured at cost. Intangible assets are recognised when it is probable that the future economic benefits that are attributable to the assets will flow to the Company and the cost of the asset can be measured reliably.

Such intangible assets are subsequently measured at cost less accumulated amortization and any accumulated impairment losses. The cost of an intangible asset comprises of its purchase price, including any import duties and other taxes (other than those subsequently recoverable from the taxing authorities), and any directly attributable expenditure on making the asset ready for its intended use.

### 2.4 Depreciation method, estimated useful lives and residual value

The estimate of the useful life of the assets has been assessed based on technical advice which considered the nature of the asset, the usage of the asset, expected physical wear and tear, the operating conditions of the asset, anticipated technological changes, manufacturers warranties and maintenance support, etc.

Depreciation is provided on a pro-rata basis on the straight-line method over the useful lives as prescribed under Schedule II to the Companies Act, 2013 with the exception of the following:

Asset Description	Useful Life
Office Building with RCC frame structure	30
Factory building	20

The management believes that these estimated useful lives reflect fair approximation of the period over which the assets are likely to be used.

The residual values, useful lives and methods of depreciation of property, plant and equipment are reviewed at each financial year end and adjusted prospectively, if required.

Intangible assets are amortized over the estimated period of benefit, not exceeding five years.

### 2.5 Impairment

Assets that have an indefinite useful life, for example goodwill, are not subject to amortization and are tested for impairment annually and whenever there is an indication that the asset may be impaired.



Assets that are subject to depreciation are reviewed for impairment, whenever events or changes in circumstances indicate that carrying amount may not be recoverable. Such circumstances include, though are not limited to, significant or sustained decline in revenues or earnings and material adverse changes in the economic environment.

An impairment loss is recognized whenever the carrying amount of an asset or its cash generating unit (CGU) exceeds its recoverable amount. The recoverable amount of an asset is the greater of its fair value less cost to sell and value in use. To calculate value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market rates and the risk specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the CGU to which the asset belongs. Fair value less cost to sell is the best estimate of the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable, willing parties, less the cost of disposal.

Impairment losses, if any, are recognized in the Statement of Profit and Loss and included in depreciation and amortization expense. Impairment losses are reversed in the Statement of Profit and Loss only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined if no impairment loss had previously been recognized

### 2.6 Lease

### Assets taken on lease:

At inception of a contract, the Company assesses whether a contract is or contains a lease. A contract is, or contains, a lease if a contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Company assesses whether:

- the contract conveys the right to use an identified asset;
- the Company has the right to obtain substantially all the economic benefits from use of the asset throughout the period of use; and
- the Company has the right to direct the use of the identified asset.

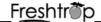
At the date of commencement of a lease, the Company recognizes a right-of-use asset ("ROU assets") and a corresponding lease liability for all leases, except for leases with a term of twelve months or less (short-term leases) and low value leases. For short-term and low value leases, the Company recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease.

Certain lease arrangements includes the options to extend or terminate the lease before the end of the lease term. Lease payments to be made under such reasonably certain extension options are included in the measurement of ROU assets and lease liabilities.

Lease liability is measured by discounting the lease payments using the interest rate implicit in the lease or, if not readily determinable, using the incremental borrowing rates in the country of domicile of the leases. Lease liabilities are remeasured with a corresponding adjustment to the related right of use asset if the Company changes its assessment of whether it will exercise an extension or a termination option.

Lease payments are allocated between principal and finance cost. The finance cost is charged to statement of profit and loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The ROU assets are initially recognized at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives and restoration costs.



They are subsequently measured at cost less accumulated depreciation and impairment losses, if any. ROU assets are depreciated on a straight-line basis over the asset's useful life or the lease whichever is shorter.

Impairment of ROU assets is in accordance with the Company's accounting policy for impairment of tangible and intangible assets.

### Short-term leases and leases of low-value assets:

The Company has elected not to recognize right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The Company recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

### 2.7 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

### Financial assets

### Initial recognition and measurement

A financial asset is recognized in the balance sheet when the Company becomes party to the contractual provisions of the instrument. At initial recognition, the Company measures a financial asset at its fair value plus or minus, in the case of a financial asset not at fair value through statement of profit and loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset.

### Subsequent measurement

For purpose of subsequent measurement, financial assets are classified into:

- a. Financial assets measured at amortized cost;
- b. Financial assets measured at fair value through other comprehensive income (FVTOCI);
- c. Financial assets measured at fair value through statement of profit and loss (FVTPL)

### The Company classifies its financial assets in the above mentioned categories based on:

- a. The Company's business model for managing the financial assets;
- b. The contractual cash flows characteristics of the financial asset.

### Financial assets measured at amortized cost

This category generally applies to trade and other receivables.

A financial asset is measured at amortized cost if both of the following conditions are met:

- a. The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows:
- b. The contractual terms of the financial assets give rise on specified dates to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding.

Financial assets are subsequently measured at amortized cost using the Effective Interest Rate (EIR) method.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the statement of profit and loss. The losses arising from impairment are recognized in the statement of profit and loss.

### Financial assets measured at fair value through other comprehensive income (FVTOCI)

A financial asset is measured at fair value through other comprehensive income if both of the following conditions are met:

- a. The financial asset is held within a business model whose objective is achieved by both collecting the contractual cash flows and selling financial assets;
- b. The asset's contractual cash flows represent SPPI.

Financial assets measured at fair value through the statement of profit and loss (FVTPL) FVTPL is a residual category. Any financial asset, which does not meet the criteria for categorization as at amortized cost or as FVTOCI, is classified as at FVTPL. In addition, the Company may elect to designate a financial asset, which otherwise meets amortized cost or FVTOCI criteria, as at FVTPL. Such financial assets are measured at fair value with all changes in fair value, including interest income and dividend income if any, recognised as 'other income' in the Statement of Profit and Loss.

### **Equity Instruments**

All the equity instruments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading are classified as at FVTPL.

If the company decides to classify an equity instrument as at FVTOCI, then all the fair value changes on the instrument, excluding dividends, are recognized in the OCI. There is no recycling of the amounts from OCI to statement of profit and loss, even on sale of investment. However, the company may transfer the cumulative gain or loss within equity. Equity instruments included within FVTPL category are measured at fair value with all the changes recognized in statement of profit and loss.

### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized (i.e. removed from the Company's balance sheet) when:

- a. The contractual rights to the cash flows from the financial asset have expired, or
- b. The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either
- c. The Company has transferred substantially all the risks and rewards of the asset, or
- d. The Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

### Impairment of financial assets

In accordance with Ind AS 109, the Company assesses impairment based on expected credit loss (ECL) model to the following:

- a. Financial assets measured at amortized cost;
- b. Financial assets measured at fair value through other comprehensive income

Expected credit losses are measured through a loss allowance at an amount equal to:

- a. The 12-months expected credit losses (expected credit losses that result from those default events on the financial instrument that are possible within 12 months after the reporting date); or
- b. Full time expected credit losses (expected credit losses that result from all possible default events over the life of the financial instrument).

The Company follows simplified approach for recognition of impairment loss allowance on trade receivables, under the simplified approach; the Company uses a provision matrix to determine impairment loss allowance on the portfolio of trade receivables. The provision matrix is based on its historically observed default rates over the expected life of the trade receivable which is adjusted for management's estimates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

### **Financial Liabilities**

### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through statement of profit and loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables and short term borrowings.

### Subsequent measurement

- a. Financial liabilities measured at amortized cost;
- b. Financial liabilities subsequently measured at fair value through statement of profit and loss:

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. Gains or losses on liabilities held for trading are recognised in the statement of profit and loss.

Financial liabilities designated upon initial recognition at fair value through statement of profit and loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied.

### Trade and other payables

These amounts represent liability for goods and services provided to the Company prior to the end of financial year which are unpaid. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### Fair Value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- (i) In the principal market for the asset or liability, or
- (ii) In the absence of a principal market, in the most advantageous market for the asset or liability

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

 Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities.

- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

### 2.8 Derivative financial instruments and Hedge Accounting

The company's activities expose it to the financial risk of the changes in foreign exchange and interest rates. The use of financial derivative is governed by the company's risk management policies approved by the board of the directors. The company has taken cross currency interest rate swaps for its floating rate foreign currency borrowings to hedge foreign currency risk and interest rate risk. The company has taken forward contracts to hedge future probable forecasted export sales.

The company documents at the inception of the hedging transaction the economic relationship betweenh edging instruments and hedged items including whether the hedging instrument is expected to offset changes in cash flows of hedged items. The company documents its risk management objective and strategy for undertaking various hedge transactions at the inception of each hedge relationship.

The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months; it is classified as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are also classified as a current asset or liability when expected to be realized /settled within 12 months of the balance sheet date.

### a. Cash flow hedges that qualify for hedge accounting:

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in the other comprehensive income in cash flow hedging reserve within equity, limited to the cumulative change in fair value of the hedged item on a present value basis from the inception of the hedge. The gain or loss relating to the ineffective portion is recognised immediately in statement of profit and loss, within other gains/(losses). Amounts accumulated in equity are reclassified to statement of profit and loss in the periods when the hedged item affects statement of profit and loss

### 2.9 Inventories

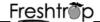
Inventories are valued at cost or net realizable value (NRV), whichever is lower. The basis of determining cost for various categories of inventories is as follows:

- a. Raw materials, finished goods, packing materials, stores and spares and consumables are carried at the lower of cost and net realizable value after providing for obsolescence, if any. The comparison of cost and NRV is made on an item-by item basis.
- b. In determining the cost of raw materials, packing materials, consumables, stores and spares, First- in-First-Out (FIFO) method is used. Cost of inventory comprises all costs of purchase, duties, taxes (other than those subsequently recoverable from tax authorities) and all other costs incurred in bringing the inventory to their present location and condition.
- c. Cost of finished goods includes the cost of raw materials, packing materials, an appropriate share of fixed and variable production overheads, excise duty as applicable and other costs incurred in bringing the inventories to their present location and condition.

### 2.10 Employee benefit

### Short-term employee benefits

Employee benefits payable wholly within twelve months of receiving employee services are classified as short-term employee benefits. These benefits include salaries and wages,



bonus, short term compensated absences, ex-gratia, etc. The undiscounted amount of short-term employee benefits to be paid in exchange for employee services is recognised a s an expense as the related service is rendered by employees.

### **Compensated Absences**

Accumulated leave, which is expected to be utilized within the next 12 months, is treated as short-term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

### **Post-Employment Benefits:**

### (i) Defined Contribution plans:

Defined contribution plans are employee state insurance scheme and Government administered provident funds scheme for all applicable employees and superannuation scheme for eligible employees.

### Recognition and measurement of defined contribution plans:

The Company recognizes contribution payable to a defined contribution plan as an expense in the Statement of Profit and Loss when the employees render services to the Company during the reporting period. If the contributions payable for services received from employees before the reporting date exceed the contributions already paid, the deficit payable is recognized as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the reporting date, the excess is recognized as an asset to the extent that the prepayment will lead to, for example, a reduction in future payments or a cash refund.

### (ii) Defined Benefit Plans

### **Provident Fund scheme:**

Defined Contribution Plans such as Provident Fund etc., are charged to the Statement of Profit and Loss as incurred. The contributions are made to a government administered Provident Fund scheme towards which the Company has no further obligations beyond its monthly contributions.

### **Defined benefit Gratuity plan:**

The Company has funded its gratuity liability with Life Insurance Corporation of India(LIC) under the Group Gratuity Cash Accumulation Plan.

### Recognition and measurement of Defined Benefit plans:

The cost of providing defined benefits is determined using the Projected Unit Credit method with actuarial valuations being carried out at each reporting date. The defined benefit obligations recognized in the Balance Sheet represent the present value of the defined benefit obligations as reduced by the fair value of plan assets, if applicable. Any defined benefit asset (negative defined benefit obligations resulting from this calculation) is recognized representing the present value of available refunds and reductions in future contributions to the plan.

All expenses represented by current service cost, past service cost, if any, and net interest on the defined benefit liability / (asset) are recognized in the Statement of Profit and Loss. Remeasurements of the net defined benefit liability / (asset) comprising actuarial gains and losses and the return on the plan assets (excluding amounts included in net interest on the net defined benefit liability/asset), are recognized in Other Comprehensive Income. Such remeasurements are not reclassified to the Statement of Profit and Loss in the subsequent periods.

The Company presents the above liability/(asset) as current and non-current in the Balance Sheet as per actuarial valuation by the independent actuary; however, the entire



liability towards gratuity is considered as current as the Company will contribute this amount to the LIC within the next twelve months.

### 2.11 Borrowing Cost

The Company is capitalizing borrowing costs that are directly attributable to the acquisition or construction of qualifying assets. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale. For borrowing cost capitalization, the capital cost of a particular project is identified against a borrowing in terms of period of construction and the borrowing cost for the relevant period is added to the capital cost till the particular project is capitalised and thereafter the interest is charged to the statement of profit and loss. All other borrowing costs are recognized as expense in the period in which they are incurred and charged to the statement of profit and loss.

### 2.12 Foreign Currency Translation

### Functional and presentation currency

The financial statements are presented in Indian rupee (INR), which is Company's functional and presentation currency.

### **Initial Recognition:**

On initial recognition, transactions in foreign currencies entered into by the Company are recorded in the functional currency (i.e. Indian Rupees), by applying to the foreign currency amount, the spot exchange rate prevailing on the date of the transaction. Exchange differences arising on foreign exchange transactions settled during the year are recognized in the Statement of Profit and Loss.

### Transactions and balances:

Transactions in foreign currencies are recognised at the prevailing exchange rates on the transaction dates. Realized gains and losses on settlement of foreign currency transactions are recognised in the Statement of Profit and Loss.

Monetary foreign currency assets and liabilities at the year-end are translated at the year-end exchange rates and the resultant exchange differences are recognised in the Statement of Profit and Loss.

Non-monetary items that are measured interms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date whenthe fair value is determined.

### 2.13 Revenue Recognition

Revenue from contracts with customers is recognized on transfer of control of promised goods or services to a customer atan amount that reflects the consideration to which the Company is expected to be entitled to in exchange for those goodsor services.

Revenue towards satisfaction of a performance obligation is measured at the amount of transaction price (net of variable consideration) allocated to that performance obligation. The transaction price of goods sold and services rendered is net of variable consideration on account of various discounts and schemes offered by the Company as part of the contract. This variable consideration is estimated based on the expected value of outflow. Revenue (net of variable consideration) is recognized only to the extent that it is highly probable that the amount will not be subject to significant reversal whenun certainty relating to its recognition is resolved.

### Sale of products:

Revenue from sale of products is recognized when the control on the goods have been transferred to the customer. The performance obligation in case of sale of product is satisfied at a point in time i.e., when the material is shipped to the customer or on delivery to the customer, as may be specified in the contract.

### Revenue from services:

Revenue from services is recognized over time by measuring progress towards satisfaction of performance obligation for the services rendered as per contractually agreed terms.

### Interest and dividends:

Interest income is recognized using effective interest method. Dividend income is recognized when the right to receive dividend is established.

### Other Operating Revenue -Export Incentive:

Export Incentives are recognized as income when right to receive credit as per the terms of the scheme is established in respect of the exports made and when there is no significant uncertainty regarding the ultimate collection of the relevant export proceeds.

### 2.14 Taxation

### Income taxes

Tax expense is the aggregate amount included in the determination of profit or loss for the period in respect of current tax and deferred tax.

### Current tax:

Current tax is the amount of income taxes payable in respect of taxable profit for a period. Taxable profit differs from 'profit before tax' as reported in the Statement of Profit and Loss because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible under the Income Tax Act, 1961.

Current tax is measured using tax rates that have been enacted by the end of reporting period for the amounts expected to be recovered from or paid to the taxation authorities.

### Deferred tax:

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit under Income Tax Act, 1961.

Deferred tax liabilities are generally recognized for all taxable temporary differences. However, in case of temporary differences that arise from initial recognition of assets or liabilities in a transaction that affect neither the taxable profit nor the accounting profit, deferred tax liabilities are not recognized. Also, for temporary differences if any that may arise from initial recognition of goodwill, deferred tax liabilities are not recognized.

Deferred tax assets are generally recognized for all deductible temporary differences to the extent it is probable that taxable profits will be available against which those deductible temporary difference can be utilized. In case of temporary differences that arise from initial recognition of assets or liabilities in a transaction that affect neither the taxable profit nor the accounting profit, deferred tax assets are not recognized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow the benefits of part or all of such deferred tax assets to be utilized.

Deferred tax assets and liabilities are measured at the tax rates that have been enacted or substantively enacted by the Balance Sheet date and are expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

Minimum Alternate Tax credit is recognised as deferred tax asset only when and to the extent there is convincing evidence that the Company will pay normal income tax during the specified period. Such asset is reviewed at each Balance Sheet date and the carrying amount of the MAT credit asset is written down to the extent there is no longer a convincing evidence to the effect that the Company will pay normal income tax during the specified period.



### Presentation of current and deferred tax:

Current and deferred tax are recognized as income or an expense in the Statement of Profit and Loss, except when they relate to items that are recognized in Other Comprehensive Income, in which case, the current and deferred tax income/ expense are recognized in Other Comprehensive Income.

The Company offsets current tax assets and current tax liabilities, where it has a legally enforceable right to set off the recognized amounts and where it intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously. In case of deferred tax assets and deferred tax liabilities, the same are offset if the Company has a legally enforceable right to set off corresponding current tax assets against current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority on the Company.

### 2.15 Provisions and Contingent Liabilities

The Company recognizes provisions when a present obligation (legal or constructive) as a result of a past event exists and it is probable that an outflow of resources embodying economic benefits will be required to settle such obligation and the amount of such obligation can be reliably estimated.

If the effect of time value of money is material, provisions are discounted using a current pretax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources embodying economic benefits or the amount of such obligation cannot be measured reliably. When there is a possible obligation or a present obligation in respect of which likelihood of outflow of resources embodying economic benefits is remote, no provision or disclosure is made.

### 2.16 Research and Development Expenditure

Expenditure on research is recognised as an expense when it is incurred. Expenditure on development which does not meet the criteria for recognition as an intangible asset is recognised as an expense when it is incurred.

Items of property, plant and equipment and acquired Intangible Assets utilized for Research and Development are capitalised and depreciated in accordance with the policies stated for Property, Plant and Equipment and Intangible Assets.

### 2.17 Earnings per Share

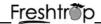
Basic EPS is computed by dividing net profit after taxes for the year by weighted average number of equity shares outstanding during the financial year, adjusted for bonus share elements in equity shares issued during the year and excluding treasure shares, if any.

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential equity shares and the weighted average number of additional equity shares that would have been outstanding assuming the conversion of all dilutive potential equity shares.

### 2.18 Segment Reporting

The Chief Operational Decision Maker (CODM) monitors the operating results of its business segments separately for the purpose of making decisions about resource allocation and performance assessment. Operating segments are reported in a manner consistent with the internal reporting provided to the CODM.

The Board of Directors (BOD) of the Company assesses the financial performance and position of the Company, and makes strategic decisions; hence the Board of Directors are CODM. Refer note 38 for segment related information.



### 2.19 Cash and cash equivalents

Cash and cash equivalents comprise cash and deposits with banks. The Company considers all highly liquid investments with a remaining maturity at the date of purchase of three months or less and that are readily convertible to known amounts of cash to be cash equivalents.

### 2.20 Statement of Cash Flows

Cash flows are reported using the indirect method, whereby profit before tax is adjusted for the effects of transactions of a non-cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities of the Company are segregated.

### 2.21 KEY ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of the Company's financial statements requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

### 3. CRITICAL ACCOUNTING ESTIMATES AND ASSUMPTIONS:

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below:

### Income taxes

The Company's tax jurisdiction is India. Significant judgments are involved in estimating budgeted profits for the purpose of paying advance tax, determining the provision for income taxes, including amount expected to be paid/recovered for uncertain tax positions (Refer Note 33).

### **Property, Plant and Equipment**

Property, Plant and Equipment represent a significant proportion of the asset base of the Company. The charge in respect of periodic depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of Company's assets are determined by the management at the time the asset is acquired and reviewed periodically, including at each financial year end. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technical or commercial obsolescence arising from changes or improvements in production or from a change in market demand of the product or service output of the asset.

### **Defined Benefit Obligation**

The costs of providing gratuity and other post-employment benefits are charged to the Statement of Profit and Loss in accordance with Ind AS 19 'Employee benefits' over the period during which benefit is derived from the employees' services. The costs are assessed on the basis of assumptions selected by the management. These assumptions include salary escalation rate, discount rates, expected rate of return on assets and mortality rates. The same is disclosed in Note 36, 'Employee benefits'.

### Fair value measurement of Financial Instruments

When the fair values of financials assets and financial liabilities recorded in the Balance Sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques, including the discounted cash flow model, which involve various judgments and assumptions.

Notes to the Financial Statement for the year ended 31st March, 2023 4. PROPERTY, PLANT AND EQUIPMENT
Property plant and equipment as at 31st March 2023

Property, plant and equipment as	at 31	st March 2023							(INR i	(INR in Lakhs)
Particulars		Gross Carrying Amount	ing Amount			Accumulated Depreciation	Depreciation		Net Carrying Amt.	ing Amt.
	Balance	Additions/	Deduction	Balance	Balance	Depreciation	Deduction	Balance	Balance	Balance
	As at 1st	Adjustments during the	auring the Year	As at 31st	As at 1st April,	during the Year	during the Year	As at 31st	As at 31st	As at 31st
	April, 2022	year		March, 2023	2022			March, 2023	March, 2023	March, 2022
Land and land development	525.48	-		525.48		1	•	•	525.48	525.48
Factory building	2,267.82	18.89		2,286.71	1,013.88	77.88	-	1,091.76	1,194.95	1,253.95
Machinery	6,458.19	172.00	25.00	6,605.19	3,400.28	377.47	26.17	3,751.58	2,853.61	3,057.91
Office equipments	71.05	1.02	•	72.07	59.94	5.62	•	65.56	6.51	11.11
Vehicles	247.87	14.6	34.00	223.27	114.98	22.12	32.30	104.80	118.47	132.89
Furniture and fixtures	135.35	0.34	•	135.68	83.43	7.86	-	91.29	44.40	51.92
Computer equipment	118.14	2.27	-	120.41	106.13	3.01	-	109.14	11.27	12.00
Office electrification	3.26	-	-	3.26	3.09	-	-	3.09	0.16	0.16
Pollution control equipment	53.14	-		53.14	40.86	3.73	-	44.59	8.55	12.28
Total Property, Plant and Equipment	9,880.29	203.92	59.00	10,025.21	4,822.59	497.69	58.47	5,261.81	4,763.40	5,057.70
Capital Work In Progress	•	-	•	•	•	-	•	•	•	11.24
Property, plant and equipment as	at 31st	March 2022							(INR i	(INR in Lakhs)
Particulars		Gross Carrying Amount	ing Amount			Accumulated Depreciation	<b>Depreciation</b>		Net Carrying Amt.	ing Amt.
	Balance	Additions/	Deduction	Balance	Balance	Depreciation	Deduction	Balance	Balance	Balance
	As at	Adjustments	during	As at	As at	during	during	As at	As at	As at
	April, 2021	guring me year	tne rear	STST March, 2022	1st April, 2021	the rear	rne rear	March,	March,	March, 2021
Land and land development	525.48	1		525.48		1		'	525.48	525.48
Factory building*	2,306.39	(38.57)		2,267.82	933.55	80.55		1,013.88	1,253.95	1,372.84
Machinery	6,103.44	300.998	11.34	6,458.19	3,059.80	348.89	8.41	3,400.28	3,057.91	3,043.64
Office equipments	69.16	1.89		71.05	53.91	6.03	-	59.94	11.11	15.25
Vehicles	248.22	-	0.34	247.87	92.92	22.40	0.34	114.98	132.89	155.30
Furniture and fixtures	135.35	-	-	135.35	75.26	8.17		83.43	51.92	60.09
Computer equipment	114.17	3.96	•	118.14	99.54	6:28	-	106.13	12.00	14.63
Office electrification	3.26	-	•	3.26	3.09	-	-	3.09	0.16	0.16
Pollution control equipment	53.14	-	•	53.14	37.01	3.85	•	40.86	12.28	16.13
Total Property, Plant and Equipment	9,558.61	333.36	11.68	9,880.29	4,355.08	476.27	8.75	4,822.59	5,057.70	5,203.54
Capital Work In Progress	•	•	•	•	•	•	•	•	11.24	•

# 4. PROPERTY, PLANT AND EQUIPMENT (Contd.)

Property, plant and equipment as at 31st March 2023

\* During the last year, reclassification has been made from Factory Building to Plant & Machinery at carrying amount.

Ageing schedule of Capital WIP :-		Amount in CWIP for a period of	P for a period		(INR in Lakhs)
	Less than 1 year	1-2 Years	2-3 Years	2-3 Years   More than 3 years	Total
Capital WIP Ageing Schedule as on 31.03.2023					
Projects in Progress	-	-	-	-	-
Capital WIP Ageing Schedule as on 31.03.2022					
Projects in Progress	11.24	•	•	•	11.24
There are no Capital work in Progress where completion is overdue against planned timelines or where estimated cost exceeded its original planned costs as on 31st March 2023	inned timelines or where est	mated cost excee	eded its original p	lanned costs as on 31st M	larch 2023

& 31st March 2022.

Notes to the Financial Statement for the year ended 31st March, 2023

					· · · · · · · · · · · · · · · · · · ·	2					
5. INTANGIBLE ASSETS									(INR i	(INR in Lakhs)	F <u>re</u>
Particulars		Gross Carrying Amount	ing Amount			Accumulated Depreciation	Depreciation		Net Carrying Amt.	ing Amt.	sh
	Balance	Additions/	Deduction	Balance	Balance	Depreciation	Deduction	Balance	Balance	Balance	tr(
	As at	Adjustments	during	As at	As at	during	during	As at	As at	As at	Ďρ
	1st	during the	the Year	31st	1st April,	the Year	Ŧ	31st	31st	31st	)_
	April,	year		March,	2022			March,	March,	March,	
	2022			2023				2023	2023	2022	
Computer Software	39.70	-	•	39.70	31.56	5.96	-	37.52	2.18	8.14	
Trademark	1.95	-	-	1.95	1.71	0.03	-	1.74	0.20	0.23	
Total Intangible Assets	41.65	•	•	41.65	33.28	5.99	•	39.26	2.38	8.37	
									(INR i	(INR in Lakhs)	
Particulars		Gross Carrying Amount	ing Amount			Accumulated Depreciation	Depreciation		Net Carrying Amt.	ing Amt.	
	Balance	Additions/	Deduction	Balance	Balance	Depreciation	Deduction	Balance	Balance	Balance	
	As at	Adjustments	during	As at	As at	during	during	As at	As at	As at	
	1st	during the	the Year	31st	1st April,	the Year	the Year	31st	31st	31st	
	April, 2021	year		March, 2022	2021			March, 2022	March, 2022	March, 2021	
Computer Software	39.70	-	-	39.70	24.03	7.53	-	31.56	8.14	15.67	
Trademark	1.95	•	•	1.95	1.28	0.44	-	1.71	0.23	0.67	FF
Total Intangible Assets	41.65	٠	•	41.65	25.31	76.7	•	33.28	8.37	16.34	RE:



### **6 RIGHT OF USE ASSETS**

Particulars	As at 31st March, 2023	As at 31st March, 2022
RIGHT OF USE ASSETS	Building	Building
COST		
At 1st April 2022	8.48	-
Addition during the year	-	8.48
At 31st March 2023	8.48	8.48
ACCUMULATED DEPRECIATION		
At 1st April 2022	0.19	-
Depreciation Expense	2.61	0.19
At 31st March 2023	2.80	0.19
Net carrying value as at 31 March 2023	5.68	8.29

7 INVESTMENT\* (INR in Lakhs)

Particulars	As at 31st	As at 31st
	March, 2023	March, 2022
Non-Current		
Investments in unquoted equity shares of Cooperative Society measured at fair value through profit and loss (FVTPL)		
Shree Laxminarayan Co-operative Society limited.		
** [5 Nos.(P.Y. 5)] of Rs.50 each	0.00	0.00
Non-Convertible Debentures Investment in instruments carried at fair value through profit and loss (FVTPL)		
Piramal Enterprises Limited-Non-Convertible Debentures (P.Y. 20 Units of Rs. 1,00,000 each)	-	213.02
Total Non-Current Investments	0.00	213.02
Aggregate value of unquoted investments- at Cost	0.00	200.00
Aggregate carrying value of unquoted investments	0.00	-
Aggregate amount of impairment in value of investments	-	-



### 7 INVESTMENT\* (Contd.....)

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Current		
Unquoted Non Convertible Debentures Investment in instruments carried at fair value through profit and loss (FVTPL)		
Piramal Enterprises Limited-Non-Convertible Debentures - 20 Units of Rs. 1,00,000 each	227.41	-
IIFLWF Principal protected -Secured Redeemable - Nil (P.Y. 217 Units of Rs. 1,15,212.12 each)	-	266.84
Total Unquoted Non Convertible Debentures	227.41	266.84
Total Current Investments (A+B+C)	227.41	266.84
Aggregate carrying value of unquoted Investments	227.41	266.84
Aggregate amount of impairment in value of investments	-	-

<sup>\*</sup>Refer note 34 - Financial instruments, fair values and risk measurement.

8 LOANS\* (INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Current		
Other loan and advances Secured, considered good	-	-
Unsecured, considered good	9.21	11.73
Total Loans	9.21	11.73

<sup>\*</sup>Refer note 34 - Financial instruments, fair values and risk measurement

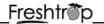
### 9 OTHER FINANCIAL ASSETS\*

Particulars	As at 31st March, 2023	As at 31st March, 2022
Non-Current		
Security and other deposits (unsecured, considered good)	49.71	41.32
Total Non-Current Other Financial Assets	49.71	41.32
Current		
Derivatives - foreign exchange forward contracts #	-	12.39
Derivatives - cross currency interest rate swap #	-	6.30
Total Current Other Financial Assets	-	18.69

<sup>\*</sup> Refer note 34 - Financial instruments, fair values and risk measurement

<sup>\*\*</sup> Numbers are below one thousand under the rounding off convention adopted by the company and accordingly not reported.

<sup>#</sup> The company has entered into forward contracts to hedge its exchange rate risk. The Company has also entered into cross currency interest rate swap to hedge against interest rate risk and exchange rate risk . Refer note - 34 Financial instruments, fair values and risk measurement for details.



### **10 OTHER CURRENT ASSETS**

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Non-Current		
Capital advances	-	-
Balances with Government Authorities *	25.00	25.00
Total Non-Current Assets	25.00	25.00
Current		
Advance to supplier of goods and expense	70.33	59.02
Prepaid Expenses	42.26	47.76
Export incentive receivable	124.57	90.15
Transport and Marketing Assistance Receivable	-	164.17
Other receivable	87.32	6.02
Balances with Government Authorities*	501.78	282.07
Total Current Non-Financial Assets	826.26	649.18

<sup>\*</sup> Balance government authorities include balances with GST, VAT Department etc.

### 11 INCOME TAX ASSETS (NET)

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Advance payment of tax (Net of provision and Tax deducted at source)	-	140.72
Total Income Tax Assets (Net)	-	140.72

### 12 INVENTORIES - (At lower of cost and net realisable value)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Raw Materials	40.64	38.44
Finished Goods	1,225.89	938.98
Finished Goods in transit	4,701.57	4,975.02
Packing Materials	579.35	509.15
Consumables	38.11	21.63
Coal, Spares etc.	8.48	7.34
Total Inventories	6,594.04	6,490.56



### **13 TRADE RECEIVABLES\***

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Current		
Secured, considered good	-	-
Unsecured, considered good	3,820.44	3,411.64
Unsecured, considered doubtful	-	-
	3,820.44	3,411.64
Less: Allowances for unsecured doubtful debts	-	-
Total Trade Receivables	3,820.44	3,411.64

# Ageing for trade receivables from the due date of payment for each of the category as at 31st March, 2023

PARTICULARTS	Outstanding for following periods from due date of payment						Total
	Not Due	Less than 6 Months	6 months to 12 Months	1-2 years	2-3 years	More than 3 years	
Undisputed trade receivables  – considered good	3,820.44	ı	-	1	ı	1	3,820.44
Undisputed trade receivables –which have significant increase in credit risk	1	1	-	-	-	-	1
Undisputed trade receivables – credit impaired	-	-	-	-	-	-	-
Disputed trade receivables  – considered good	-	-	-	-	-	-	-
Disputed trade receivables  – which have significant increase in credit risk	-	-	-	_	-	-	-
Disputed trade receivables  – credit impaired	-	-	-	-	-	-	-



### 13 TRADE RECEIVABLES\* (Contd.....)

(INR in Lakhs)

Ageing for trade receivables from the due date of payment for each of the category as at 31st March, 2022

PARTICULARTS		Outstanding for following periods from due date of payment					
	Not Due	Less than 6 Months	6 months to 12 Months	1-2 years	2-3 years	More than 3 years	
Undisputed trade receivables  – considered good	3411.64	-	-	1	ı	1	3411.64
Undisputed trade receivables  -which have significant increase in credit risk	-	-	-	-	-	1	-
Undisputed trade receivables  – credit impaired	-	-	-	-	-	-	-
Disputed trade receivables  – considered good	-	1	1	,	ı	ı	-
Disputed trade receivables  – which have significant increase in credit risk		-	-	-	-	1	-
Disputed trade receivables  – credit impaired	-	-	-	-	-	-	-

### 14 CASH AND CASH EQUIVALENTS\*

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Cash and Cash Equivalents		
Balances with banks		
In current accounts	364.67	500.67
Cash on hand	3.12	1.15
Total Cash and Cash Equivalents	367.79	501.82

### **15 OTHER BANK BALANCES\***

Particulars	As at 31st March, 2023	As at 31st March, 2022
Margin money deposit with bank with maturity of more than		
3 months but less than 12 months#	10.02	21.67
Unclaimed dividend	4.42	8.11
Balance in CSR Account	1.68	12.60
Total Bank Balance other than Cash and Cash Equivalents	16.13	42.38

<sup>\*</sup> Refer note 34 - Financial instruments, fair values and risk measurement.

<sup>#</sup> Held as lien by bank against bank guarantees.



### **16 EQUITY SHARE CAPITAL**

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
AUTHORISED SHARE CAPITAL		
1,50,00,000 Equity shares of Rs. 10/- each	1,500.00	1,500.00
	1,500.00	1,500.00
ISSUED, SUBSCRIBED AND PAID UP CAPITAL		
98,94,902 Equity shares of Rs. 10/- each fully paid up (As at		
31st March 2022: 1,06,87,996 of Rs.10/- each)	989.49	1,068.80
(As at 31st March 2021: 1,09,22,752 of Rs.10/- each)	989.49	1,068.80

### a) Reconciliation of shares outstanding at the beginning and at the end of the year

Particulars	As at 31st N	larch, 2023	As at 31st N	larch, 2022
	No. of shares	Amount in Rs.	No. of shares	Amount in Rs.
At the beginning of the year Less: Buy Back of Equity shares during	106.88	1,068.80	109.23	1,092.28
the year (Refer Note 16(d) Below)	(7.93)	(79.31)	(2.35)	(23.48)
At the end of the year	98.95	989.49	106.88	1,068.80

### b) Rights, preferences and restrictions attached to equity shares (excepted forfeited shares)

The Company has only one class of equity shares having a par value of Rs. 10 per share. Each Shareholder is eligible for one vote per share. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company, after distribution of all preferential amounts, in proportion of their shareholding.

### c) Details of shareholder(s) holding more than 5% equity shares

Particulars	As at 31st N	/larch, 2023	ch, 2023 As at 31st Mar		
	No. of shares	% of holding	No. of shares	% of holding	
Number of Equity Shares					
Freshcap Foodstuff LLP	2,101,648	21.24%	2,101,648	19.66%	
Ashok Vishandas Motiani	1,546,398	15.63%	1,546,398	14.47%	
Nanita Ashok Motiani	855,442	8.65%	855,442	8.00%	
Dipti Ashok Motiani	731,964	7.40%	731,964	6.85%	
Priyanka Tandon	580,205	5.86%	580,205	5.43%	

### d) Buy-back of equity shares

The Board of Directors of the Company, at its meeting held on December 7, 2022, have approved Buy- back of fully paid up Equity Shares of face value of Rs.10 each for an aggregate amount not exceeding Rs. 800 Lakhs (Rupees Eight Hundred Lakhs only) at a price not exceeding RS. 115/- (Rupees One Hundred Fifteen Only) per Equity Shares from the shareholders of the Company via the "open market" route through the stock exchanges under the SEBI Buy-back Regulations 2018 and the Companies Act 2013 (as amended from time to time).



### 16 EQUITY SHARE CAPITAL (Contd.....)

### d) Buy-back of equity shares (Contd.....)

The Company has published the Public Announcement on December 8, 2022 for the Buy-back offer. As for the year ended March 31, 2023 the Company has purchased from open market through Stock Exchanges 7,93,094 Equity Shares (PY 1,90,321 Equity Shares) and extinguished 7,93,094 Equity Shares during the year (PY 2,34,756 Equity shares). The transaction cost of Rs. 33.32 lakhs incurred during the year for buy back of equity shares have been adjusted from Retained Earnings.

### e) Shares held by promoters as defined in the Companies Act, 2013 at the end of the year

Particulars	As at 31st M	larch, 2023	As at 31st I	March, 2022	% Change
	No. of shares	% of holding	No. of shares	% of holding	during the year
Ashok Vishindas Motiani	1,546,398	15.63%	1,546,398	14.47%	1.16%
Nanita Ashok Motiani	855,442	8.65%	855,442	8.00%	0.64%
Mayank Ramesh Tandon	439,676	4.44%	439,676	4.11%	0.33%
Priyanka Mayank Tandon	580,205	5.86%	580,205	5.43%	0.44%
Dipti Ashok Motiani	731,964	7.40%	731,964	6.85%	0.55%
Freshcap Foodstuff LLP	2,101,648	21.24%	2,101,648	19.66%	1.58%

### 17 OTHER EQUITY (INR in Lakhs)

Particulars		Reserv	es & Surplu	IS		Other reserves	Total Other
	Capital Reseve	Capital Redemption Reserve	Securities Premium Reserve	General reserve	Retained Earnings	Cash flow hedging reserve	Equity
Balance as at April 1, 2021 (A) Addition during the year:	89.50	122.22	-	-	6,535.35	(4.27)	6,742.80
Profit for the period	-	-	-	-	735.62	-	735.62
Taxes of Earlier Years	-	-	-	-	-	-	-
Items of OCI for the year, net of tax: Remeasurement benefit of defined benefit plans Effective portion of gains and loss on designated portion of hedging instruments in a cash flow hedge (net of tax)	-	-	-	-	4.06	- 13.46	4.06 13.46
Total Comprehensive Income for the year 2021-22 (B)	-	-	_	_	739.68	13.46	753.15
Reductions during the year: Buy back of Equity Shares							
(Refer Note 16d)	-	23.48	-	-	(159.10)	-	(135.62)
Buy Back Related Expenses	-	-	-	-	(71.01)	-	(71.01
Total (C)	-	23.48	-	-	(230.11)	-	(206.63)
Balance as at 31st March, 2022 (D)=(A+B+C)	89.50	145.70	-	-	7,044.93	9.19	7,289.32



### 17 OTHER EQUITY (Contd.....)

(INR in Lakhs)

Particulars		Reserves & Surplus				Other reserves	Total Other
	Capital Reseve	Capital Redemption Reserve	Securities Premium Reserve	General reserve	Retained Earnings	Cash flow hedging reserve	Equity
Addition during the year:							
Profit for the period	-	-	-	-	846.34	-	846.34
Items of OCI for the year, net of tax:							
Remeasurement benefit of defined benefit plans	-	-	-	-	7.13	-	7.13
Effective portion of gains and loss on designated portion of hedging instruments in a cash flow hedge (net of tax)	_	_	_	_	_	(15.38)	(15.38)
Total Comprehensive Income for the							,
year 2022-23 (E)	-	-	_	_	853.47	(15.38)	838.10
Reductions during the year:							
Buy back of Equity Shares (Refer Note 16d)	-	79.31	-	-	(796.95)	-	(717.64)
Buy Back Related Expenses (Refer Note 16(d))	-	-	-	-	(154.48)	-	(154.48)
Total (F)	-	79.31	-	-	(951.43)	-	(872.12)
Balance as at 31st March, 2023 (G)=(D+E+F)	89.50	225.01		-	6,946.97	(6.18)	7,255.29

### Description of nature and purpose of each reserve:

**General Reserve -** General reserve is created from time to time by way of transfer of profits from retained earnings for appropriation purposes. General reserve is created by a transfer from one component of equity to another and is not an item of other comprehensive income.

**Capital Reserve -** The company has created capital reserve out of capital subsidies received from state Governments. Capital reserve is utilised in accordance with provision of the Companies Act.

**Capital Redemption Reserve**- Capital redemption reserve is a reserve created on buy-back of equity shares in accordance with section 69 of the Companies Act, 2013. The reserve is utilised in accordance with the specific provision of the Companies Act, 2013.

**Securities premium Reserve -** Securities premium reserve is used to record the premium on issue of shares. These reserve is utilised in accordance with the provisions of the Companies Act.

Cash flow hedging Reserve - The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in the other comprehensive income in cash flow hedging reserve.



18 BORROWINGS\* (INR in Lakhs)

Particulars	As at 31st March, 2022	As at 31st March, 2022
Non-Current		
Secured		
Term loan from banks	545.66	599.00
Total Non-Current Borrowings	545.66	599.00
Current maturities of long term borrowings	49.91	154.77
Current		
Secured		
Working capital loan from banks	1,493.70	1,646.97
Current maturities of non-current borrowings	49.91	154.77
Unsecured		
From Directors	25.55	-
Total Current Borrowings	1,569.17	1,801.74

<sup>\*</sup>Refer note 34 - Financial instruments, fair values and risk measurement

### Notes:

- a. Foreign Currency Term loan of Rs NIL (31st March 2022 Rs 154.77 lakhs) are secured by :
  - (i) First exclusive charge on present and future Plant and Machinery of the Borrower located at GAT No. 598/1 and 590/1 D, Village Janori, Tai. Dindori, Dist. Nashik (Maharastra).
  - (ii) First exclusive charge by way of equitable mortgage on land and building located at GAT No. 598/ 1 and 590/1 D, Village Janori, Tai. Dindori, Dist. Nashik(Maharastra).
  - (iii) Personal guarantee of Mr. Ashok Motiani
  - (iv) Demand promissory note and letter of continuity for Rs. 200 Million
  - (v) Last installment in September, 2022Rate of interest is 3.95% p.a.
- b. Working Capital Loans from Banks comprise of Cash Credit ,Pre Shipment and Post Shipment Credit are secured by way of hypothecation of Current Assets including Stocks and Book Debts and are colletrally secured by first charge by way of mortgage of factory land & bulding & plant & machinery located at Unit-I,Unit-II and Unit-IV &further secured by Extension of charge over Other fixed assets of the company & personal Guarantee of Chariman & Managing Director.
- c. The company has availed additional credit facility of Rs. 595.57 Lakhs (P.Y. 600.00 Lakhs) (Emergency Credit Line Guarantee Scheme) secured by extension of hypothecation charges (2nd Charge) on primary securities available for existing facilities on second ranking basis. 100% credit guarantee by NCGTC. Rate of Interest 7.75%. Last installment in November, 2026.

The Company has not defaulted in the repayment of loans & interest in current & previous year.



### 19 OTHER FINANCIAL LIABILITIES\*

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Non-Current		
Derivatives (Refer note (i) below)	28.00	-
Total Non Current Other Financial Liabilities	28.00	-
Current		
Trade Deposits	31.50	-
Creditors for Capital Goods	6.47	21.28
Provision for Expense	541.15	754.51
Other Current Liabilties **	174.29	149.39
Unclaimed Dividend***	4.42	8.11
Total Current Other Financial Liabilities	757.84	933.29

<sup>\*</sup> Refer note 34 - Financial instruments, fair values and risk measurement.

### 20 LEASE LIABILITY (INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Non - Current		
Lease Liability (Refer Note no 43)	3.27	5.86
Total Current Non-Financial Liabilities	3.27	5.86
Current		
Lease Liability (Refer Note no 43)	2.59	2.42
Total Current Non-Financial Liabilities	2.59	2.42

### 21 TRADE PAYABLES (INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Current		
Dues to Micro and Small Enterprises (Refer Note 41)	-	-
Due to Others (Refer note (i) below) *	4,174.18	4,323.09
Total Trade Payables	4,174.18	4,323.09

<sup>\*</sup> Refer note 34 - Financial instruments, fair values and risk measurement

<sup>\*\*</sup> Other current liabilities include expenses payable of Rs 73.51 Lakhs ( 31st March 2022 - Rs 51.34 Lakhs) to related parties ( Refer note no. 39)

<sup>\*\*\*</sup> The company has transferred the unpaid/unclaimed dividend, declared in the FY 2014-15, amounting to Rs. 3,62,990/- and aggregating 15,168 shares on 29/11/2022 and 26/11/2022 respectively to Investor Education and Protection Fund. There is no amount due for the payment to Investor Education and Protection Fund as on 31st March, 2022.



### 21 TRADE PAYABLES (Contd....)

(INR in Lakhs)

Ageing for trade payables from the due date of payment for each of the category as at 31st March, 2023

PARTICULARTS	Outs	Outstanding for following periods from due date of payment				
	Not Due	Less than 6 Months	6 months to 12 Months	1-2 years	More than 3 years	
MSME	-	-	-	-	-	-
Other than MSME	4,174.18	-	-	-	-	4,174.18
Disputed Dues - MSME	-	-	-	-	-	-
Disputed Dues - Other than MSME	-	-	-	-	-	-

Ageing for trade payables from the due date of payment for each of the category as at 31st March, 2022

PARTICULARTS	Outs	Outstanding for following periods from due date of payment				
	Not Due	Less than 6 Months	6 months to 12 Months	1-2 years	More than 3 years	
MSME	-	-	-	-	-	-
Other than MSME	4,323.09	-	-	-	-	4,323.09
Disputed Dues - MSME	-	-	-	-	-	-
Disputed Dues - Other than MSME	-	-	-	-	-	-

### **22 OTHER CURRENT LIABILITIES**

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Current		
Advance from customers	739.10	298.03
Statutory liabilites #	76.62	68.11
Bank Balance due to Reconciliation	-	8.33
Total Current Non-Financial Liabilities	815.72	374.48

<sup>#</sup> Statutory liabilties represent amount payable towards GST, TDS etc.

### 23 INCOME TAX LIABILITIES (NET)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Provision of Tax (Net off Advance Tax and TDS)	139.53	1
Total Income Tax Liabilities (Net)	139.53	-



### 24 PROVISIONS (INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Non-Current		
Provision for gratuity	0.91	3.92
Total Non- Current Provisions	0.91	3.92
Current		
Provision for gratuity	10.55	12.59
Total Current Provisions	10.55	12.59

For movements in provisions for employee benefits, refer Note 36.

### **25 REVENUE FROM OPERATIONS**

(INR in Lakhs)

Particulars	2022-23	2021-22
Revenue from Sale of Products	24,004.28	17,060.31
Revenue from Sale of Services	260.96	57.60
Total sale of products and service	24,265.24	17,117.92
Export Incentives	353.64	292.20
Total Revenue from Operations	24,618.88	17,410.12

## A. Revenue from contracts with customers disaggregated based on nature of products and Services.

Particulars	2022-23	2021-22
Revenue from sale of products		
Manufactured Goods		
Grapes	13,196.31	10,872.76
Pomegranates Arils	451.56	18.23
Mango Pulp & Concentrate	6,813.93	4,208.49
Pomegranate Pulp & Concentrate	3,094.67	1,723.66
Guava Pulp & Concentrate	74.24	32.05
Watermelon Pulp and Concentrate	217.44	100.97
Fruit Processed Juice	156.13	72.27
Coconut Chunks	-	31.88
Total	24,004.28	17,060.31
Revenue from Sale of Services		
Job Work Income	260.96	57.60
Total	260.96	57.60
Other Operating Revenues		
Export incentive income	353.64	292.20
Total	353.64	292.20
Total Revenue from Operations	24,618.88	17,410.12



# Notes to the Financial Statement for the year ended 31st March, 2023 25 REVENUE FROM OPERATIONS (Contd.....)

### B. Revenue from contracts with customers disaggregated based on Geography.

(INR in Lakhs)

Particulars	2022-23	2021-22
Domestic	825.02	1,798.09
Exports	23,793.86	15,612.02
Revenue from operations	24,618.88	17,410.12

### C. Revenue from contracts with customers disaggregated based on Business Segment.

(INR in Lakhs)

Particulars	2022-23	2021-22
Fresh Fruits	13,884.53	11,111.72
Processed Fruits & Vegetables	10,734.35	6,298.39
Revenue from operations	24,618.88	17,410.12

### D. Reconciliation of Revenue from operations with contract priced price. (INR in Lakhs)

Particulars	2022-23	2021-22
Contracted price	25,839.13	17,855.88
Less:- Sales Commission	189.24	91.11
Discounts	1,031.02	354.65
Net Revenue recognised from Contracts with Customers	24,618.88	17,410.12

### E. Contract balances.

(INR in Lakhs)

Particulars	2022-23	2021-22
The following table provides information about receivables, contract assets and contract liabilities from contracts with customers		
Trade receivables	3,820.44	3,411.64
Advances from customers (Refer Note no 22)	739.10	298.03
	4,559.53	3,709.67

### **26 OTHER INCOME**

Particulars	2022-23	2021-22
Interest Income on Deposits	4.61	20.26
Foreign Exchange Gain (Net)	-	389.64
Dividend Income	-	0.44
Profit on Sale of Investments (Mutual fund)	45.23	19.59
Profit on Sale of Property Plant and Equipment	3.45	0.65
Mark to Market Gain on Investment	-	22.08
Other Income	54.63	6.04
Total Other Income	107.91	458.70



### **27 COST OF MATERIALS CONSUMED**

(INR in Lakhs)

Particulars	2022-23	2021-22
Raw Material Consumption		
Opening stock	38.44	15.61
Add: Purchases	13,515.96	9,888.54
Less: Closing stock	(40.64)	(38.44)
Total raw material consumed (a)	13,513.76	9,865.70
Packing Material Consumed		
Opening stock	509.15	514.49
Add: Purchases	2,528.02	1,943.26
Less: Closing stock	(579.35)	(509.15)
Total packing material consumed (b)	2,457.82	1,948.60
Consumables Consumed		
Opening stock	21.63	21.73
Add: Purchases	160.07	83.20
Less: Closing stock	(38.11)	(21.63)
Total consumable consumed (c)	143.59	83.31
Total Cost of Materials Consumed (a + b + c)	16,115.39	11,897.61

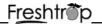
### 28 CHANGES IN INVENTORIES OF FINISHED GOODS

(INR in Lakhs)

Particulars	2022-23	2021-22
Inventories at the end of the year:		
Finished goods - In Transit	4,701.57	4,975.02
Finished goods - At Factory	1,225.89	939.01
Total (A)	5,927.46	5,914.04
Inventories at the beginning of the year:		
Finished goods - In Transit	4,975.02	3,649.00
Finished goods - At Factory	939.01	399.37
Total (B)	5,914.04	4,048.37
Total changes in inventories of finished goods, stock in trade and work in progress (B)-(A)	(12.85)	(1,865.66)

### 29 EMPLOYEE BENEFIT EXPENSES

Particulars	2022-23	2021-22
Salaries and Wages	1,567.07	1,343.77
Contribution to Provident and Other Funds(Refer Note 36)	118.18	59.40
Staff Welfare Expenses	24.23	26.28
Total Employee Benefit Expenses	1,709.48	1,429.45



### 30 FINANCE COSTS (INR in Lakhs)

Particulars	2022-23	2021-22
Interest costs on borrowings	110.53	61.07
Other borrowing costs	40.63	23.92
Payment of Lease liability	0.58	0.04
Total Finance Costs	151.74	85.04

### 31 DEPRECIATION AND AMORTISATION EXPENSES

(INR in Lakhs)

Particulars	2022-23	2021-22
Depreciation on property, plant and equipment (Refer note no. 4)	497.69	476.27
Amortisation on intangible assets (Refer note no. 5)	5.99	7.97
Depreciation of Right-of-Use Assets (Refer note no. 6)	2.61	0.19
Total Depreciation and Amortisation Expenses	506.28	484.43

### **32 OTHER EXPENSES**

(INR in Lakhs)

Particulars	2022-23	2021-22
Power, Fuel & Water	538.15	360.22
Inward Transportation	87.47	189.20
Repairs & Maintenance on plant and machinery	216.34	192.04
Repairs & Maintenance on building	30.25	30.15
Testing Expenses	10.55	15.94
Procurement Expenses	184.17	115.83
Forwarding & Freight Charges	3,431.73	3,118.55
Rent Rates & Taxes	38.37	4.73
Insurance Expenses	32.14	38.97
Security Expenses	18.12	33.43
Travelling & Vehicle Expenses	109.92	33.00
Directors Sitting Fees	1.60	1.60
Corporate Social Responsibility (Refer Note 44)	29.48	34.41
Professional & Legal fees*	67.40	80.16
Bad Debts	0.29	0.09
Mark to Market Loss on Investment	2.44	-
Others Expenses	361.40	557.58
Total Other Expenses	5,159.83	4,805.89

### \* Payment to Auditors

Particulars	2022-23	2021-22
For statutory audit	10.00	10.00
For other services	3.00	3.00
Total	13.00	13.00



### **33 TAX EXPENSES**

### (i) Tax Expense recognised in the Statement of Profit & Loss

(INR in Lakhs)

Particulars	2022-23	2021-22
Current Tax Expenses		
Current tax on profits for the year	320.00	326.31
Adjustments for the current tax of prior periods	-	-
Total Current Tax Expenses(A)	320.00	326.31
Deferred Tax Expenses		
(Decrease)/Increase in deferred tax liabilities		
(Refer note no.37)	(69.43)	(29.87)
Total Deferred Tax Expenses(B)	(69.43)	(29.87)
Income Tax Expenses(A-B)	250.57	296.44

### Tax Items of Other Comprehensive Income

(INR in Lakhs)

Particulars	2022-23	2021-22
Deferred tax related to items recognised in OCI during the year:		
Income tax related to items that will not be reclassified to profit or loss	(2.40)	(1.56)
Income tax related to items that will be reclassified to profit or loss	0.86	(12.25)
Income tax charged to OCI	(1.54)	(13.82)

# (ii) Reconciliation of tax expense and the accounting profit multiplied by India's tax rate (INR in Lakhs)

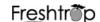
Particulars	2022-23	2021-22
Profit before income tax	1,096.91	1,032.06
Tax using the Company's domestic tax rate 25.168% (Previous Year 29.12%)	276.07	300.54
Tax effect of:		
Difference between Book and Tax depreciation	27.39	7.14
Mark to Market (Gain)/Loss on forward contract	9.31	17.33
Effect of buy back expenses debited to Retained Earnings	(8.39)	(2.85)
Effect of Income which is taxed at special rates	0.70	1.14
Mark to Market (Gain)/Loss on Investment	0.62	(6.48)
Other impact	14.31	9.49
Total	320.01	326.31
Adjustment in respect of current income tax of previous year	-	-
Total Current Tax Expenses	320.01	326.31
Deferred tax expense reported in the statement of P&L	(69.43)	(29.87)
Income Tax Expenses	250.57	296.44



### 34 FINANCIAL INSTRUMENTS FAIR VALUE AND RISK MEASUREMENTS

A. Financial instruments by category and their fair value

As at 31st March 2023		Carryin	g amount		Fair value			Total
	FVTPL	FVTOCI	Amort- ised Cost	Total	Level-1 Quoted price in active markets	Level-2 Significant observable inputs	Level-3 Significant unobservable inputs	
Financial assets								
Current Investment	227.41	-	-	227.41	227.41	-	-	227.41
Loans current	-	-	9.21	9.21	-	-	-	-
Security and other deposits (Non current)	-	-	49.71	49.71	-	-	-	
Trade receivables	-	-	3,820.44	3,820.44	-	-	-	-
Cash and cash equivalents	-	-	367.79	367.79	-	-	-	-
Bank balances other than above	ı	1	16.13	16.13	-	-	-	-
Total financial assets	227.41	•	4,263.28	4,490.68	227.41	•	0.00	227.41
Financial liabilities								
Borrowings	ı	-		-	-		-	-
- Non current	-	-	545.66	545.66	-	-	-	-
- Current	ı	-	1,569.17	1,569.17	-	-	-	-
Derivatives not designated as hedges								
- Current	-	-	-	-	-	-	-	-
Derivatives - Forward contract	14.32	-	-	14.32	-	14.32	-	14.32
Derivatives designated as hedges								
- Current								
Derivatives - Forward contract	-	13.68	-	13.68	-	13.68	-	13.68
Non current lease liabilities			3.27	3.27				
Current lease liabilities			2.59	2.59				
Other current financial liabilities	-	-	757.84	757.84	-	-	-	-
Trade Payable	-	-	4,174.18	4,174.18	-	-	-	-
Total financial liabilities	14.32	13.68	7,052.70	7,080.70	-	28.00	-	28.00



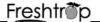
### 34 FINANCIAL INSTRUMENTS FAIR VALUE AND RISK MEASUREMENTS (Contd.....)

A. Financial instruments by category and their fair value

(INR in Lakhs)

As at 31st March 2022		Carryin	g amount		Fair value			Total
	FVTPL	FVTOCI	Amort- ised Cost	Total	Level-1 Quoted price in active markets	Level-2 Significant observable inputs	Level-3 Significant unobservable inputs	
Financial assets								
Non current investment	213.02	-	-	213.02	213.02	-	0.00	213.03
Current Investment	266.84	-	-	266.84	266.84	-	-	266.84
Loans current	-	-	11.73	11.73	-	-	-	-
Security and other deposits (Non current)	-	1	41.32	41.32	-	1	•	
Derivatives not designated as hedges								
- Current								
Derivatives - Forward contracts	12.39		1	12.39	-	12.39	•	12.39
Derivatives designated as hedges								
-Current								
Derivatives - cross currency interest rate swap	-	6.30	-	6.30	-	6.30	1	6.30
Trade receivables	-	ı	3,411.64	3,411.64	-	•	•	•
Cash and cash equivalents	-	•	501.82	501.82	-	-	-	-
Bank balances other than above	-	-	42.38	42.38	-	-	-	-
Total financial assets	492.25	6.30	4,008.89	4,507.44	479.86	18.69	0.00	498.56
Financial liabilities								
Borrowings								
- Non current	-	-	599.00	599.00	-	-	-	-
- Current	-	-	1,801.74	1,801.74	-	-	-	-
- Non current - Lease Liabilities			5.86	5.86	_	-	-	
- Current-Lease Liabilities			2.42	2.42		-	-	-
Other Current Financial Liabilities	-	-	933.29	933.29	-	-	-	
Trade Payable	-	-	4,323.09	4,323.09	-	-	-	-
Total financial liabilities	-	-	7,665.40	7,665.40	-	-	-	-

Fair value of financial assets and liabilities measured at amortised cost is not materially different from the amortised cost. Further, impact of time value of money is not significant for the financial instruments classified as current. Accordingly, the fair value has not been disclosed separately.



#### Types of inputs for determining fair value are as under:

**Level 1:** This level of hierarchy includes financial assets that are measured by reference to quoted prices (unadjusted) in active markets for identical assets or liabilities. This category consists of investment in quoted equity shares, and mutual fund investments. The mutual funds are valued using the closing NAV.

**Level 2:** The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities included in level 3.

#### B. Measurement of fair values

#### i) Valuation techniques and significant unobservable inputs

The following tables show the valuation techniques used in measuring Level 2 and Level 3 fair values, as well as the significant unobservable inputs used.

#### Financial instruments measured at fair value

Cross Currency Interest Rate Swap	
and Forward contracts	te
	m
	I

This instrument is valued using valuation techniques, which employs the use of market observable inputs. The most frequently applied valuation techniques include swap models, using present value calculations. The model incorporate various inputs including credit quality of counterparties, foreign exchange spot and forward rates, yield curves of the respective currencies, currency basis spreads, interest rate curve.

#### ii) Transfers between Levels 1 and 2

There have been no transfers between Level 1 and Level 2 during the reporting periods.

#### iii) Transfer out of Level 3

There were no movement in level 3 in either directions during the financial year ending on 31 March 2023 and 31 March 2022.

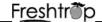
## C. Financial risk management

The Company has a well-defined risk management framework. The Board of Directors of the Company has adopted a Risk Management Policy. The Company has exposure to the following risks arising from financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk

### (i) Credit risk

Credit risk is the risk that a customer or counterparty to a financial instrument will fail to perform or fail to pay amounts due causing financial loss to the company. The potential activities where credit risks may arise include from cash and cash equivalents, derivative financial instruments and security deposits or other deposits and principally from credit



exposures to customers relating to outstanding receivables. The maximum credit exposure associated with financial assets is equal to the carrying amount. Details of the credit risk specific to the company along with relevant mitigation procedures adopted have been enumerated below:

#### Trade receivables

The Company's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of its customer base. Majority of the customers have been associated with the company for a considerable period of time. Company has established a credit policy under which each new customer is analysed individually for creditworthiness before the Company's standard payment and delivery terms and conditions are offered. Sale limits are established for each customer and reviewed regularly.

An impairment analysis is performed at each reporting date based on the facts and circumstances existing on that date to identify expected losses on account of time value of money and credit risk. The company reviews the receivables in light of their historical payment patterns and adjusts the same to estimate the expected loss on account of credit worthiness of the customer or delay in payments leading to loss of time value of money.

#### Other financial assets

Other financial assets includes loan to employees, security deposits, investments, cash and cash equivalents, other bank balance, derivative asset, advances to employees etc.

- Cash and cash equivalents and Bank deposits are placed with banks having good reputation and past track record with adequate credit rating.
- · Investments are made in credit worthy mutual funds and Non Convertible Debentures
- Derivative instrument comprises cross currency interest rate swaps and forward contracts where the counter parties are banks with good reputation, and past track record with adequate credit rating. Accordingly no default risk is perceived.
- Company has given security deposit to various government authorities (like Municipal corporation, Nagarpalika, Grampanchayat, etc.) . Being government authorities, the Company does not have exposure to any credit risk.
- Loan and advances to employees are majorly secured in nature and hence the Company does not have exposure to any credit risk.

#### (ii) Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are proposed to be settled by delivering cash or other financial asset. The Company's financial planning has ensured, as far as possible, that there is sufficient liquidity to meet the liabilities whenever due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Management monitors the Company's liquidity position and cash and cash equivalents on the basis of expected cash flows. The Company's liquidity management policy involves periodic reviews of cash flow projections and considering the level of liquid assets necessary, monitoring balance sheet, liquidity ratios against internal and external regulatory requirements.

#### **Exposure to liquidity risk**

The following are the remaining contractual maturities of financial liabilities at the reporting date. The amounts are gross and undiscounted, and include estimated interest payments and exclude the impact of netting agreements.



(INR in Lakhs)

As at 31st March 2023	Carrying	(	Contractual	maturities	i	
	amount	Total	Less than 1 year	1-3 year	4-5 year	More than 5 year
Borrowings	-		-			
- Non current	545.66	545.66	49.91	495.74	-	-
- Current	1,569.17	1,569.17	1,569.17	-	-	-
Derivatives not designated as hedges						
- Current						
Derivatives - Forward contract	14.32	14.32	14.32	-	1	ı
Derivatives designated as hedges						
- Current						
Derivatives - Forward contract	13.68	13.68	13.68	-	1	ı
Non current lease liabilities	3.27	3.27	ı	3.27	1	1
Current lease liabilities	2.59	2.59	2.59	-	1	ı
Other current financial liabilities	757.84	757.84	757.84	-	-	-
Trade Payable	4,174.18	4,174.18	4,174.18	_	-	_
Total	7,080.70	7,080.70	6,581.70	499.00	-	-

As at 31st March 2022	Carrying		Contractual	maturities		
	amount	Total	Less than 1 year	1-3 year	4-5 year	More than 5 year
Borrowings	-		-			
- Non current	599.00	599.00	-	599.00	1	-
- Current	1,801.74	1,801.74	1,801.74	-	1	-
Lease Liabilities						
- Non current	5.86	5.86	1	5.86	-	-
- Current	2.42	2.42	-	2.42	1	-
Other current financial liabilities	933.29	933.29	933.29	-	-	
Trade Payable	4,323.09	4,323.09	4,323.09	-	-	-
Total	7,665.40	7,665.40	7,058.12	607.28	•	•



#### (iii) Market risk

Market risk is the risk that changes in market prices – such as currency risk, other price risk and interest rate risk – will affect the Company's income or the value of its holdings of financial instruments.

#### a. Foreign Currency risk

The functional currency of the company is Indian Rupees and its revenue is generated from operations in India as well as outside india through its exports and is therefore exposed to foreign exchange risk arising from foreign currency transactions, primarily with respect to the USD, EURO and GBP. Foreign exchange risk arises from highly probable forecast transactions and recognised assets and liabilities denominated in a currency that is not the Company's functional currency (INR). The risk is measured through sensitivity analysis. The primary objective for forex hedging against anticipated foreign currency risks will be to hedge the Company's highly probable foreign currency cash flows arising from such transactions (thus reducing cash flow and profit volatility). The Company does not enter into any derivative instruments for trading or speculative purposes.

The Company uses forward exchange contracts, to hedge the effects of movements in exchange rates on foreign currency denominated assets. The sources of foreign exchange risk are outstanding amounts payable for expenses denominated in foreign currency. The Company is also exposed to foreign exchange risk on its exports. These transactions are denominated in US dollars, EURO and GBP.

#### Derivative instruments and unhedged foreign currency exposure

# (i) Foreign Exchange Forward Contracts outstanding as at the reporting date are as follows:

Particulars	Foreign	As at March 31, 2023		As at Mar	rch 31, 2022
	Currency Denomination	Foreign Currency (in Lakhs)	MTM Gain/(Loss) (INR in Lakhs)	Foreign Currency (in Lakhs)	MTM Gain/(Loss) (INR in Lakhs)
Foreign Currency Forwards					
Not designated under Hedge Accounting					
Sell	EURO/INR	40.00	(21.04)	9.23	6.47
Sell	GBP/INR	17.00	(10.10)	-	-
Sell	USD/INR	15.00	3.15	10.00	5.93
Foreign Currency Swap					
Cross Currency Principal Only and Interest rate Swap	EURO/USD	-	-	(2.11)	6.30



# (ii) Details of unhedged foreign currency exposure at the end of the reporting period expressed in INR in lakhs are as follows:

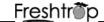
Unhedged Exposures	Foreign	As at March 31, 2023		As at Mar	ch 31, 2022
	Currency Denomination	Foreign Currency (in Lakhs)	(INR in Lakhs)	Foreign Currency (in Lakhs)	(INR in Lakhs)
Trade Receivable/ Goods in Transit	USD	0.25	20.17	12.51	948.26
Trade Payable	USD	4.79	394.13	11.49	870.69
EEFC account	USD	4.03	331.23	4.11	311.27
Trade Receivable/ Goods in Transit	EURO	60.67	5,436.05	73.86	6,253.17
Trade Payable	EURO	2.38	213.70	3.06	259.29
EEFC account	EURO	0.36	32.34	1.66	140.53
Trade Receivable/ Goods in Transit	GBP	13.74	1,400.04	7.39	736.12
EEFC account	GBP	-	-	0.38	37.97

#### Foreign Currency Risk Sensitivity

The Company is mainly exposed to changes in USD, EURO & GBP. The below table demonstrates the sensitivity to a 5% increase or decrease in the USD, EURO and GBP against INR, with all other variables held constant. The sensitivity analysis is prepared on the net unhedged exposure of the Company as at the reporting date. 5% represents management's assessment of reasonably possible change in foreign exchange rate.

# A Change of 5% in foreign currency net of hedges would have following impact on profit before tax

	Profit / (Loss)		
	5% increase	5% decrease	
As At 31st March 2023			
USD	(2.14)	2.14	
EURO	262.73	(262.73)	
GBP	70.00	(70.00)	
As At 31st March 2022			
USD	19.44	(19.44)	
EURO	306.72	(306.72)	
GBP	38.70	(38.70)	



**Impact of Hedging Activities** 

(a) Disclosure of effects of hedge accounting on financial position: Cash flow hedge Foreign exchange risk 31st March 2023

(INR in Lakhs)

Particulars	Nominal Value	Carrying Amount of hedging Instrument	Hedge Ratio*	Changes in Fair value of hedging instrument	item used
Foreign exchange risk- Forward contracts	-	-	•	-	-
Cross Currency Principal Only and Interest rate Swap	-	-	-	-	-

## Cash flow hedge Foreign exchange risk 31st March 2022

Particulars	Nominal Value	Carrying Amount of hedging Instrument	Hedge Ratio*	Changes in Fair value of hedging instrument	Change in the value of hedged item used as a basis for recognising hedge effectiveness
Foreign exchange risk- Forward contracts	1	-	1	-	-
Cross Currency Principal Only and Interest rate Swap	159.78	6.30	1:1	6.30	(6.30)

<sup>\*</sup> The foreign exchange forward are denominated in the same currency as the highly probable future sales, therefore the hedge ratio is 1:1.



## (b) Disclosure of effects of hedge accounting on financial performance:

Cash flow hedge 31st March 2023

(INR in Lakhs)

Particulars	Change in the Value of the hedging instrument recognised in other comprehensive income	Hedge Ineffectiveness recognised in profit or loss	Amount reclassified from cash flow hedging reserve to profit or loss	Line Item affected in the statement of profit and loss because of the reclassification
Foreign exchange risk- Forward contracts	(3.41)	-	(3.41)	Revenue

## Cash flow hedge 31st March 2022

(INR in Lakhs)

Particulars	Change in the Value of the hedging instrument recognised in other comprehensive income	Hedge Ineffectiveness recognised in profit or loss	Amount reclassified from cash flow hedging reserve to profit or loss	Line Item affected in the statement of profit and loss because of the reclassification
Foreign exchange risk - Forward contracts	(0.85)	-	(0.85)	Revenue
Cross Currency Principal Only and Interest rate Swap	26.56	-	0.33	Revenue

## Movements in cash flow hedging reserve

Derivative Instruments	Foreign Currency Risk As at March 31, 2023	Foreign Currency Risk As at March 31, 2022
Balance at the beginning of the period	9.19	(4.27)
Gain (Loss) recognised in Other Comprehensive Income during the year	(3.41)	25.72
Deferred tax relating to the above	0.86	(12.25)
Balance at the end of the period	6.64	9.19



#### Other Price Risk

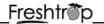
Other price risk is the risk that the fair value of a financial instrument will fluctuate due to changes in market traded price. Other price risk arises from financial assets such as investments in equity instruments. The Company's investments in debentures recognised at amortised cost and get recouped through fixed coupon accruals. As at 31st March, 2023, the carrying value of the investments in debentures amounts to 227.41 lakhs ( 479.86 lakhs as at 31st March, 2022 ). The details of such investments in debentures are given in Note 7. Investments in debentures is not considered to be significant and hence the risk is negligible.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk of changes in fair values of fixed interest bearing investments because of fluctuations in the interest rates. Cash flow interest rate risk is the risk that the future cash flows of floating interest bearing investments will fluctuate because of fluctuations in the interest rates.

As disclosed above, The interest rate exposure on floating rate Foreign Currency Loan has been fully hedged through a pay fixed – receive floating cross currency interest rate swap. Since there are no financial assets or financial liabilities which are at floating interest rate, there is no interest risk.

Variable-rate instruments	As at March 31, 2023	As at March 31, 2022
Non current - Borrowings	545.66	599.00
Current portion of Long term borrowings	49.91	154.77
Total	595.57	753.77



#### 35 CAPITAL MANAGEMENT

The Company defines capital as total equity including issued equity capital, share premium and all other equity reserves attributable to equity holders of the Company (which is the Company's net asset value). The primary objective of the Company's financial framework is to support the pursuit of value growth for shareholders, while ensuring a secure financial base.

The capital structure is monitored on the basis of net debt to equity and maturity profile of overall debt portfolio of the Company..

Net Debt and Equity is given in the table below:

(INR in Lakhs)

Particulars	As at March 31, 2023	As at March 31, 2022
Total Shareholders' Equity as reported in Balance Sheet	8,244.78	8,358.12
Net Debt		
Short Term Borrowings	1,493.70	1,646.97
Long Term Borrowings (including current portion of long term debt)	595.57	753.77
Gross Debt	2,089.27	2,400.74
Less:		
Current Investments	227.41	266.84
Non Current Investments	0.00	213.02
Cash and Bank Balances	383.91	544.20
Net debt	(1,477.95)	(1,376.67)
Total Capital	6,766.83	6,981.44

#### 36: EMPLOYEE BENEFITS

#### Post - employment benefits :

The Company has the following post-employment benefit plans:

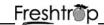
#### 1) Defined benefit gratuity plan

The Company provides for gratuity for employees in India as per the Payment of Gratuity Act, 1972. Employees who are in continuous service for a period of 5 years are eligible for gratuity. The amount of gratuity payable on retirement/termination is the employees last drawn basic salary per month computed proportionately for 15 days salary multiplied for the number of years of service. The scheme is funded with LIC in the form of qualifying insurance policy.

As per Actuarial Valuation as on 31st March, 2023 and 31st March, 2022 and recognised in the financial statements in respect of Employee Benefit Schemes:

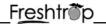
#### A. Amount recognised in the Balance Sheet

PARTICULARS	As at 31st March, 2023	As at 31st March, 2022
Gratuity:		
Present value of plan liabilities	145.24	155.39
Fair value of plan assets	133.79	138.89
Deficit/(Surplus) of funded plans	11.45	16.51
Unfunded plans	-	-
Net plan liability/ (Asset)	11.45	16.51



## B. Movements in plan assets and plan liabilities

Particulars	Year ended 31st March, 2023			Year ended 31st March, 2022			
				Plan			
	Plan Assets	Plan Liabilities	Net	Assets	Plan Liabilities	Net	
GRATUITY							
As at 1st April	138.89	155.39	16.51	125.87	144.72	18.84	
Current service cost	-	11.96	11.96	-	13.07	13.07	
Interest Income	8.49		(8.49)	7.00		(7.00)	
Interest cost	-	9.20	9.20	-	7.78	7.78	
Past Service Cost	-	-	-	-	-	-	
Liability transferred In / Acquisitions	-	-	-	-	-	-	
Liability transferred Out / Divestments	-	-	-	-	-	-	
Gains/Losses on Curtailment	-	-	-	-	-	-	
Liabilities Extinguished on Settlement	ı	1	1	ı	ı	1	
Benefits Paid directly by the Employer	1	-	-	I	1	1	
The Effect of Changes in Foreign Exchange Rates	-	-	-	-	-		
Return on plan assets excluding Interest Income	(0.07)	-	0.07	(0.24)	-	0.24	
Actuarial loss/(gain) due to change in financial assumptions	-	0.13	0.13	-	(8.09)	(8.09)	
Actuarial loss/(gain) due to change in demographic assumption	ı	-	1	1	,	-	
Actuarial loss/ (gain) due to experience adjustments	-	(9.73)	(9.73)	1	2.23	2.23	
Contribution by the Employer	8.19	-	(8.19)	10.56	-	(10.56)	
Expected Contributions by the Employees	-	-	-	-	-	-	
Benefits paid from the Fund	(21.70)	(21.70)		(4.31)	(4.31)		
Assets distributed on Settlements	-	-	-	-	-	-	
Effects of Asset Ceiling	-	-	-	-	-	-	
	133.79	145.24	11.45	138.89	155.39	16.51	



# C. Amount recognised in the Statement of Profit and Loss as Employee Benefit Expenses (INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
GRATUITY		
Current service cost	11.96	13.07
Net interest cost	0.71	0.78
Past Service Cost	-	
Net impact on the Profit / (Loss) before tax	12.67	13.85
Remeasurement of the net defined benefit liability:		
Return on plan assets excluding Interest Income	(0.07)	(0.24)
Actuarial gains/(losses) on obligation For the Period	-	-
Actuarial gains/(losses) arising from changes in financial assumption	3.98	8.09
Actuarial gains/(losses) arising from changes in demoraphic assumption	(4.10)	-
Experience gains/(losses) arising on experience adjustments	9.73	(2.23)
Net Gain/(Loss) recognised in the Other Comprehensive Income	9.53	5.62

## D. Assets (INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
GRATUITY		
Policy of Insurance	133.79	138.89
TOTAL	133.79	138.89

#### E. Assumption

With the objective of presenting the plan assets and plan liabilities of the defined benefits plans at their fair value on the balance sheet, assumptions under Ind AS 19 are set by reference to market conditions at the valuation date.

## The significant actuarial assumptions were as follows:

Particulars	As at 31st March, 2023	As at 31st March, 2022
GRATUITY:		
Discount Rate	7.40%	6.95%
Salary Escalation Rate	5.00% p.a	5.00% p.a
Withdrawal Rate	0% - 40%	2.00%
Mortality rate	Indian assured lives mortality (2012-14) Ultimate	Indian assured lives mortality (2006-08) Ultimate
Expected rate of return on plan assets	7.40%	6.95%



#### F. Sensitivity

The sensitivity of the defined benefit obligation to changes in the weighted key assumptions are:

Particulars	As at 31st March, 2023	As at 31st March, 2022
GRATUITY:		
Discount Rate	0.50%	0.50%
Salary Escalation Rate	0.50%	0.50%

The above sensitivity analysis may not be representative of the actual change in the projected benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore in presenting the above sensitivity analysis, the present value of the projected benefit obligation has been calculated using the projected unit credit method at the end of reporting period, which is the same method as that applied in calculating the projected benefit obligation as recognized in the balance sheet.

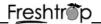
# G Expected cashflows based on past service liability after year end 31st March, 2023 as follows:

(INR in Lakhs)

Particulars	Year ended 31st March, 2022	Year ended 31st March, 2022
GRATUITY:		
2023		46.18
2024	55.29	4.79
2025	13.69	8.34
2026	7.11	3.87
2027	10.42	8.14
2028	4.02	1
Thereafter	31.36	48.33

#### 2) Defined contribution plans

The Company also has certain defined contribution plans. Contributions are made to provident fund in India for employees at the rate of 12% of basic salary as per regulations. The contributions are made to registered provident fund administered by the government. The obligation of the Company is limited to the amount contributed and it has no further contractual nor any constructive obligation. The expense recognised during the period towards defined contribution plan is Rs. 78.73 Lakhs (31st March, 2022 Rs. 36.05 Lakhs).



## 37 DEFERRED TAX LIABILITIES (NET)

(INR in Lakhs)

Particulars	As at 31st March, 2023	
Deferred Tax Liabilities		
Property, plant and equipment - difference between value of assets as per book base and tax base	419.56	480.41
Difference in carrying value and tax base of investments measured at FVTPL	6.90	8.30
Unrealised gain on outstanding on cross currency interest rate swap	-	1.75
Unrealised loss on outstanding on forward contract	(7.05)	3.45
Total Deferred Tax Liabilities (A)	419.41	493.91
Deferred Tax Assets		
Provision for employee benefits	4.15	4.59
Total Deferred Tax Assets (B)	4.15	4.59
Net Deferred Tax Liabilities (A-B)	415.25	489.32
Less: MAT Credit	-	5.28
Net Deferred Tax Liabilities	415.25	484.04

The Company offsets tax assets and liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same tax authority.

## i) Movements in Deferred Tax Liabilities (net)

Particulars	Property, plant and equipment- difference between value of assets as per book base and tax base	Unrealised Gain/(Loss) on outstanding on forward contract	Unrealised gain on outstanding on cross currency interest rate swap	Expenditure covered by section 43B of Income Tax Act, 1961	Provision for employee benefits	Difference incarrying value and tax base of investments measured at FVTPL	Net Deferred Tax Liabilities
At 1st April 2021	498.95	20.24	(5.55)	(0.00)	(5.24)	2.16	510.56
Charged/(credited)							
- to profit or loss	(18.54)	(16.55)	-	-	(0.91)	6.14	(29.87)
- to other comprehensive income		(0.24)	7.30		1.56		8.63
At 31st March 2022	480.41	3.45	1.75	(0.00)	(4.59)	8.30	489.32
Charged/(credited)							
- to profit or loss	(60.85)	(9.64)	-	-	(1.96)	(1.41)	(73.86)
- to other comprehensive income		(0.86)	(1.75)		2.40		(0.21)
At 31st March 2023	419.56	(7.05)	0.00	(0.00)	(4.15)	6.90	415.25



#### 38 SEGMENT INFORMATION

#### (a) Description of segment and principal activities

The Company's Board of Directors monitors the operating results of the below business segments separately for the purpose of making decisions about resource allocation and performance assessment and has identified two reportable segments of its business:

- 1. Fresh fruits: The Company's principal business which consist of Fresh Grapes, Pomegranates and Mangoes.
- 2. Processed fruits and vegetables: It consist of Mango pulp, Guava Pulp, Pomegranates concentrate and Puree and cold processed juice.

#### (b) Segment revenue and expenses

Revenue and Expenses have been identified to a segment on the basis of operating activities of the segment. Revenue and Expenses which relate to common activities and are not allocable to segment on reasonable basis have been disclosed as "Unallocable".

#### (c) Segment assets and liabilities

Segment assets include all operating assets in respective segments comprising of net fixed assets, Capital Work in Progress, current assets, loans and advances. Segment liabilities include operating liabilities and provisions including borrowings and deferred tax liabilities.

#### (d) Information about geographical areas

The Company has identified its geographical segments as India and Outside India.

#### (e) Information about major customers

Revenue from two of the customers of the Company's Fresh Fruits business is Rs. 4213.16 Lakhs and one customers of the Company's Processing Business is Rs.1782.70 which is more than 10% each of the Company's total segment revenue, for the year ended 31 March 2023.

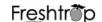
Revenue from three of the customers of the Company's Fresh Fruits business is Rs. 5190.44 Lakhs and two customers of the Company's Processing Business is Rs.1525.22 which is more than 10% each of the Company's total segment revenue, for the year ended 31 March 2022.



## (f) Information about product and services

The Company's revenue from external customers for each product is same as that disclosed below under "segment revenue".

Particulars		2022	2-23			2021-	-22	
	Fresh Fruits	Processed Fruits & Vegetables	Un- allocated	Total	Fresh Fruits	Processed Fruits & Vegetables	Un- allocated	Total
Segment Revenues								
External Revenue	13,884.53	10,734.35	-	24,618.88	11,111.72	6,298.39	-	17,410.12
Inter Segment Revenue	-	-	-	-	-	-	-	-
Total Segment Revenue	13,884.53	10,734.35	•	24,618.88	11,111.72	6,298.39	-	17,410.12
Segment Results								
Profit/(Loss)								
Segmentresult	713.06	917.73	-	1,630.79	1,594.05	(114.66)	-	1,479.39
Otherincome	-	-	48.11	48.11	-	-	60.88	60.88
Finance Cost	-	-	(151.74)	(151.74)	-	-	(85.04)	(85.04)
Unallocated expenses	-	-	(430.25)	(430.25)	-	-	(423.17)	(423.17)
Profit before tax	713.06	917.73	(533.88)	1,096.91	1,594.05	(114.66)	(447.33)	1,032.06
Currenttax			(320.00)	(320.00)			(326.31)	(326.31)
Deferred tax			69.43	69.43			29.87	29.87
Profit after tax	713.06	917.73	(784.45)	846.34	1,594.05	(114.66)	(743.77)	735.62
Other information								
Depreciation and amortisation	91.50	403.72	11.05	506.28	100.05	372.80	11.58	484.43
Cost to acquire Fixed Assets (incl.CWIP)	8.39	183.85	11.68	203.92	5.41	337.30	1.89	344.60



(INR in Lakhs)

Segments Assets**	As at 31st March, 2023	As at 31st March, 2022
Fresh Fruits Processed Fruits & Vegetables	8,942.72 6,942.56	10,461.47 5,597.34
Unallocated  Total	822.17 <b>16,707.45</b>	839.73 <b>16,898.54</b>

#### (INR in Lakhs)

Segments Liabilities**	As at 31st March, 2023	As at 31st March, 2022
Fresh Fruits Processed Fruits & Vegetables Unallocated	5,777.68 1,334.12 1,350.86	6,872.26 1,065.10 603.05
Total	8,462.66	8,540.42

<sup>\*\*</sup> Segment assets and liabilities are measured in same way as in the financial statements. They are allocated based on the operations of the segment.

#### Geographical segment

(INR in Lakhs)

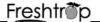
Revenue from External Customers	As at 31st March, 2023	As at 31st March, 2022
In India	1,502.40	1,505.89
Outside India	22,762.85	15,612.02
Total	24,265.24	17,117.92

### (INR in Lakhs)

Carrying Amount of Segment Assets	As at 31st March, 2023	As at 31st March, 2022
In India	13,068.20	13,647.54
Outside India	3,639.25	3,251.00
Total	16,707.45	16,898.54

Segment Capital Expenditure	As at 31st March, 2023	As at 31st March, 2022
In India Outside India	294.29	344.60
Total	294.29	344.60

- (i) Revenue from outside india comprises of income from sale of products.
- (ii) Carrying amount of segment assets comprises of non-current assets and current assets identified to the respective segments. However Segments assets in India also includes certain common assets used to generate revenue in both segments but not feasible of allocation.
- (iii) Capital expenditure during the year represents net additions to Tangible and Intangible assets and movement in Capital work in progress



#### 39 RELATED PARTY DISCLOSURES

As per the Indian Accounting Standard-24 on "Related Party Disclosures", list of related parties identified of the Company are as follows.

#### 1) Names of related parties and nature of relationship.

#### a) Key Management Personnel

Mr. Ashok V. Motiani - Chairman and Managing Director

Mrs. Nanita A. Motiani
Mr. Mayur Shah
Mr. Anil Sharma
Mr. Ramchandra Joshi
Mr. Ashok Murajani
Mr. Sanjay D. Prajapat
Mr. Rohit Rawat

- Executive Director
- Independent Director
- Independent Director
- Chief Financial Officer
- Company Secretary

### b) Relatives of Key Management Personnel

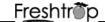
Mrs. Priyanka Tandon Mr. Mayank Tandon Ms. Dipti Motiani

#### c) Enterprise under significant influence of Key Management personnel

Freshcap Foodstuff LLP Puretrop Foods Pvt. Ltd.

#### 2) Transactions with related parties:

Particulars	Relationship	2022-23	2021-22
Remuneration			
Ashok Motiani	KMP	164.38	163.16
Nanita Motiani	KMP	58.00	58.00
Mayank Tandon	Relative of KMP	76.49	60.00
Priyanka Tandon	Relative of KMP	69.00	60.00
Dipti Motiani	Relative of KMP	69.00	60.00
Sanjay Prajapati	KMP	12.90	11.25
Rohit Rawat	KMP	3.94	2.54
Commission Paid			
Ashok Motiani	KMP	20.38	23.16
Interest Paid			
Ashok Motiani	KMP	0.32	0.14
Nanita Motiani	KMP	0.30	0.13
Loan Taken			
Ashok Motiani	KMP	29.00	118.00
Nanita Motiani	KMP	15.00	40.00
Loan Repaid			
Ashok Motiani	KMP	19.00	118.00
Nanita Motiani	KMP	-	40.00



(INR in Lakhs)

Particulars	Relationship	As at 31st March, 2023	As at 31st March, 2022
Director sitting fees			
Mayur Shah	Independent Director	0.40	0.40
Anil Sharma	Independent Director	0.40	0.40
Ramchandra Joshi	Independent Director	0.40	0.40
Ashok Murajani	Independent Director	0.40	0.40
Amount Payable as Other Current Liabilities			
Ashok Motiani	KMP	39.92	30.78
Nanita Motiani	KMP	23.54	9.66
Mayank Tandon	Relative of KMP	-	3.29
Priyanka Tandon	Relative of KMP	4.28	3.26
Dipti Motiani	Relative of KMP	4.48	3.40
Sanjay Prajapati	KMP	0.98	0.66
Rohit Rawat	KMP	0.32	0.28

## **Executive Directors compensation**

Particulars	2022-23	2021-22
Short term employee benefits	242.75	244.31
Post employment benefits	-	-
Total Compensation *	242.75	244.31

<sup>\*</sup> This aforesaid amount does not includes amount in respect of gratuity and leave as the same is not determinable.



## **40 CONTINGENT LIABILITIES & COMMITMENTS**

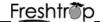
## a) Contingent Liabilities

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Disputed matters in appeals/contested in respect of:		
- Service tax	432.44	432.44
- income tax	17.14	32.26
Estimated amount of Custom/Excise duty liability in respect of Capital Goods purchased without payment of duty under EPCG Scheme	120.00	120.00
Estimated amount of duty liability on stock of duty free materials	29.08	23.89
Bank Guarantees	25.00	25.00

## b) Capital Commitments

Particulars	As at 31st March, 2023	As at 31st March, 2022
Estimated amount of Contracts remaining to be executed on Capital Account and not provided for, Net off Advances.	1	3.20



41. Information in respect Micro, Small and Medium Enterprises Development Act, 2006; Company had sought confirmation from the vendors whether they fall in the category of Micro/Small/ Medium Enterprises. Based on the information available, the required disclosures are given below:

(INR in Lakhs)

Par	ticulars	As at 31st March, 2023	As at 31st March, 2022
a.	Principal and interest amount remaining unpaid	-	-
b.	Interest due thereon remaining unpaid	-	-
C.	Interest paid by the Company in terms of Section 16 of the Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day	-	-
d.	Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the period) but without adding interest specified under the Micro, Small and Medium Enterprises Development Act, 2006	-	-
e.	Interest accrued and remaining unpaid	-	-
f.	Interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprises	-	-
		-	-

Disclosure of payable to vendors as defined under the "Micro, Small and Medium Enterprise Development Act, 2006" is based on the information available with the Company regarding the status of registration of such vendors under the said Act, as per the intimation received from them on requests made by the Company. There are no overdue principal amounts / interest payable amounts for delayed payments to such vendors at the Balance Sheet date. There are no delays in payment made to such suppliers during the year or for any earlier years and accordingly there is no interest paid or outstanding interest in this regard in respect of payment made during the year or on balance brought forward from previous year.

#### 42. EARNING PER SHARE

Particulars	As at 31st March, 2023	As at 31st March, 2022
Earning Per Share has been computed as under:		
Profit after tax as per Statement of Profit and Loss (A)	846.34	735.62
Weighted average number of equity shares outstanding (B)	10,533,387	10,715,868
Earnings per share in rupees (Face Value-10 per share)	8.03	6.86



#### 43. LEASES

The Company's leasing arrangements are in respect of operating leases for premises (Office, godown, factory etc.). These lease arrangements range for a period between 11 months and 5 years. Most of the lease agreements are renewable for further period on mutually agreeable terms.

## (i) Movement in Lease Liabilities during the year

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Balance as at 1st April, 2022	8.29	-
Addition during the year	-	8.49
Finance Costs incurred during the year	0.58	0.04
Payments of Lease Liabilities	(3.00)	(0.25)
Balance as at 31st March 2023	5.87	8.29

#### (ii) Lease Liabilities as at March 31, 2023

(INR in Lakhs)

Particulars	As at 31st March, 2023	As at 31st March, 2022
Non- Current Lease Liabilities	3.27	5.86
Current Lease Liabilities	2.60	2.42
Total lease Liability	5.87	8.29

## (iii) Amount recognised in Statement of Profit & loss Account during the year.

Particulars	As at	As at	
	31st March, 2023	31st March, 2022	
Finance Cost	0.58	0.04	
Depreciation on Right of use Assets	2.61	0.19	
Expenses relating to Short-term Leases and low			
value assets	16.02	4.73	
Total Expenses	19.21	4.97	



#### 44. CORPORATE SOCIAL RESPONSIBILITY

- A. Gross amount required to be spent by the Company during the year 2022-23: 18.63 Lakhs (Year 2021-22: Rs. 23.49 Lakhs)
- B. Amount spent during the year on:

(INR in Lakhs)

PARTICULARS	Year 2022-23		Year 2021-22			
	In Cash*	Yet to be paid in Cash	TOTAL	In Cash*	Yet to be paid in Cash	TOTAL
(i) Construction/Acquisition of any asset	1	-	-	ı	ı	-
(ii) For purposes other than (i) above	29.40	-	29.40	34.41	ı	34.41
	29.40	-	29.40	34.41	•	34.41
C. Related party transactions in relation to Corporate Social Responsibility			Nil			Nil

<sup>\*</sup> Represents actual outflow during the year of Rs. 29.40 lakhs out of which Rs. 10.93 lakhs spent from unspent CSR account balance of last year.

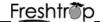
D.	PARTICULAR	Opening Balance	Amount required to be spent during the year	Amount spent during the year	Amount transferred	Closing Balance
	Details of excess amount spent	(0.92)	18.63	18.47	-	(0.76)

- **E.** (i) The Company does not carry any provisions for Corporate social responsibility expenses for current year and previous year.
  - (ii) The Company wishes to carry forward excess amount of Rs.0.76 spent during the year.
  - (iii) The Company does not have any ongoing projects as at 31st March, 2023.



## 45. FINANCIAL RATIOS

Sr.	Ratio	Numerator	Denominator	Current Period	Previous Period	% Variance	Reason for variance
1	Current ratio	Current Assets	Current Liabilities	1.62	1.53	5.73%	
2	Debt-equity ratio	Total Debt (Borrowings)	Total Equity	0.26	0.29	-10.70%	
3	Debt service coverage ratio	Earning for Debt Service= Net Profit after taxes+ Non-cash operating expenses+Interest (excluding interest on lease liabilities)+Other non-cash adjustments	Debt service = Interest (excluding interest on lease liabilities)+Lease Payments + Repayments of borrowings	1.79	2.43	-26.31%	Decrease was primarily due to decrease in borrowings
4	Return on equity ratio	Profits after tax	Average Total Equit	y 10.20%	9.09%	12.16%	
5	Inventory turnover ratio	Revenue from operations	Average Inventory	3.76	3.14	19.84%	
6	Trade receivables turnover ratio	Revenue from operations	Average Trade Receivable	6.81	5.21	30.68%	Decrease was primarily due to increase in Revenue from operations
7	Trade payables turnover ratio	Net Purchases of raw material, packing material and Stores & Spares	Average Trade Payables	3.81	3.12	22.24%	
8	Net capital turnover ratio	Revenue from operations	working capital (Total current assets - Total current liabilities)	5.44	4.41	23.21%	
9	Net profit ratio	Profit after tax	Revenue from operations	3.44% primarily	4.23%	-18.64%	Decrease was due to increase in Revenue from operations
10	Return on capital employed	Profit before interest (excluding interest on lease liabilities), and tax	Capital employed= Total Equity + Total Debt+Deferred tax liabilities	11.21%	9.72%	15.25%	
11	Return on investment	Income generated from invested funds	Average of investments	13.49%	8.42%	60.14%	Increase was primarily due to redemption of Mutual Funds & Deposits



#### 46. RELATIONSHIP WITH STRUCK OFF COMPANIES

Below struck off companies are equity shareholders of the Company as on the Balance Sheet date

Sr. No.	Name of struck off Company	No. of shares held*	•	Paid-up as at 31/03/2022
1	TRADE STATION SECURITIES PVT.LTD	-	-	5,180

<sup>\*</sup> The company has transferred the unpaid/unclaimed dividend, declared in the FY 2014-15, amounting to Rs. 3,62,990/- and aggregating 15,168 shares on 29/11/2022 and 26/11/2022 respectively to Investor Education and Protection Fund.

#### 47. ADDITIONAL REGULATORY REQUIEMENT

#### i) TITLE DEEDS

The title deeds of all the Immovable properties, (other than immovable properties where the Company is the lessee and the lease agreements are duly executed in favour of the Company) disclosed in the financial statements included in property, plant and equipment and capital work-in progress are held in the name of the Company as at the balance sheet date.

#### ii) REVALUATION OF PROPERTY. PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

The Company has not undertaken any revaluation of Property Plant & Equipments / Intangible assets during the year.

#### iii) DETAILS OF BENAMI PROPERTY

The company does not hold any benami property as defined under the Benami Transactions (Prohibition) Act, 1988 (45 of 1988) and the rules made thereunder. No proceeding has been initiated or pending against the company for holding any benami property.

## iv) BORROWINGS OBTAINED ON THE BASIS OF SECURITY OF CURRENT ASSETS

Quarterly returns or statements of current assets filed by the Company with banks are in agreement with the books of accounts.

#### v) WILFUL DEFAULTER

The Company is not declared wilful defaulter by any bank or financials institution or lender.

#### vi) REGISTRATION OF CHARGES OR SATISFACTION WITH REGISTRAR OF COMPANIES

The Company does not have any charges or satisfaction of charges which is yet to be registered with Registrar of Companies beyond the statutory period.

#### vii) UTILISATION OF BORROWED FUNDS/ADVANCES

The Company has not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:

- (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company (ultimate beneficiaries) or
- (b) provide any guarantee, security or the like to or on behalf of the ultimate beneficiaries;
- viii) The Company has not received any fund from any person(s) or entity(ies), including foreign entities (funding party) with the understanding (whether recorded in writing or otherwise) that the Company shall:



- (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the funding party (ultimate beneficiaries) or
- (b) provide any guarantee, security or the like on behalf of the ultimate beneficiaries.

#### ix) UNDISCLOSED INCOME

The Company does not have any such transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961).

#### x) DETAILS OF CRYPTO CURRENCY OR VIRTUAL CURRENCY

The Company has not traded or invested in Crypto currency or Virtual Currency during the financial year.

**xi)** The Company has used the borrowings from banks and financial institutions for the specific purpose for which it was obtained.

As per our report of even date attached

For, F P & Associates Chartered Accountants

FRN: 143262W

11020277

(F. S. Shah)
Partner

M.No. 133589

Place: Ahmedabad Date: May 30, 2023 For and on behalf of the Board of Directors

(Ashok Motiani)

Managing Director

DIN 00124470

(Rohit Rawat)
Company Secretary

Place: Ahmedabad Date: May 30, 2023 (Nanita Motiani) Executive Director

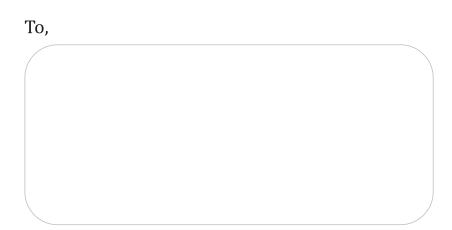
DIN 00787809

(Sanjay Prajapati)

Chief Financial officer







*If undelivered, please return to:* 

# FRESHTROP FRUITS LIMITED

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